CITY OF NAPLES AIRPORT AUTHORITY (NAA)
Board of Commissioners
Notice of Regular Meeting

AGENDA

City Hall Council Chambers
735 Eighth Street South
Naples, FL 34102

Thursday, March 21, 2019
8:30 a.m.

Commissioner Donna M. Messer – Chair and NCC Liaison
Commissioner Michael Lenhard – Vice Chair and Consultant Selection Committee Chair
Commissioner James Rideoutte – Audit Committee Chair, Consultant Selection Committee Member
Commissioner Ted Brousseau – Legal Liaison
Commissioner Kerry C. Dustin, Audit Committee Member
Executive Director: Christopher A. Rozansky
Authority Attorney: William L. Owens, Esq. of Bond, Schoeneck & King, PLLC

Welcome. If you wish to address the Board of Commissioners regarding an item listed on the Agenda, please complete a Speaker Registration form (available at the rear of the room) and hand it to the Executive Assistant prior to consideration of that item. We ask that speakers limit comments to 5 minutes and that large groups name a spokesperson whenever possible. All written, audio-visual, and other materials distributed to the Board or staff during this meeting will become the property of NAA and will be a public record. Thank you for your interest and participation.

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A. ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. AGENDA (Add, delete or re-sequence items)

D. MINUTES

1. February 21, 2019 Regular Meeting

2. March 5, 2019 Consultant Selection Committee Meeting

E. PRESENTATIONS AND TIME CERTAIN ITEMS

1. Noise Compatibility Committee Member Interviews

F. PUBLIC COMMENTS ON GENERAL TOPICS NOT ON THE CURRENT AGENDA

G. ACTION ITEMS (Public comments accepted for each item; 5 minute limit)

1. Noise Compatibility Committee Member Selection

2. Board Approval of the Consultant Selection Committee Ranking of Firms for On Call General Engineering Consultant Services

3. Authorization for the Executive Director to Execute a Professional Services Agreement with Environmental Science Associates (ESA) for Noise Consulting Services

4. Authorize the Executive Director to Execute a Third Amendment to Lease with APF Development III, LLC

H. NEW BUSINESS

I. OLD BUSINESS

1. Noise Compatibility Committee Update

J. LEADERSHIP TEAM REPORT

1. Leadership Team Report

K. FINANCIAL REPORTS

1. Financial Summary

L. COUNSEL'S REPORT

1. Counsel's Report

M. PUBLIC COMMENTS (5 minute limit)

N. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

O. ADJOURN

Minutes
February 21, 2019
Regular Meeting

A. ROLL CALL

Meeting was called to order by Chair Messer at 8:30 a.m. in the Council Chambers at City Hall.

Present were Chair Messer, Commissioner Brousseau, Commissioner Dustin and Commissioner Rideoutte. Vice Chair Lenhard had an excused absence.

Staff and Authority Counsel present were Ms. Terrill, Mr. Owens, Mr. Keith, Mr. Warriner, Ms. Jackson, Mr. Jefferson, Mr. Estrada, Ms. Sarcona and Ms. Menard.

B. PLEDGE OF ALLEGIANCE

Chair Messer led the Pledge of Allegiance.

C. AGENDA

Chair Messer announced that Mr. Rozansky was hosting Leadership Collier Environment Day for the Class of 2019, of which Mr. Frost is a member. She said Ms. Terrill would be representing the Executive Director in Mr. Rozansky's absence.

Ms. Terrill stated that in the Leadership Team Report, a correction was made to the Aviation Fuel Gallons and Aircraft Operations Historical Comparison report and was distributed to Board members in advance of the meeting.

D. MINUTES

1. January 11, 2019 Audit Committee Meeting

Commissioner Rideoutte moved approval of the January 11, 2019 Audit Committee Meeting minutes. Commissioner Dustin seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

2. January 11, 2019 Consultant Selection Committee Meeting

Commissioner Dustin moved approval of the January 11, 2019 Consultant Selection Committee Meeting minutes. Commissioner Rideoutte seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

3. January 17, 2019 Regular Meeting

Commissioner Rideoutte moved approval of the January 17, 2019 Regular Meeting minutes. Commissioner Brousseau seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

4. **January 30, 2019 Joint NAA Board and Noise Compatibility Committee Meeting**

Commissioner Rideoutte moved approval of the January 30, 2019 Joint NAA Board and Noise Compatibility Committee Meeting minutes. Commissioner Dustin seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

5. **January 31, 2019 Consultant Selection Committee Meeting**

Commissioner Rideoutte moved approval of the January 31, 2019 Consultant Selection Committee Meeting minutes. Commissioner Dustin seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

E. PRESENTATIONS AND TIME CERTAIN ITEMS

There were no presentations or time certain items.

F. PUBLIC COMMENTS

There were no public comments.

G. ACTION ITEMS (Public comments accepted for each item; 5 minute limit)

1. **Authorize the Executive Director to Execute a Contract to Repaint Airfield Markings in an Amount Not to Exceed $99,937.63**

Mr. Estrada requested Board authorization for the Executive Director to execute a contract with Hi-Lite Airfield Services to re-paint airfield markings in an amount not-to-exceed $99,937.63. He said that this project would ensure that the Federal Aviation Administration (FAA) Part 139 guidelines and standards for airfield markings are maintained and that the project was anticipated in the FY 2019 budget. Chair Messer added that this vendor is a State-negotiated contractor and it was not necessary to send this out for bid.

Commissioner Dustin moved approval for the Executive Director to execute a contract to repaint the airfield markings in an amount not to exceed $99,937.63 as presented by Mr. Estrada. Commissioner Rideoutte seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

2. **Authorize the Executive Director to execute a Task Order for the Naples Airport Security Improvements in an amount not to exceed $104,450**

Mr. Keith requested Board authorization for the Executive Director to execute a Task Order with Hanson Professional Services for the Naples Airport security improvements project. Mr. Keith stated that the current security infrastructure included the gates, which are primarily operated by a radio wave system, secure doors, and a very limited camera system. He said that the project would include installation of fiber optics to all the electronic gates and buildings as well as an upgraded camera system. He clarified that the camera system would not be a monitored system but rather a recording system to be used for review of incidents or events at the airport. Mr. Keith said that the total estimated project cost would be $1 million, of which the design Task Order is for $104,450.

Ms. Terrill added that this project aligns with the Strategic Plan. She said that the new fiber optic connections will be much more dependable and efficient.

Commissioner Dustin moved approval for the Executive Director to execute a design Task Order for the Naples Airport Security Improvements in an amount not to exceed $104,450 as presented by Mr. Keith. Commissioner Rideoutte seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

3. **Authorization for the Executive Director to execute a Professional Services Agreement and sign a Task Order for the General Aviation Terminal and Airport Office Building Phase I Services in an amount not to exceed $93,902**

Mr. Keith requested Board authorization for the Executive Director to execute a Professional Services Agreement and sign a Task Order with SchenkelShultz Architecture for the General Aviation Terminal (GAT) and Airport Office Building (AOB) Phase I Services in an amount not to exceed $93,902. He said that following the Board's approval last month for SchenkelShultz as the architect for the GAT improvements, staff worked with SchenkelShultz to provide a revised Phase I plan that would make the GAT and AOB more accommodating for customers and staff. Mr. Keith said that this plan would be developed to phase construction such that the GAT would remain open throughout the project.

Commissioner Dustin moved approval for the Executive Director to execute a Professional Services Agreement and sign a Task Order with SchenkelShultz Architecture for the GAT and AOB Phase I services in an amount not to exceed $93,902 as presented by Mr. Keith. Commissioner Brousseau seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

4. **Board Adoption of the 2018 Naples Airport Authority Annual Report**

Ms. Jackson presented and requested Board adoption of the draft 2018 Naples Airport Authority Annual Report. She highlighted the Authority's initiatives and accomplishments over the past year.

Commissioner Brousseau moved Board adoption of the 2018 Naples Airport Authority Annual Report. Commissioner Dustin seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

5. **Board Adoption of the 2018 Noise Compatibility Committee Annual Report**

Mr. Bruce Byerly, Chair of the Authority's Noise Compatibility Committee (NCC), presented the 2018 NCC Annual Report. He said that the Annual Report summarizes and highlights the accomplishments of the NCC in 2018 and that the NCC approved it at its January Regular Meeting.

Chair Messer thanked Mr. Byerly and the NCC for their service and commitment. She commented that it was significant that Mr. Byerly presented the report because it demonstrated the degree of involvement that the NCC and the community have in noise efforts as part of the NAA.

Commissioner Dustin moved Board adoption of the 2018 Noise Compatibility Committee Annual Report. Commissioner Brousseau seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

6. **Proposed Revisions to the Bylaws for the Governance and Operation of City of Naples Airport Authority Noise Compatibility Committee**

Ms. Jackson highlighted the proposed revisions to the Bylaws for the NCC. She said the proposed changes provide flexibility in scheduling regular meetings of the Committee, address changes made to the Uniform Special District Accountability Act and correct erroneous statutory references made as well as other miscellaneous changes to remove ambiguities. She said the NCC unanimously supported and recommended the revised Bylaws to the Board for approval at its January Regular Meeting.

Commissioner Rideoutte moved Board adoption of the proposed revisions to the Bylaws for the Governance and Operation of City of Naples Airport Authority Noise Compatibility Committee. Commissioner Dustin seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

7. **Board Approval of the Consultant Selection Committee Rankings of a Consultant for Noise Consulting Services**

Ms. Jackson provided a summary of the Request for Qualifications process for noise consulting services that was advertised on November 19, 2018. She noted that the current contract expires March 31st. Ms. Jackson stated that two proposals were received and both firms were interviewed at the January 31st Consultant Selection Committee meeting. She said that the Consultant Selection Committee ranked the firms as follows:

1) Environmental Science Associates (ESA)
2) Harris, Miller, Miller and Hanson Inc. (HMMH)

Ms. Jackson requested Board approval of the rankings and to authorize staff to commence negotiations with ESA with the intention of presenting a Professional Services Agreement for Board approval at the March 2019 Regular Meeting.

Ms. Terrill clarified that the negotiations for approval would include on call noise consulting services and other special projects such as the Part 150 Noise Study.

Commissioner Rideoutte moved Board approval of the Consultant Selection Committee rankings for noise consulting services as follows: 1) ESA and 2) HMMH and moved approval for staff to commence negotiations with ESA for noise consulting services. Commissioner Dustin seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

8. **Board Approval of the Recommendation of the Audit Committee to accept the FY 2018 Annual Audit and Comprehensive Annual Financial Report (CAFR)**

Mr. Warriner introduced Mr. Jeff Wolf of Moore Stephens Lovelace CPAs & Advisors (MSL). Mr. Wolf presented a brief overview of the FY 2018 Annual Audit and CAFR as of and for the years ended September 30, 2018 and 2017. He reviewed MSL's services and deliverables provided in the audit process and the Authority's high level financial summary as presented in the annual CAFR.

Commissioner Dustin moved Board approval of the Recommendation of the Audit Committee to accept the FY 2018 Annual Audit and CAFR as of and for the years ended September 30, 2018 and 2017. Commissioner Rideoutte seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

H. NEW BUSINESS

There was no new business.

I. OLD BUSINESS

1. Noise Compatibility Committee Update

Chair Messer provided a summary of the January 31st NCC meeting and announced that the next Regular Meeting of the NCC is scheduled for 9 a.m. on Thursday, April 25th in the Airport Office Building, 200 Aviation Drive North. She encouraged the public to attend and noted that the meetings are also videotaped and posted on flynaples.com.

J. LEADERSHIP TEAM REPORT

1. Leadership Team Report

Commissioner Rideoutte commented that it would be helpful to give Board members feedback on the positive or negative outcome of staff's attendance at conferences or events. Ms. Terrill said that more detail will be provided in the future and cited the successful results from staff's participation at the Florida Airports Council (FAC) Annual Conference as well as the NBAA's Schedulers and Dispatchers Annual Conference. Chair Messer said that Commissioner Rideoutte raised a good point and added that in reporting the outcomes, Board members may provide additional support when needed. Commissioner Dustin agreed and said it would be helpful for staff to share the priorities of FAC members with the Board.

In reference to the High-Level Summary for January 2019, Commissioner Dustin expressed concern about the voluntary curfew rate which was down 5.7% compared to January 2018. Ms. Terrill clarified that the data referred to the number of voluntary curfew operations and was not a compliance issue.

On the third page of the Leadership Team Report, Commissioner Rideoutte requested further clarification regarding the ongoing warranty issues from the HVAC replacement project. Mr. Keith said that we are having temperature control issues on the second floor of the GAT and that the retainage amount on the contract was being withheld until the issues are resolved.

In reference to the Human Resources Metrics Report, Commissioner Rideoutte noted that under the Employment table for FY19, there were 86 non-seasonal positions budgeted but only 77 actual positions were filled. He questioned if there was any problem attracting sufficient talent or was it due to timing. Ms. Terrill stated that the positions were budgeted but we were not filling them until there was a business need. She added that we are having difficulty filling certain positions and are addressing that by becoming more creative where and how the jobs are being advertised.

K. FINANCIAL REPORTS

1. Financial Summary

Mr. Warriner provided a review of the financials and reported on actuals against budget for the month of January and for fiscal year to date.

In response to Commissioner Dustin regarding the impact of the fuel changes made, Mr. Warriner stated that our margins on fuel have increased and that not everyone has converted over to the contract fuel program. Commissioner Dustin noted that he previously requested a fuel projection and requested a report for next month's Board meeting on the speed of adoption of the new program.

Commissioner Rideoutte moved acceptance of the January Financial Summary. Commissioner Dustin seconded. Motion passed unanimously 4-0 with Vice Chair Lenhard absent.

L. COUNSEL'S REPORT

1. Counsel's Report

Mr. Owens reported that there were no pending legal matters or material issues to discuss.

M. PUBLIC COMMENTS (5 minute limit)

There were no public comments.

N. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

There were no comments or any requests/meetings.

O. ADJOURN

With no further business, the meeting adjourned at 9:22 a.m.

Diane J. Terrill
Acting Secretary

NOTE: Printed copies of all visual presentations and handouts are on file in the Executive Assistant's Office.

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Notice of Regular Meeting

FINAL AGENDA

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Commissioner Michael Lenhard – Vice Chair and Consultant Selection Committee Chair
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Commissioner Ted Brousseau – Legal Liaison
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A. ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. AGENDA (Add, delete or re-sequence items)

D. MINUTES

1. January 11, 2019 Audit Committee Meeting
2. January 11, 2019 Consultant Selection Committee Meeting
3. January 17, 2019 Regular Meeting
4. January 30, 2019 Joint NAA Board and Noise Compatibility Committee Meeting
5. January 31, 2019 Consultant Selection Committee Meeting

E. PRESENTATIONS AND TIME CERTAIN ITEMS

F. PUBLIC COMMENTS ON GENERAL TOPICS NOT ON THE CURRENT AGENDA

G. ACTION ITEMS (Public comments accepted for each item; 5 minute limit)

1. Authorize the Executive Director to Execute a Contract to Repaint Airfield Markings in an Amount Not to Exceed $99,937.63
2. Authorize the Executive Director to execute a Task Order for the Naples Airport Security Improvements in an amount not to exceed $104,450
3. Authorization for the Executive Director to execute a Professional Services Agreement and sign a Task Order for the General Aviation Terminal and Airport Office Building Phase I Services in an amount not to exceed $93,902
4. Board Adoption of the 2018 Naples Airport Authority Annual Report
5. Board Adoption of the Noise Compatibility Committee 2018 Annual Report
6. Proposed Revisions to the Bylaws for the Governance and Operation of City of Naples Airport Authority Noise Compatibility Committee
7. Board Approval of the Consultant Selection Committee Rankings of a Consultant for Noise Consulting Services
8. Board approval of the recommendation of the Audit Committee to accept the FY 2018 Annual Audit and Comprehensive Annual Financial Report (CAFR)

H. NEW BUSINESS

I. OLD BUSINESS

1. Noise Compatibility Committee Update

J. LEADERSHIP TEAM REPORT

1. Leadership Team Report

K. FINANCIAL REPORTS

1. Financial Summary

L. COUNSEL'S REPORT

1. Counsel's Report

M. PUBLIC COMMENTS (5 minute limit)

N. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

O. ADJOURN

Minutes
March 5, 2019
Consultant Selection Committee

A. ROLL CALL

Meeting was called to order by Consultant Selection Committee Chair Lenhard at 9:02 a.m. in the Airport Office Building, 2nd Floor Conference Room. Also present were Commissioner Rideoutte, Committee Member; and Commissioner Messer, who opted in.

Staff and Legal Counsel present were Mr. Rozansky, Ms. Terrill, Mr. Owens, Mr. Keith, Ms. Vandersluis and Ms. Menard.

B. PLEDGE OF ALLEGIANCE

Chair Lenhard led the Pledge of Allegiance.

C. AGENDA

There were no changes to the agenda.

D. DISCUSSION ITEMS

Mr. Keith provided introductory comments regarding the interviews and ranking process for the On Call General Engineering Consultant Services. He said that the On Call General Engineering Consultant would provide services for projects that do not exceed $200,000 in consulting fees or $2 million for total project cost. He stated that there would be three presentations, and the first respondent to be interviewed would be Hole Montes, Inc. followed by Hanson Professional Services, Inc. then EG Solutions, Inc.

1. Interviews and Rankings of Qualified Respondents for On Call General Engineering Consultant Services Request for Qualifications

a. Hole Montes, Inc.

Mr. Robert Murray, Senior Vice President/Principal-in-Charge of Hole Montes, Inc. introduced himself and Mr. Timothy Parker, Project Manager; as well as Mr. James Kriss, QA/QC Manager of Avcon, Inc. Mr. Murray provided a brief background of his firm. Mr. Parker provided an overview of his engineering and aviation experience as well as Hole Montes' experience with the NAA since 1999. He highlighted several subcontractors who would be working with their firm. Mr. Kriss provided a brief overview of Avcon and his firm's experience at multiple airports. Mr. Parker reviewed several potential upcoming improvements for Naples Airport and considerations related to those improvements. He reviewed Hole Montes' work program, their availability, recently completed projects at Lee County Port Authority's Page Field Airport and their approach to deliver quality projects in a timely and cost effective manner. Mr. Parker outlined shared visions, values and goals as well as local knowledge and depth of their team. He provided several reasons to select their firm.

A question and answer period followed.

Mr. Rozansky shared that he worked recently with Mr. Parker who was with a different firm at the time and congratulated Mr. Parker for winning 2017 Aviation Ambassador of the Year. Mr. Rozansky stated that Mr. Parker takes great care and concern of his customer and goes above and beyond to make sure the project gets done right.

b. Hanson Professional Services, Inc.

Mr. Chip Snowden, Aviation Market Principal of Hanson Professional Services, Inc. introduced his team of Mr. Blake Swafford, Program Manager/Engineer and Mr. Mike Harris, Project Manager. Mr. Snowden provided a brief history of their employee-owned full service engineering firm, their qualifications and experience.

Mr. Swafford provided a brief background of his qualifications and experience. He reviewed his organizational chart and noted that 90 percent of the work would be conducted directly by Hanson Professional Services. He reviewed the firms that would provide subcontractor services in the environmental, wildlife, structural building, airfield markings and parking study design areas. He noted that three of the five subcontractors are Disadvantaged Business Enterprises (DBEs). Mr. Swafford provided an overview of their work program which included the versatility and bench strength of their employees, their expertise with grant assistance and reputation in the aviation industry. Mr. Swafford pointed out that Hanson was selected to conduct two studies for the Airport Cooperative Research Program, a federal program that looks at best practices in aviation.

Mr. Mike Harris provided a brief background of his experience and presented several projects anticipated at the airport. He provided a summary of the delivery process of providing quality projects.

Mr. Swafford concluded their presentation by presenting their approach to guarantee success at the Naples Airport.

A question and answer period followed.

c. EG Solutions, Inc.

Mr. Kelly Rubino, Principal in Charge, of EG Solutions, Inc. introduced himself and his colleagues, Mr. Scott Brady, Project Manager, and Mr. Mohsen Mohammadi, President and Founder of American Infrastructure Development. Mr. Rubino provided a brief history of his firm and their experience at Naples Airport. He provided a summary of the subcontractors on the EG Solutions team and reviewed the team organization.

Mr. Brady presented four basic areas of general consulting assignments which included program administration, regulatory, and technical assistance as well as construction project professional services for design, permitting, bidding and construction observation.

Mr. Mohammadi presented their quality control process and in-house capabilities for plans production, design and construction specifications.

Mr. Rubino summarized his firm's strategy and commitment that keeps their clients satisfied.

A question and answer period followed.

Mr. Rozansky shared that he worked with Mr. Mohammadi at his previous position.

Chair Lenhard opened the discussion to evaluate the firms. Commissioner Rideoutte asked if staff had any information that may be useful in making the Committee's recommendations. Mr. Rozansky and Mr. Keith both commented regarding the departure of Hanson's engineer of record and Scott Brady with EG Solutions serving as the Project Manager for Hanson's projects in the previous five years. Mr. Rozansky stated that he didn't have any concerns with the three firms that presented. There was discussion regarding Mr. Brady's strength in stormwater expertise, Hanson's breadth of their team and resourcefulness and Hole Montes' presentation that aligned with our Strategic Plan.

Mr. Rozansky added that our five-year Capital Improvement Plan (CIP) totals nearly $60 million and the Federal Aviation Administration (FAA) eligible portion is $36 million without taking into consideration the CIP portion of the master plan that is yet to be developed. He said that there will be varying airport needs ahead and it was not uncommon to engage with two different firms. He stated that staff would have to consult with the FAA before making a recommendation to contract with multiple firms but was confident that it could work. He suggested the Committee rank the firms, and he would bring back his findings about engaging with more than one firm at a later date.

After further discussion, there was consensus to rank the three firms as follows and to recommend the rankings to the full Board at the March 21st Regular Board Meeting:

(1) Hanson Professional Services, Inc.
(2) EG Solutions, Inc.
(3) Hole Montes, Inc.

E. PUBLIC COMMENTS

There were no public comments.

F. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/ MEETINGS

There were no additional comments or requests.

G. ADJOURN

The meeting adjourned at 11:17 a.m.

Christopher A. Rozansky
Secretary

CITY OF NAPLES AIRPORT AUTHORITY (NAA)
Board of Commissioners
Notice of Consultant Selection Committee Meeting

FINAL AGENDA

Airport Office Building, 2nd Floor Conference Room
200 Aviation Drive North
Naples, Florida

Tuesday, March 5, 2019
9 a.m.

Commissioner Donna M. Messer – Chair and NCC Liaison
Commissioner Michael Lenhard – Vice Chair and Consultant Selection Committee Chair
Commissioner James Rideoutte – Audit Committee Chair, Consultant Selection Committee Member
Commissioner Ted Brousseau – Legal Liaison
Commissioner Kerry C. Dustin, Audit Committee Member
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A. **ROLL CALL**

B. **PLEDGE OF ALLEGIANCE**

C. **AGENDA (Add, delete or re-sequence items)**

D. **DISCUSSION ITEM**

1. **Interviews and Rankings of Qualified Respondents to On-Call General Engineering Consultant - Request For Qualifications**

    a. Hole Montes, Inc.
    b. Hanson Professional Services Inc.
    c. EG Solutions, Inc.

E. **PUBLIC COMMENTS (Public comments accepted for items not otherwise listed on the Agenda; 5 minute limit)**

F. **CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS**

G. **ADJOURN**

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NOTE: The Consultant Selection Committee is comprised of Vice Chair Lenhard and Commissioner Rideoutte. All NAA Commissioners are welcome to attend and can "opt in" to participate and vote.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director CE

By: Diane Jackson, Director of Communications and Business Development DJ

Meeting Date: March 21, 2019

Re: **PRESENTATIONS AND TIME CERTAIN ITEMS**

1. Noise Compatibility Committee Member Interviews

SUMMARY: Board interviews of the interested and eligible individuals for the following Naples Airport Authority's Noise Compatibility Committee Member representatives:

- One member from the Airport's northwest quadrant area, that area extending north and west from the intersection of Airport Pulling Road and Radio Road, and north of Fifth Avenue North, inclusive of Avion Park and Bear's Paw (Northwest Quadrant)
- At-large member who is a resident of the City of Naples (City at-large)
- At-large member who is a resident of Collier County outside the City of Naples (County at-large)

BACKGROUND: The terms of the members that sit on the Northwest Quadrant, City at-large and County at-large expire March 31, 2019. Applications were accepted until 5:00 p.m. on March 1st. The selected applicants will serve a four-year term through March 31, 2023, effective upon appointment.

Seven applications were received and are eligible for the following seats:

	Name of Applicant	Address	Northwest Quadrant	City at-large	County at-large
1	Chris Auron	1184 Broad Ave North, Naples	X	X	
2	Cliff Holland	3135 Leeward Lane, Naples	X	X	
3	Chris Buckley	1030 3rd Avenue South, Unit 314, Naples		X	
4	Geri Walker	500 Riviera Drive, Naples	X	X	
5	Gary Revall	356 Bali Ct., Marco Island			X
6	Harvey Cohen	4590 Mesgansee Court, Naples			X
7	David MacGregor	640 21st Street S.W., Naples			X

The Board will be requested to appoint representatives under Action Item 1, later in the meeting.

COMMUNICATIONS PLAN: The Notice was posted on our website www.flynaples.com, advertised in the Naples Daily News, presented at the Naples Pilots Association and Experimental Pilot's Association, as well as published in the airport newsletter.

FINANCIAL IMPACT: Not applicable for this item.

Procedure for Appointment to Noise Compatibility Committee

Interviews:

1. Each candidate is interviewed at the podium – chair requests the candidate to announce their name and address for the record

2. Candidates may be seated in chambers after their interview

Nominations and Appointment:

1. Chair opens nominations from the floor

    a. A member has to be recognized by the Chair in order to make a nomination

    b. A nomination does not need a second

    c. A member cannot nominate more than one person for a position until everyone has had the opportunity to make a nomination

    d. After each nomination, the Chair repeats the name

        i. For example, Chair: "Joe Smith. Are there further nominations?"

    e. A motion to close nominations is not necessary

2. When more than one person has been nominated, the Chair takes the vote on the candidates in the order in which they were nominated.

    a. Each member must vote yes or no

    b. The first candidate to receive a majority vote wins

NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Chris Auron Home Phone: _____

Email: chris.auron@gmail.com Cell Phone: 480-734-7771

Address: 1184 Broad Ave N Naples FL 34102

Business: _____ Business Phone: _____

Address: _____

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes

If so, how long? 8 yrs Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? No If so, what office? _____

Are you employed by the City of Naples Airport Authority or any other governmental body? No

If so, what is your position? _____

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? No

If so, what Board or Committee? _____

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No

If so, what Council, Board or Committee? _____

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

None

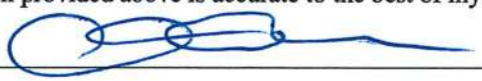
Brad Ray (715) 651-2934

Personal reference Phone

N2687 Mud Lake RoadBirchwood WI 54817 brad.ray06@gmail.com

Address Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.



Signature 01/24/2019

Date

PLEASE ATTACH YOUR RESUME and forward it to Ms. Diane Jackson, Director of Communications and Business Development, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or djackson@flynaples.com.

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Christopher Auron

1184 Broad Ave N
Naples, FL 34102

Chris.Auron@gmail.com
Cell: 480-734-7771

PROFILE

An accomplished senior software engineer and project manager with experience in the complete software development life cycle and a wide range of current coding methodologies. Agile leader/manager adept at bringing people with diverse backgrounds into a cohesive, productive team to hit established project timelines. Able to balance the needs of customer requirements with challenging project deadlines. Outstanding communicator with a reputation of explaining complex technical ideas into easy to understand concepts. Ability to analyze existing systems and quickly identify problem areas and recommend improvements. A successful track record of using solid technology skills to develop suitable solutions to build a competitive edge for the organizations. Takes pride in the ability to build high performing teams through strong assessment / selection, individual and team development. Certified in PRINCE2 project management.

PROFESSIONAL EXPERIENCE

Prognos **March 2017 - present**
New York, NY

Project Manager/ Payer Lab Engagement Manager **March 2017 - present**

Responsible for on boarding laboratories. Responsibilities include project planning, task assignment, continual status updates while providing leadership in an innovative and fast-paced environment. I take responsibility for the overall planning, execution and success of integrating external lab data into the Prognos infrastructure. This involves working closely with the external labs technical teams and management and the internal engineering team to ensure that the on-boarding process goes smoothly and quickly to ensure the quickest integration of the labs data into our clients reports.

- Primary contact for the external lab technical teams for monitoring transfer of data between the company and the labs.
- Track and provide financial data regarding laboratory billing to the Prognos leadership team.
- Use software engineering expertise to provide additional support to the internal engineering team regarding software architecture of internal systems.

NeoGenomics Laboratories **September 2011 - March 2017**
Fort Myers, FL

Technical Lead/Manager Software Development **June 2014 - March 2017**

Responsible for a team of software engineers and a HL7 developer. Responsibilities include project planning, task assignment, code reviews while providing leadership in an innovative and fast-paced environment. I take responsibility for the overall planning, execution and success of complex technical projects at the same time contributing technically to the projects. This involves working closely with the management team to ensure we're building the best laboratory information system (LIS) for the company.

- Primary developer and architect of a business intelligence solution delivering critical information to users and clients as needed. Combined information from multiple sources including financial (Telcor) using SSIS and SSAS as a reporting source
- Managed HL7 interfaces projects and team. Responsible as lead for implementation and maintenance of over 60 HL7 interfaces using a custom designed HL7 tool written in C#
- Evaluated new reporting tools with the recommendation of Tableau being accepted as our new analytics solution.
- Researched, tested, designed and then implemented a data integration interface replacement between Salesforce and our LIS system that is more advanced and at the same time saved the company $14k per month in costs
- Architected the design of transitioning the legacy LIS system to a cloud based system module by module

Sr. Software Engineer **September 2011 – June 2014**

Responsible for the development of enhancements and key applications supporting the company's laboratory information system, using previous extensive experience to speed up the process of integrating the Agile development model into the organization along with key learnings gained

- Primary developer on the FedEx integration and Macro Transfer windows based applications
- Senior developer responsible for enhancements to the web based laboratory information system, an extensive system which uses web services as its data layer
- Initiated several process improvements including reducing database usage by integrating an automated image re-sizing method into part of the application

Intel Corporation
Chandler, AZ **March 1997 – September 2011**

Sr. Software Engineer

Responsible for the project management and development of key applications supporting critical business needs of the Key resource and subject matter expert on windows applications; VEGA, OUTS and EPT Configuration tool

- Team lead on MyATM web portal project converting existing reports to new MOSS systems using PPS(Performance Point Server) and SSRS
- Senior developer on the OUTS based tool utilization project. Application developed in C# using a 2008 SQL database backend
- A key developer resource on the AEPT(Automated Equipment Performance Tracking) project for implementation on the CAM manufacturing tool station controllers
- Tasked to perform tool monitoring, troubleshooting and SECS/GEM validation internationally
- Monitoring of Actuals team support email, provide initial response and evaluation and entering of defects into Quality Center
- Coordinated with business analysts and report owners to design, develop, document and test the enterprise-wide TEDS standard web-based reporting application
- Designed and implemented the interface to Data warehouse for both group applications and TEDS applications
- Established relations and built consensus across TMGT and Training organizations worldwide to design and develop web-based applications to automate business
- Initiated and directed a global web liaison team responsible for sustaining and improving the TMG Training website. http://tmgt.intel.com
- Maintained/Administered the large and complex AZ based training organizations domain and servers
- Converted personalization section of SCDB to .NET using C#
- Member of BSA .NET working groups Development & Deployment and Core Guidelines.
- Expanded Supply Chain Dashboard application with administrative tools to increase developer productivity including automating account request process reducing turnaround time from 36 hours to average of 7 minutes
-
- Wrote unique COM components to meet stringent security requirements for accessing report databases
- Developed and delivered training materials for overseas team implementation Follow-The Sun support model for SC Dashboard resulting in significant savings in on-call support dollars

AZ Army National Guard
A/422 Expeditionary Signal Battalion
Casa Grande, AZ **March 2007 - April 2011**

25S Tactical Satellite Operator/Maintainer
An expert in advanced satellite technologies in a challenging environment given the responsibility to lead a team to quickly deploy setup and then maintain a complex and secured VOIP and data network.

- Received the Nevada National Guard Commendation medal as Join Network Node (JNN) Team Leader during operation AT 2011 for excellence in technical expertise and leadership
- Operates, maintains and troubleshoots secured and unsecured networking and communications servers, equipment and links for internet and VOIP networks

EDUCATION & PROFESSIONAL DEVELOPMENT

B.S. Aviation Technology, Embry Riddle University

NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Chris Buckley Home Phone: _____

Email: chrisbuckley1@gmail.com Cell Phone: 859-576-5774

Address: 1030 3rd Ave S, unit 314 Naples, FL 34102

Business: Self Employed - Dermatologist Business Phone: _____

Address: _____

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes

If so, how long? 2yrs Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? No If so, what office? _____

Are you employed by the City of Naples Airport Authority or any other governmental body? No

If so, what is your position? _____

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? No

If so, what Board or Committee? _____

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No

If so, what Council, Board or Committee? _____

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

_____

Mary-Margaret Kober, MD — Personal reference — 248-840-4858 — Phone

_____ — Address — MMKober@gmail.com — Email

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_____ — Signature — 02/01/19 — Date

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NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Cliff Holland Home Phone: _____

Email: ceholland22@gmail.com Cell Phone: 908 500 5019

Address: 3135 Leeward Lane Naples FL 34103

Business: _____ Business Phone: _____

Address: _____

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes

If so, how long? 4yrs Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? No If so, what office? No

Are you employed by the City of Naples Airport Authority or any other governmental body? No

If so, what is your position? _____

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? Yes

If so, what Board or Committee? Current member NCC

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? NO

If so, what Council, Board or Committee? _____

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Vice Chair - Moorings Property Owners Assoc

Michael Dugan 917 214 4067

Personal reference Phone

Naples FL mdugan@highsurest.com

Address Email

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C E Holland 2/6/19

Signature Date

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Clifford E. Holland

3135 Leeward Lane Naples, FL 34103 ● 908-500-5019 ● ceholland22@gmail.com

Professional Experience

Parker Organization
Chairman of the Board of Trustees (2011-2017)
- A senior care non-profit organization
- Grew the organization from 2 to 5 facilities
- Led rebranding project

Johnson & Johnson, Worldwide Government Affairs & Policy
Corporate Vice President (2008 – 2014)
- Reporting directly to Chief Executive Officer
- Responsible for Worldwide Government Affairs & Policy organization
- Develop/Implement Johnson & Johnson policy positions worldwide
- Represent Johnson & Johnson to high level government officials worldwide
- Member of Regulatory, Compliance and Government Affairs Committee of the Johnson & Johnson Board of Directors
- Member of Corporate Group Operating Committee

Johnson & Johnson, Ortho-Clinical Diagnostics, Inc.
Worldwide President (2003 – 2007)
- Responsible for all aspects of worldwide diagnostics business to include sales and marketing, operations, quality, regulatory, compliance, research and development, customer technical service, information technology, and communications
- Member of OCD Global Management Board
- Engineered significant turnaround in terms of sales, gross profit and net income increase

Johnson & Johnson, Ethicon Inc.
Worldwide President (2001 – 2003)
- Responsible for worldwide operations of Ethicon Products
- Drove worldwide market share in excess of 75% for major product segment
- Led diversification effort through several major acquisitions
- Refreshed research and development pipeline to expand into biosurgicals and mesh
- Member of the Ethicon Global Management Board

Additional positions held at Johnson & Johnson, Ethicon Inc:
President (1998 – 2001)
General Manager, Ethicon and GYNECARE Products Division (1997 – 1998)
VP Sales & Marketing (1994 – 1995)
VP Sales (1992 – 1994)
Sales Representative (1978-1987)

Johnson & Johnson Health Care Systems
Executive Vice President Sales & Marketing (1995 – 1997)
- Developed Johnson & Johnson start-up organization
- Designed/executed new venture in consolidated services
- Organization focused on strategic account management, logistics, pricing

Johnson & Johnson Hospital Services
Executive Vice President Sales & Marketing (1987 – 1992)

Personal Information

Education:

- B.S.: Bowling Green University
- Executive Management Courses
  - Northwestern University, J. L. Kellogg Graduate School of Management
  - Duke University, Fuqua School of Business

Honors/Awards/Memberships:

- Vice Chairman of the Board of Trustees for the HealthCare Institute of New Jersey, New Brunswick, NJ (2012-2014)
- Member of the Board of Trustees for Saint Peter's University Hospital, New Brunswick, NJ (2001-2007)
- Member of the Board of Governors for Saint Peter's Healthcare System, New Brunswick, NJ (2007-2013)
- Member of the Board of Directors of the National Committee for U.S.-China Relations (2009-2013)
- Senior Fellow in the Jefferson School of Population Health at Thomas Jefferson University (2008-2014)
- Executive sponsor of the Johnson & Johnson Hispanic Organization for Leadership and Development (2008-2014)
- Noise Compatibility Committee – Naples Airport Authority (2017-present)

References upon request.

NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: David A. MacGregor Jr. Home Phone: 239-455-4214

Email: DMACJR@aol.com Cell Phone: 239-293-9369

Address: 640 21st Street S.W., Naples, Florida 34117

Business: N/A Business Phone: N/A

Address: N/A

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Collier County

If so, how long? 38 1/2 years Are you a City of Naples and/or Collier County registered voter? Collier

Do you now hold public office? No If so, what office? N/A

Are you employed by the City of Naples Airport Authority or any other governmental body? No

If so, what is your position? N/A

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? No

If so, what Board or Committee? N/A

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No

If so, what Council, Board or Committee? N/A

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Boy Scout Leader 1997 thru 2014, School Advisory Councils for Gulf Coast High School , Palmetto Ridge High School, Certified Florida FWC Volunteer Hunter Safety Instructor

Ted Brousseau 239-877-4348

Personal reference Phone

Naples Florida nfn00979@naples.net

Address Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature 02/17/19

Date

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David A. MacGregor Jr.

640 21st Street S.W. Naples, Florida 34117

239-455-4214

OBJECTIVE

Seeking to fill the vacant County At Large Seat on the Naples Airport Authority Noise Compatibility Committee

EDUCATION

Hillsboro-Deering High School, Hillsboro, NH Graduated June 1974
Nathaniel Hawthorne College, Antrim, NH 1974-1980
Associate Degree in Professional Pilot & Aviation Administration
Bachelor of Science Degree in Business Adminsitration

FAA Cert's

Airframe & Powerplant Mechanic
Commercial-Instrument, Multi-Engine Land Pilot

PAST EMPLOYERS

Golden Gate Fire & Rescue July 1986 - December 2011
Fire Fighter/EMT Retired December 2011

Provincetown-Boston Airline August 1980 – July 1986
Aircraft Mechanic, Shift Supervisor, Aircraft Inspector

Nathaniel Hawthorne College (Flight School) June 1974 – July 1980
Aircraft Mechanic, Foreman in Charge of Maintenance Scheduling

RELATED EXPERIENCE

I have been involved in the aviation industry for the last 45 + years as a general aviation pilot, as an A & P aircraft mechanic in both general aviation and in Part 121 air carrier operations, an aircraft owner & operator. I have been involved with Naples Airport in many forms for the last 38+ years, as I have lived in Collier County since July of 1980, as a full time resident, land/home owner, as well as being a registered voter in Collier County.

PERSONAL

Currently retired, enjoy living in SWFL, own my own home, fly my personal aircraft, (that is hangered at Naples Airport since Jan 2015) on a very regular basis in and out of Naples Airport.

REFERENCE

See the application for the Naples Airport Noise Committee as attached

NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Gary Revall Home Phone: _____

Email: gwrevall@aol.com Cell Phone: 239-776-9956

Address: 356 Ball Ct. Marco Island, FL 34145

Business: n/a Business Phone: _____

Address: _____

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? yes

If so, how long? 5.5 years Are you a City of Naples and/or Collier County registered voter? yes

Do you now hold public office? no If so, what office? _____

Are you employed by the City of Naples Airport Authority or any other governmental body? no

If so, what is your position? _____

Are you related to anyone employed by the City of Naples Airport Authority? (Name) no

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? yes

If so, what Board or Committee? NCC

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? no

If so, what Council, Board or Committee? _____

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Marco Island Civic Association (MICA)

Andre Paquette	239-228-9248
Personal reference	Phone
200 Majorca Circle Marco Isand	andrep6@hotmail.com
Address	Email

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Gary W. Revall 2/21/19

Signature Date

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Gary Revall
356 Bali Court
Marco Island, FL 34145
239-776-9956
gwrevall@aol.com

Professional Summary:

Highly trained federal official with strong management abilities and a successful career in both administrative tasks and technical aviation skills. Extensive cooperative experience interacting with airport authorities and city officials. Good understanding of federal protocols, guidelines, and CFR's. Coordinate with non-aviation groups and other government agencies to provide positive, proactive and organized results.

Skills:

Public administration, safety management systems, environmental concerns, and security.

Experience:

Member — Naples, Florida
Naples Airport Compatibility Committee — *2015-present*

- Advise airport and city leaders on aviation issues.
- Attend and participate in public meetings and forums.

Support Manager
AT-2152-IK
$144,377 — *New Orleans, LA*
Federal Aviation Administration — *1997-2014*

- Supervise the facility staff specialists, who have expertise in training, airspace, procedures, automation, and quality control. Plan specialists work tasks to achieve facility and national goals via meetings and collaborative effort.
- Maintain and develop positive business relationships with aviation customer's key personnel.
- Interact with FAA Washington headquarters personnel on various tasks.
- Respond to emergency situations, such as natural disasters and hurricanes and restore air traffic services. Interact with all government, military, law enforcement, and civil agencies to save life and property.
- Act as liaison with Secret Service (USSS), FBI, and other national security organizations.
- Train new air traffic control specialists and provide recurrent training to all certified professional controllers. Supervise this on a state wide basis.
- Act as facility expert on all airspace and air traffic control standards.
- Attend regular meetings with District Manager; attend national management meetings.

- Serve on the airports noise committee with a diverse group of community leaders. Investigate incidents and prepare and deliver presentations on findings. Suggest mitigation strategies and bring about consensus.
- Plan for national aviation events that continually scheduled in the airspace, such as NFL Superbowls, NCAA Football Championships, Sugar Bowl, NCAA Final Four, NBA All-star game, NBAA national fly-in and conference. Meet with representatives of the sports governing bodies and city and community leaders.

Air Traffic Manager
AT-2152-GS13 *Houma, LA*
Federal Aviation Administration *1996-1997*

- Supervise and manage an air traffic control tower and its personnel.
- Perform labor-management negotiations at a local level.
- Serve on the Helicopter Safety Advisory Conference (HSAC) government liaison committee.

Air Traffic Control Specialist
AT-2152-GS13 *Washington DC, FAA Headquarters*
Federal Aviation Administration *1995-1996*

- Specialist assigned to evaluate voice switching systems in regards to human interface factors.
- Travel with engineering staff to vendor's factories, both domestically and internationally.

Facility Staff Specialist
AT-2152-GS13 *New Orleans, LA*
Federal Aviation Administration *1992-1995*

- Serve as a technical advisor to the air traffic facility managerial staff.

Air Traffic Control Specialist
AT-2152-GS5-13 *Various locations*
Federal Aviation Administration *1982-1992*

- Serve as a full performance level controller at both a tower and radar facility.

Education:
Bachelor of Science, St. Joseph's University, Philadelphia, PA *1976*
FAA Center for Management and Executive Leadership –
numerous management & technical courses.

Miscellaneous:
Possess necessary security clearances to aid and support the mission of the United States military.
Certified facilitator, Safety Risk Management
Active community member attending Marco Island City Council meetings.

NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Geri G. Walker Home Phone: 239-331-4818

Email: geriwalk@aol.com Cell Phone: 678-910-2091

Address: 500 Riviera Drive, Naples, FL 34103

Business: N/A Business Phone: _____

Address: _____

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes

If so, how long? 9yrs Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? No If so, what office? _____

Are you employed by the City of Naples Airport Authority or any other governmental body? No

If so, what is your position? _____

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? Yes

If so, what Board or Committee? NCC

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No

If so, what Council, Board or Committee? _____

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Moorings POA – Moorings Golf & CC, President

Ted Beisler — Personal reference — 239-514-7501 — Phone

9593 Campbell Circle, Naples, FL 34109 — Address — tedbeisler@mooringscc.com — Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Geri G Walker — Signature — 13 Feb 19 — Date

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Resume of Geri G. Walker

February 10, 2019

Born in Atlanta, Georgia, December 22, 1943

Lived in Atlanta until 1951

Lived in Chattanooga, Tennessee until 1961

Graduated Chattanooga City High School, 1961

Moved to Atlanta, Georgia to attend Georgia Institute of Technology

Graduated Georgia Tech, Bachelor Mechanical Engineering, 1968

National Guard Mohawk Unit, 1968-1975

SE Sales Engineer for Lanham Machinery Company, Atlanta, 1965 - 1989

Lived in Carrollton Georgia, 1979 - 2010

Started new Company manufacturing Bakery Equipment, 1989

President, Director of Sales for Baking Technology Systems 1989 - 2013

Traveled worldwide selling, installing and commissioning equipment

Designed large wholesale bakeries and supplied bakery equipment

Moved to Naples, Florida fulltime, 2010

Retired 2013

President of the Board of Directors, Moorings Golf and Country Club 2018

Joined the NAA Noise Compatibility Committee April 2018.

Regards, Geri G. Walker

NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: HARVEY COHEN Home Phone: _____

Email: hwcohen@gmail.com Cell Phone: 410-493-1836

Address: 4590 Mesganser Court Naples, FL 34119

Business: _____ Business Phone: _____

Address: _____

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes

If so, how long? 4+ years Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? No If so, what office? _____

Are you employed by the City of Naples Airport Authority or any other governmental body? No

If so, what is your position? _____

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

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If so, what Board or Committee? _____

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No

If so, what Council, Board or Committee? _____

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Chapin Food Bank, Jewish Federation of Greater Naples

Arthur Seigel, MD 239-207-0805
Personal reference Phone

Naples, FL amseigel@gmail.com
Address Email

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Harvey Cohen 2/26/2019
Signature Date

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Harvey W. Cohen
4590 Merganser Court
Naples, FL 34119

In the summer of 2002, at the age of 57, I took a job which would change my life.
Knowing nothing about general aviation, I was hired to ramp up fundraising for the Air Safety Foundation of the Aircraft Owners & Pilots Association. I was a technically capable fundraiser but had much to learn. I was rapidly hooked on aviation & on flying. Proudly, I became AOPA's first certificated Sport Pilot. In hanger 1114 here at KAPF you'll find my Vans RV12 fueled and ready. I'm a member of AOPA, EAA (local and national) and Naples Pilots Association.

At AOPA, between 2002 and 2014, I was able to increase fundraising revenue from $2 million to $6 million annually, and launch a comprehensive AOPA Foundation to address a wider range of challenges. Shortly after retiring and moving to Naples I was lured back to work part time by the Wings Club Foundation of NY charged with raising $5,000,000 in three years for a new scholarship endowment. I got to learn something of the huge world of commercial aviation. We reached our goal just one week short of the target date. I anticipate 'trying to' retire again by the end of this year.

I graduated Duquesne University with a degree in secondary history education but quickly discovered I preferred adult workforce education. After six years of building and running vocational oriented schooling programs, I stumbled into fundraising. If I had a calling, this was it. I enjoyed building and running development programs in various non-profit venues primarily higher education and medical research. In addition, I earned an MA in Human Development from Saint Mary's University, Minnesota and was selected to participate in the Johns Hopkins Fellows in Change Management.

I volunteer with the Jewish Federation of Greater Naples, and recently named the incoming chair of the Israel Advocacy Committee. With my wife Katie, we do food distribution for the Harry Chapin Food Bank. If selected to serve on the NCC, I feel this trifecta will channel my desire to give-back for the good fortune I've received.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director CR

By: Diane Jackson, Director of Communications and Business Development

Meeting Date: March 21, 2019

Re: **ACTION ITEM**

1. Noise Compatibility Committee Member Selection

SUMMARY: Board appointment of the following Noise Compatibility Committee Member representatives:

- One member from the Airport's northwest quadrant area, that area extending north and west from the intersection of Airport Pulling Road and Radio Road, and north of Fifth Avenue North, inclusive of Avion Park and Bear's Paw (Northwest Quadrant)
- At large member who is a resident of the City of Naples (City at large)
- At large member who is a resident of Collier County outside the City of Naples (County at large)

BACKGROUND: The terms of the members that sit on the Northwest Quadrant, City at large and County at large expire March 31, 2019. The selected applicants will serve a four-year term through March 31, 2023, effective upon appointment.

Seven applications were received and are eligible for the following seats:

	Name of Applicant	Address	Northwest Quadrant	City at large	County at large
1	Chris Auron	1184 Broad Ave North, Naples	X	X	
2	Cliff Holland	3135 Leeward Lane, Naples	X	X	
3	Chris Buckley	1030 3rd Avenue South, Unit 314, Naples		X	
4	Geri Walker	500 Riviera Drive, Naples	X	X	
5	Gary Revall	356 Bali Ct., Marco Island			X
6	Harvey Cohen	4590 Mesgansee Court, Naples			X
7	David MacGregor	640 21st Street S.W., Naples			X

COMMUNICATIONS PLAN: A news release will be issued announcing the appointments.

FINANCIAL IMPACT: Not applicable for this item.

Naples AIRPORT AUTHORITY

To:	Honorable Chair and Commissioners
From:	Christopher A. Rozansky, Executive Director CR
By:	Kerry Keith, Senior Director of Airport Development and Facilities KDK
Meeting Date:	March 21, 2019
Re:	**ACTION ITEM**

2. Board Approval of the Consultant Selection Committee Ranking of Firms for On Call General Engineering Consultant Services

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Summary: Board approval of the Consultant Selection Committee Ranking of three (3) firms interviewed to provide On Call General Engineering Consultant Services at the Naples Airport.

BACKGROUND: In compliance with State of Florida requirements, a Request for Qualifications (RFQ) for the On Call General Engineering Consultant firm was issued on January 11, 2019. The RFQ was advertised and posted to our website.

Respondents had until February 11, 2019 to submit their response. Three (3) proposals were received and determined to meet minimum qualifications.

On March 5, 2019, the Consultant Selection Committee interviewed the three (3) firms, and ranked them as follows:

1. Hanson Professional Services, Inc.
2. EG Solutions, Inc.
3. Hole Montes, Inc.

There was discussion following the interviews regarding the complimentary qualifications of the two top ranked firms and the increasing demand for a variety of on-call engineering services.

Pending Board approval of the ranking, staff will commence negotiations with the intention of presenting two (2) contracts for Board approval at the April 2019 Regular meeting.

COMMUNICATIONS PLAN: The finalists have been notified of the final ranking, and the results will be posted on our web site.

FINANCIAL IMPACT: There is no financial impact involved with this approval.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director CR

By: Diane Jackson, Director of Communications and Business Development

Meeting Date: March 21, 2019

Re: **ACTION ITEM**

3. Authorization for the Executive Director to Execute a Professional Services Agreement with Environmental Science Associates (ESA) for Noise Consulting Services

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SUMMARY: Board authorization for the Executive Director to execute a Professional Services Agreement with Environmental Science Associates (ESA) for Noise Consulting Services.

BACKGROUND: Following Board approval of the Consultant Selection Committee rankings for noise consulting services as follows: 1) ESA and 2) HMMH at the February Regular Meeting, staff negotiated a scope of work and a fee schedule for on-call noise consulting services. The term of this agreement is for five (5) years.

On call services include technical support on noise related matters, preparation and presentations at public meetings for noise-related matters, provide outreach assistance and recommendations as needed and other related tasks requested by the Naples Airport Authority. Staff is working with ESA for a separate, detailed scope of work for a Part 150 Noise Study.

COMMUNICATIONS PLAN: Not applicable at this time.

FINANCIAL IMPACT: The Noise Consultant Services were anticipated in the FY2019 Budget.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director CR

By: Diane Jackson, Director of Communications and Business Development DJ

Meeting Date: March 21, 2019

Re: **ACTION ITEM**

4. Authorize the Executive Director to Execute a Third Amendment to Lease with APF Development III, LLC

ACTION REQUESTED: Board authorization for the Executive Director to execute a Third Amendment to City of Naples Airport Authority Leasehold Agreement with APF Development III, LLC.

BACKGROUND: On April 17, 2008, the City of Naples Airport Authority executed a Leasehold Agreement ("Agreement") between the City of Naples Airport Authority and APF Development III, LLC ("APF") for a term of thirty (30) years and included a requirement to develop hangars within thirty-six (36) months. The Agreement also provided for a rent abatement in favor of the tenant in consideration of the tenant constructing a public infrastructure and relocating a portion of the landfill at the tenant's expense.

On August 4, 2011, the First Amendment to Leasehold Agreement was executed to reduce the rent abatement period in exchange for the Authority funding the construction of the public roadway and fencing. In addition, the deadline to commence hangar construction was extended to seventy-two (72) months from the effective date of the Agreement.

In early 2016, construction of the first phase, six (6) units were converted to condominiums and, the lease term reset to thirty (30) years from the date of the first recorded deed, April 27, 2016.

On March 16, 2017, the Second Amendment to Leasehold Agreement was executed to modify the requirements for construction of the second hangar building to replace the number of units required with a minimum square footage since the market demand had shifted towards larger hangars. The completion deadline was also extended to April 17, 2019 and included a one-time option to further extend the construction completion deadline to July 17, 2019 in exchange for payment of a non-refundable fee of thirty thousand dollars ($30,000.00) to the Authority.

Since that time, the Authority completed the realignment of Taxiway D. The realignment has opened up three (3) additional sites for aeronautical development, one of which is adjacent to the APF Development III leasehold. Due to the current configuration of the leasehold, roadway access to one of the new sites is impeded.

In order to provide adequate access to the new site, an Amendment to the Agreement with APF Development III has been negotiated that will remove a portion of the leasehold with a commensurate reduction in rent of about $150 per month. Since this modification could potentially affect existing purchase agreements for the condominium units currently under construction, the Third Amendment requires that the modification be made at a later date, but no later than January 17, 2020.

In exchange for the tenant's agreement to modify the leased parcel, the Authority would extend the construction completion deadline by six months to October 17, 2019 at no additional cost to the tenant and provide for an additional option to further extend the construction completion deadline similar to the one described above.

COMMUNICATIONS PLAN: Not applicable.

FINANCIAL IMPACT: Not applicable.

LEADERSHIP TEAM REPORT

February 2019 – March 2019

FOSTER A VALUED, ENGAGED AND EMPOWERED WORKFORCE

The Operations Department is currently interviewing candidates for the Assistant FBO Manager, Duty Officer, Line Technician, Ramp Assistant and Customer Service positions.

Employees celebrated National Employee Recognition Day by enjoying refreshments. They were thanked by the Executive Leadership Team for their hard work and dedication to achieving the Authority's Strategic Mission and Vision.

Employee mid-year reviews will begin at the end of March and will be completed through the ADP Workforce Now system.

Naples Air Traffic Control Tower Manager, Rich Hitt, was the guest speaker at the February Safety Committee meeting. The topic was safety awareness and procedures regarding Unmanned Aircraft Vehicles (UAV) – or, drones. UAV's are becoming a significant safety concern at airports around the world.

Cole Wright chose to use the educational benefit offered as the recipient of the Employee of the Year to attend the Florida Airports Council Airport Leadership Development (ALD) class. The ALD class is held annually to provide an educational platform for airport employees and has been attended by several NAA staff members.

PROVIDE SERVICE EXCELLENCE EVERY DAY

Staff continues to view demonstrations from software providers to research features that are available to enhance internal and external customer service that our current Point of Sale (POS) and asset management software systems currently do not provide.

The Operations Department is in the process of updating the Airport Emergency Plan (AEP) and Airport Certification Manual (ACM), to include the completed Taxiway Delta (D) construction project, as well as formatting revisions.

The Operations Department is revising the current Airport Security Plan (ASP) to submit to the Florida Department of Transportation (FDOT). The ASP is required to be updated annually in order to obtain an Airport State License.

Alerts

There were two (2) alerts for the month of February 2019.

DATE	ALERT	TYPE A/C	PROBLEM	RESULT
02/23/2019	3	PA32-301T 6XT	Rough landing. Aircraft left the paved surface of RWY 14.	Aircraft was removed from the movement area. No injuries.
02/10/2019	6	C172	Right main flat upon landing RWY 05.	Aircraft was removed from the movement area for repairs. No injuries.

Jet A Fuel Programs

Contract fuel program has risen to 57% of the total gallons sold for the month of February 2019. The Prepaid program has dropped from 32% to 19% of the overall total gallons sold since October 2018. We expect this trend to continue until the Prepaid program is eliminated on May 31, 2019.

Jet A Fuel Program Mix Trend By Gallons					
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19
Jet A- Retail	32%	24%	20%	22%	24%
Jet A- Prepaid	32%	28%	26%	24%	19%
Jet A- Volume	35%	10%	0%	0%	0%
Jet A- Contract	0%	38%	54%	54%	57%
	100%	100%	100%	100%	100%

Based on the new fuel programs that were implemented in phases beginning on November 1, 2018, we anticipate an additional $875,000 in Jet A fuel revenue for FY 2019 over the budgeted amount.

AvTrip Program

AVTRIP Program Jet A Gallons Sold YTD by Fuel Program					
	Full Retail	Volume Discount	Contract	Prepaid Program	Total
YTD Gallons Sold by Program	367,755	87,763	854,090	276,118	1,585,726
% by Program	23.2%	5.5%	53.9%	17.4%	100.0%
Cost of AvTrip Points by Fuel Program	$7,355	$1,755	$17,082	$5,522	$31,715

Facilities in collaboration with Operations, conducted a thorough airfield inspection that included all runway and taxiway lighting and signage in preparation for the FAA Part 139 certification inspection scheduled for May 2, 2019.

Landscape staff is designing a plan for replanting along the sidewalk path adjacent to Airport Road.

Facilities staff completed ground repairs to the Gazebo brick pavers located near Radio Road that was created from the removal of a damaged tree.

Staff is preparing to remove the existing shrubs surrounding the General Aviation Terminal (GAT) generator in order to replace them with Fishtail Palms to provide improved screening.

Landscape staff removed five storm water sampling devices from the perimeter of the main pond on Radio Road that are no longer used.

Annual inspections and maintenance were completed to include fire alarm inspections and annual filter replacements at the fuel farm.

Aircraft Rescue and Firefighting (ARFF) Services Building Design – A Request for Proposal (RFP) for construction of the ARFF Building was published on February 10th. Due to the complexity of the project, the bid date has been extended until March 29. Based on the results, staff has the intention of presenting a recommendation at the April Regular Meeting. Concurrent with publishing the RFP, the design plans have been submitted to the City for permitting.

Irma Recovery – Six of the nine hurricane damaged hangar doors have been replaced. As previously approved by the Board, ten additional hangar doors will be replaced as part of our T-hangar annual maintenance. The additional hangar doors will be replaced at the Irma contract unit bid price and paid separately from the insurance claim.

Fuel Farm Expansion – The contractor continues to work with staff on submittals required for the project. Due to the tank manufacturer's lead time of approximately 20 weeks, actual construction is estimated to commence in May or June.

General Aviation Terminal (GAT) HVAC Replacement – Replacement of the HVAC air dampers have been installed and adjustments to the programming has been completed. Following a successful final inspection, the project will be complete.

COMMITTED TO SUSTAINABILITY

Outreach

The Operations staff, in association with the Military Museum, held a flag retirement ceremony on February 22nd, retiring over 500 flags.

On February 3rd, the Experimental Aircraft Association (EAA) Chapter 1067 held a Young Eagles Rally on the Commercial Airline Terminal (CAT) ramp. EAA volunteers provided 17 airplane rides to children between the ages of 8-17 years old.

Staff attended the Naples Pilot's Association meeting on February 27th. The Director of Communications and Business Development gave an update of upcoming events including the Master Plan Open Houses scheduled for late April and other airport updates.

Staff attended the monthly Experimental Aircraft Association (EAA) meeting on March 6th. The Executive Director gave a presentation on the Master Plan.

The Director of Communications and Business Development was invited to present at the UC Davis Aviation Noise and Emissions Symposium Conference in Jacksonville on March 4th and 5th. The presentation focused on the history of the Naples Airport and the Authority's community involvement. Other presentations included community involvement suggestions, legislative updates, performance-based navigation (PBN). This conference provided an opportunity to better understand the community perspective on airport communication and relationships as well as other technology being developed in the industry to minimize the impacts on airport noise and emissions.

The Executive Director presented at the Naples Area Board of Realtors (NABOR) Lunch and Learn on March 7th to provide an overview of the airport and to answer realtor specific questions regarding the airport including flight paths and the upcoming Noise Study.

The Civil Air Patrol Naples Cadet Squadron is conducting a Cadet Recruitment drive during the month of March.

The annual Collier County Mosquito Control District (CMCD) Open House is scheduled for April 6th. As in prior years, staff will have a table providing airport informational items.

Florida Airports Council (FAC) representatives, including the Sr. Director of Development and Facilities, attended the 2019 Florida Airports Council DC Fly-in the second week of March. During the two day event, 17 members of FAC divided into 2 groups and visited 27 House and Senate members and committee staff. The group communicated the need for critical infrastructure improvements which included support of the modernization of the Passenger Facility Charge program and funding for an infrastructure package that will meet airport's future needs. Member meetings included Sen. Scott, Rep. Charlie Christ, Rep. Soto, Rep. Daniel Webster, Rep. Rooney, Rep. Diaz-Balart, Rep. Shalala, Rep. Larson, Rep. DeFazio, Rep. Steube, Sen. Rubio staff, Senate Minority staff and Senate Majority staff. A majority of members were supportive of a portion or all of FAC's priorities, although some concern was expressed about the continuing gridlock in Washington, DC.

Tours

In the month of February, one tour was conducted for the MOMS Club of Naples. Thirty-nine moms and children toured MedFlight, and viewed the Aircraft Rescue and Firefighting (ARFF) truck at the MedFlight ramp. The group concluded their tour at the observation deck.

Please
FLY SAFE
FLY QUIET

Naples
AIRPORT AUTHORITY

The following is a high-level summary for February 2019, plus information on upcoming events:

February 2019 compared to February 2018:

- Total Aircraft operations are down 6.2%
- IFR (Instrument Flight Rules) operations are down 4.5%
- VFR (Visual Flight Rules) operations are down 7.5%
- Voluntary curfew (10pm – 7am) operations are down 7.7%
- 71.9% of the operations occurred during the "shoulder hours" in February 2019 as compared to 76.2% during February 2018.
- Voluntary curfew compliance rate is 98.5% in February 2019, as compared to 98.3% in February 2018.

FY 2019 compared to FY 2018 (October- February):

- Total Aircraft operations are up 3.4%
- IFR (Instrument Flight Rules) operations are up 1.4%
- VFR (Visual Flight Rules) operations are up 5.0%
- Voluntary curfew (10pm – 7am) operations are down 1.8%
- Voluntary YTD curfew compliance rate is 98.5% for FY 2019 and 98.4% for FY 2018.

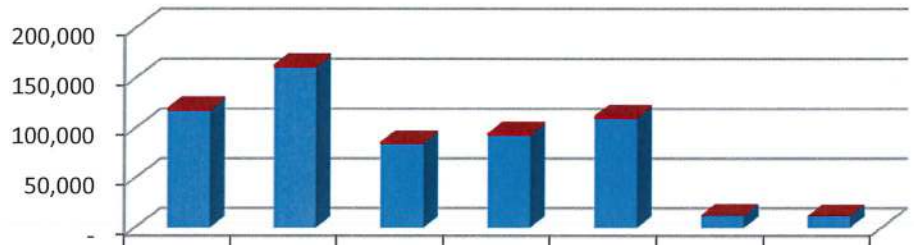
The next **Noise Compatibility Committee Regular Meeting will be** is scheduled for Thursday, April 25, 2019, at 9 a.m., in Airport Office Building Conference Room located at 200 Aviation Drive North, 2nd floor. The public is encouraged to attend.

Videos of NCC Meetings are available for viewing at:
http://www.flynaples.com/ncc-meetings-minutes/.

NCC and NAA Annual Reports are posted on the Authority's website at:
https://flynaples.com/annual-reports/.

Naples Airport - Operations Summary
Prepared by the Naples Airport Authority
February 2019

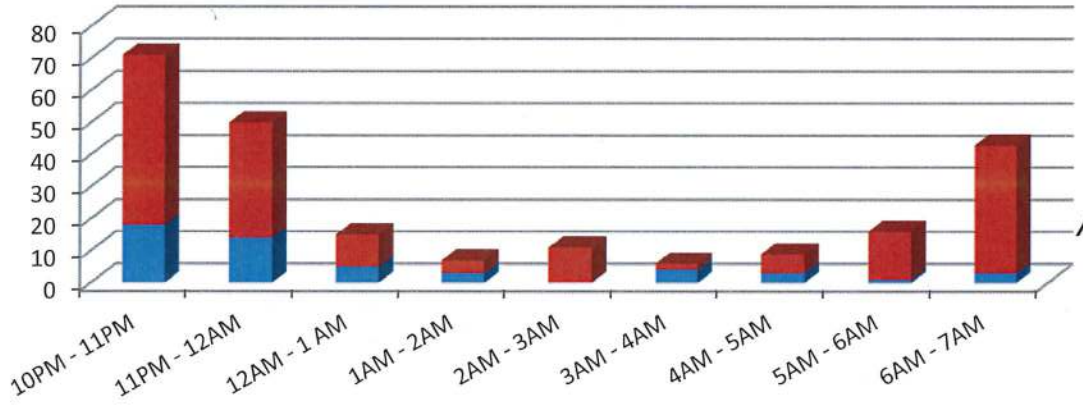
Day and Night Operations Annual & Current Month



	FY 2000	FY 2005	FY 2010	FY 2017	FY 2018	Feb-2018	Feb-2019
Total Operations	120,291	163,434	86,187	95,018	112,262	12,545	11,772
Night Operations	3,282	3,130	1,973	2,758	2,880	248	229
Day Operations	117,009	160,304	84,214	92,260	109,382	12,297	11,543
% Night Operations	2.7%	1.9%	2.3%	2.9%	2.6%	2.0%	2.0%

Voluntary Curfew (10 pm to 7 am) enacted May 1996

Night Operations by Hour - Current Month



Public Service /Exempt Operations include air ambulance, Mosquito Control, EMS, Sheriff, Coast Guard and military

71.93% of night operations took place during the hours of 10 pm - midnight and 6 a.m. - 7 a.m.

Voluntary Curfew Activity by Aircraft Category, Current Month

	Arrivals	Departures	Total	% of Activity
Jets	56	46	102	45%
Turboprops	4	6	10	4%
Piston	27	36	63	28%
Helo	1	2	3	1%
Public Service	31	20	51	22%
Total	119	110	229	
% of Activity	52%	48%		

US Customs and Border Protection Aircraft Clearings

	Cleared and Stayed	Cleared and Departed	Total Cleared	Cleared and Stayed
FY 2011*	304	6	310	98.1%
FY 2012	492	16	508	96.9%
FY 2013	549	12	561	97.9%
FY 2014	762	26	788	96.7%
FY 2015	874	32	906	96.5%
FY 2016	1025	47	1072	95.6%
FY 2017	1204	22	1226	98.2%
FY 2018	1334	28	1362	97.9%
FY 2019 YTD	644	10	654	98.5%

* Facility opened December 30, 2010

General Aviation Terminal - HVAC **All Updates as of 3/5/2019**

Contractor: Advanced Air Systems- Low Bidder
Consultant: Hanson Professional Services, Inc
Funding: NAA

				Costs to Date
Board Approved Budget - Design Phase I	**$**	**34,410.00**		
Board Approved Budget - Construction	**$**	**500,000.00**		
Hanson Professional Services, Inc.- Design Phase I	$	34,410.00	$	39,000.00
Hanson Professional Services, Inc.-Construction Phase II	$	5,930.00		
Contractor: Advanced Air Systems	$	441,813.00	$	397,631.67
Direct Purchase				
Total Project Budget	**$**	**534,410.00**		
Total Cost to Date			$	436,631.67
Total available to Complete	$	97,778.33		
Work is complete, final payment with permit closeout				

Taxiway D North Quad Realignment Design & Const. Phase

Contractor: Quality Enterprises USA, Inc.
Consultant: EG Solutions
Funding: FDOT-80%, NAA- 20%

				Costs to Date
Board Approved Budget - Design & Construction Phase Serv.	**$**	**606,841.00**		
Board Approved Budget - Construction	**$**	**3,675,999.25**		
EG Solutions - Design & Const. Phase	$	606,841.00	$	606,779.91
Contractor: Quality Enterprises USA, Inc.	$	3,675,999.25	$	3,402,564.52
Bid Advertisement				
Total Project Cost - Design & Construction	**$**	**4,282,840.25**		
Total Cost to Date			$	4,009,344.43
Total available to Complete	$	273,495.82		

ARFF Replacement Station

Contractor: TBD
Consultant: Atkins North America, Inc.
Funding: FDOT-80%, NAA- 20%

				Costs to Date
Board Approved Budget - Design Phase Services	**$**	**500,000.00**		
Atkins- Design Phase	$	457,761.00	$	423,097.90
Contractor: TBD				
Bid Advertisement				
Total Project Cost	**$**	**500,000.00**		
Total Cost to Date			$	423,097.90
Total available to Complete	$	76,902.10		

Master Plan
Consultant: Environmental Science Associates Corp.

Funding: Base Fee- FAA 90%, FDOT 5%, NAA 5% Funding: Alternate Fee - NAA 100%			Costs to Date
Board Approved Budget	**$**	**1,200,000.00**	
Base Fee	$	781,995.00	$ 516,074.49
Alternate Fee	$	414,410.00	$ 108,836.97
Total Project Cost	**$**	**1,196,405.00**	
Total Cost to Date			$ 624,911.46
Total Available to Complete	$	571,493.54	

Irma Repair - T Hangars
Contractor: Alen Construction Group
Consultant: Hanson Professional Services, Inc
Funding: NAA

			Costs to Date
Board Approved Budget -	**$**	**1,031,707.20**	
Contractor: Alen Construction Group	$	1,031,707.20	$ 700,709.85
Total Project Cost	**$**	**1,031,707.20**	
Total Cost to Date			$ 700,709.85
Total available to Complete	$	330,997.35	

Irma Repair Design and Construction Services
Consultant: Hanson Professional Services, Inc
Funding: NAA

			Costs to Date
Board Approved Budget - Design and Construction Services	**$**	**224,263.00**	
Hanson Professional Services, Inc.	$	224,263.00	$ 138,596.62
Total Project Cost	**$**	**224,263.00**	
Total Cost to Date			
Total available to Complete	$	85,666.38	

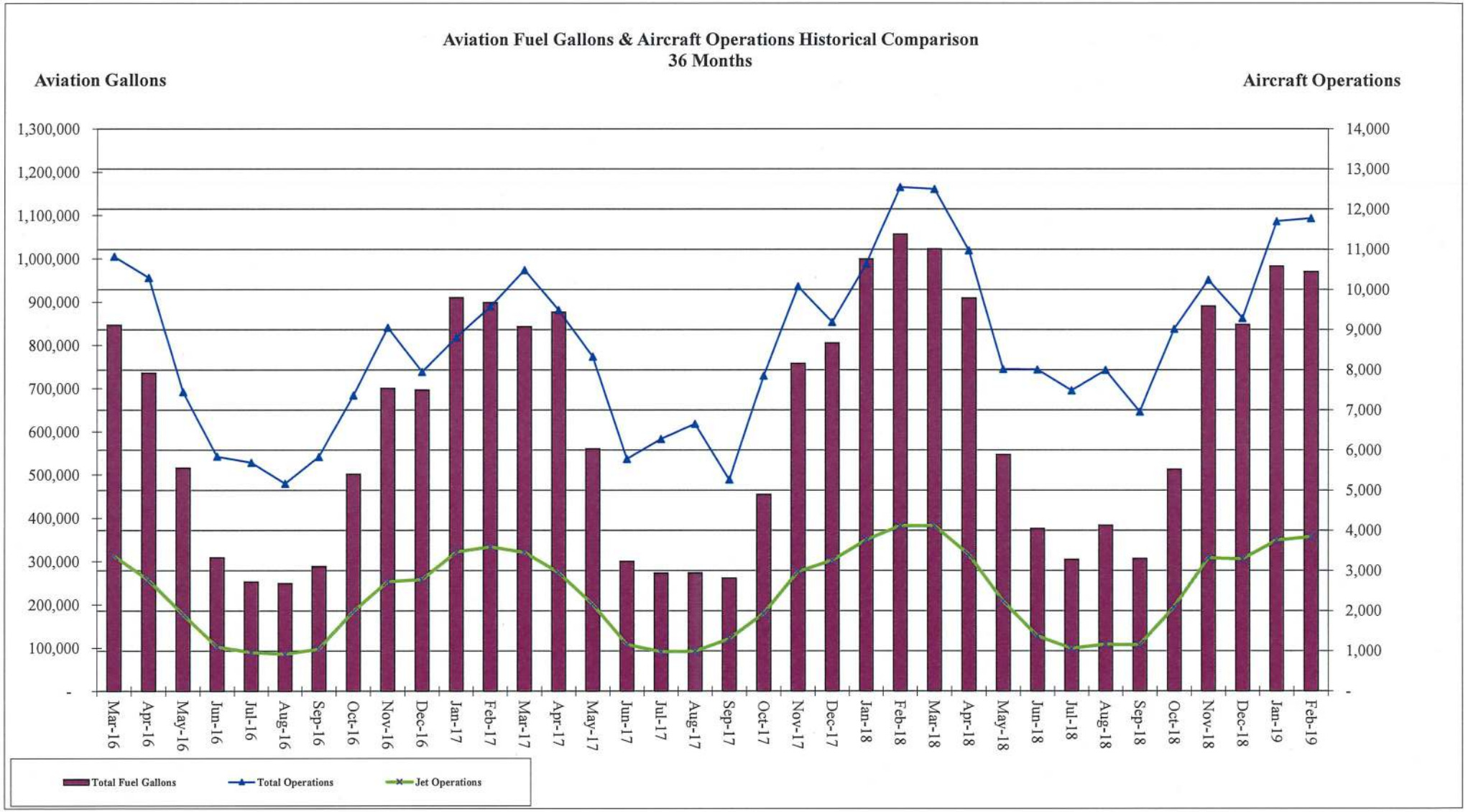
Fuel Farm Expansion Design and Construction
Consultant: Hanson Professional Services, Inc
Contractor: MDM Services, Inc
Funding - NAA

				Costs to Date
Board Approved Budget - Design and Const Services	**$**	**122,310.00**		
Board Approved Budget -Construction	**$**	**1,575,000.00**		
Hanson Professional Services, Inc. - Design	$	122,310.00	$	90,129.30
MDM Services, Inc - Construction	$	1,431,045.35		
Total Project Cost	**$**	**1,697,310.00**		
Total Cost to Date			$	90,129.30
Total available to Complete	$	1,607,180.70		

CITY OF NAPLES AIRPORT AUTHORITY
U.S. CUSTOMS GENERAL AVIATION ACTIVITY
PERIOD ENDING 28 FEBRUARY 2019

MONTH	TOTAL AIRCRAFT CLEARED			AIRCRAFT CLEARED/STAYED IN NAPLES			CLEARED/DEPARTED FOR DESTINATION			PERSONS CLEARED		
	FY 2018	FY 2019	VARIANCE (%)	FY 2018	FY 2019	VARIANCE (%)	FY 2018	FY 2019	VARIANCE (%)	FY 2018	FY 2019	VARIANCE (%)
OCTOBER	55	63	14.5	55	63	14.5	0	0	NMF	218	309	41.7
NOVEMBER	126	143	13.6	123	137	11.4	3	6	100.0	524	663	26.5
DECEMBER	156	137	-12.2	155	135	-12.9	1	2	100.0	700	615	-12.1
JANUARY	162	138	-14.8	158	137	-13.3	4	1	-75.0	722	795	10.1
FEBRUARY	185	173	-6.5	183	172	-6.0	2	1	-50.0	746	830	11.3
MARCH												
APRIL												
MAY												
JUNE												
JULY												
AUGUST												
SEPTEMBER												
YTD TOTALS	**684**	**654**	**-4.4**	**674**	**644**	**-4.5**	**10**	**10**	**0.0**	**2910**	**3212**	**10.4**

Aviation Fuel Gallons & Aircraft Operations Historical Comparison
36 Months



***NOTE: Jet Operations figures are provided by Flight Aware and are subject to change due to their reporting methods. ***

CITY OF NAPLES AIRPORT AUTHORITY

ACTIVITY REPORT
PERIOD ENDING 28 FEBRUARY 2019

OPERATIONS	Current Month			Year to Date		
	FY 18	FY 19	Variance %	FY 18	FY 19	Variance %
OPERATIONS - Itinerant						
Air Carrier	0	0	NMF	1	1	0.0
Commercial	1,880	1,793	(4.6)	7,582	7,821	3.2
General Aviation	8,028	7,557	(5.9)	31,549	32,897	4.3
Military	11	28	154.5	92	56	(39.1)
TOTAL ITINERANT OPERATIONS	9,919	9,378	(5.5)	39,224	40,775	4.0
OPERATIONS - Local						
Commercial	0	0	NMF	0	0	NMF
General Aviation	2,370	2,165	(8.6)	9,967	10,183	2.2
Military	8	0	NMF	57	10	(82.5)
TOTAL LOCAL OPERATIONS	2,378	2,165	(9.0)	10,024	10,193	1.7
TOTAL NIGHT OPERATIONS	248	229	(7.7)	1,069	1,050	(1.8)
TOTAL IFR - Operations *	5,673	5,417	(4.5)	22,335	22,638	1.4
TOTAL VFR - Operations	6,872	6,355	(7.5)	27,982	29,380	5.0
TOTAL OPERATIONS	12,545	11,772	(6.2)	50,317	52,018	3.4

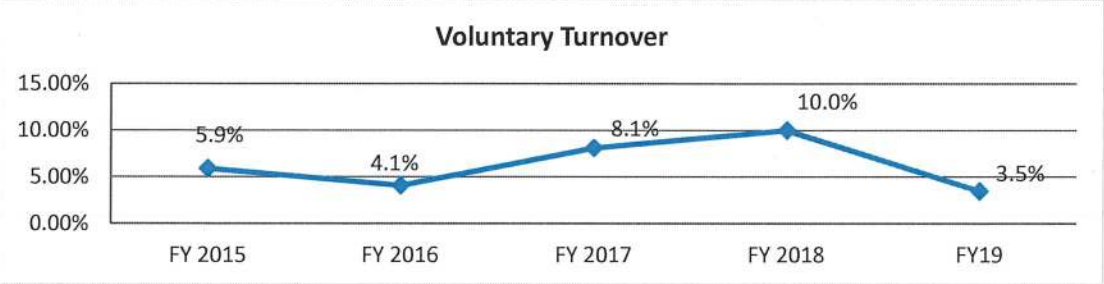
Beginning 10/01/12, the nighttime operations were combined as one entry.

* As reported by ATCT

NMF = No Meaningful Figure

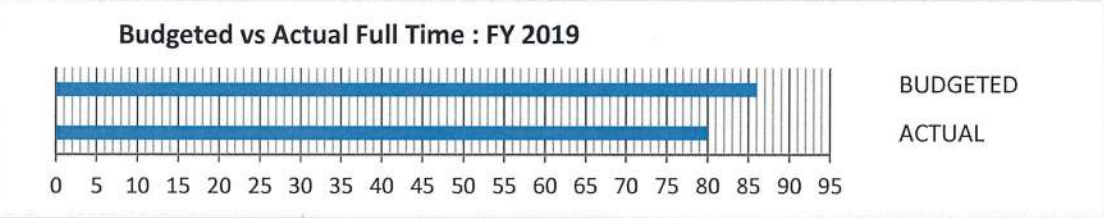
FINAL

City of Naples Airport Authority
28-Feb-19
HUMAN RESOURCES METRICS

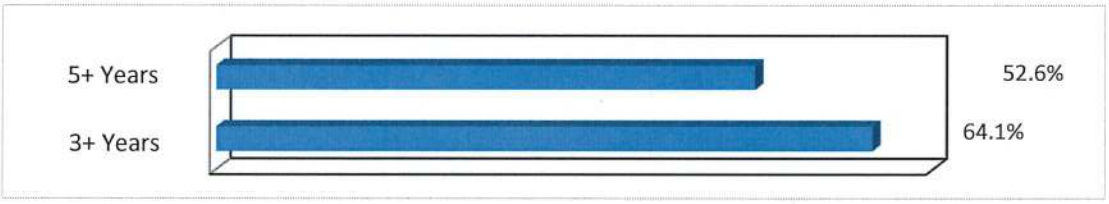


	FY 2015	FY 2016	FY 2017	FY 2018	FY19
Voluntary Turnover History (Annual)	5.9%	4.1%	8.1%	10.0%	3.5%

EMPLOYMENT[1]	FY 2015	FY 2016	FY 2017	FY 2018	FY19
Budgeted Positions (Non Seasonal)	72.5	73.6	74.8	76.0	86.0
Budgeted Positions (Seasonal)	2.5	2.5	2.5	2.5	12.0
Actual Positions (Non Seasonal)	68.7	72.2	73.9	72.0	80.0
Actual Positions (Seasonal)	3.0	2.8	2.6	2.0	11.0 [4]



Years of Service with the Authority	FY 2015	FY 2016	FY 2017	FY 2018	YTD FY19
3+ years	72.1%	65.8%	66.7%	64.9%	61.5%
5+ years	63.2%	58.9%	56.9%	55.4%	52.6%



	FY 2015	FY 2016	FY 2017	FY 2018	FY19
Work Injuries	1	3	5	4	1
Days Away from Work[2]	-	1	5	49	31

	FY 2015	FY 2016	FY 2017	FY 2018	FY19
Damage Incidents[3]	9	7	4	1	0
Per actual positions (FTE)	0.13	0.09	0.05	0.01	-

1. Effective January 2018 a change in the report reflects annual budgeted positions and actual positions year to date. Prior years reflect fiscal year adjusted FTE's.

2. 20 of the missed days is a single incident in the previous fiscal year that resulted in 2 surgeries. Employee returned to work 10/31/2018.

3. Report does not reflect Hurricane Irma damage.

4. The January report reflected 13 Actual Positions (Seasonal) which included two Non-Seasonal Part-Time staff. This report is corrected to reflect those staff in the Non-Seasonal Actuals.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director CR

By: Ken Warriner, Director of Finance and Administration KW

Date: March 8, 2019

Re: **February 2019 Financials**

1. Financial Summary

For the month of February 2019, operating revenue (net of cost of goods sold) was $2,266,474 compared to the budget of $2,097,804. This was favorable to budget by $168,670 or 8%. Operating expenses were favorable to budget by $201,467 or 19%. Income from Operations was $1,427,741 or $370,137 favorable to the budget. The net income was favorable to budget by $395,361. The Authority's net income for the month was budgeted at $809,833 and the actual was $1,205,194.

YTD Budget-to-Actual Comparisons

	FY 18-19 Budget	FY 18-19 Actual	Variance	Percent Variance
Jet A Net Fuel Revenue	$ 5,421,468	$ 6,337,586	$ 916,118	16.9%
Jet A Fuel Gallons Sold	3,652,248	4,027,124	374,876	10.3%
Jet A Fuel Gallons Pumped	3,542,994	3,945,774	402,780	11.4%
Ramp Fee Revenue	$ 298,900	$ 331,305	$ 32,405	10.8%
S/T Storage Rentals	$ 575,700	$ 577,162	$ 1,462	0.3%

YTD Prior Year to Current Year Comparisons

	FY 17-18 Actual	FY 18-19 Actual	Variance	Percent Variance
Aircraft Fuelings	12,719	13,484	765	6.0%
Jet A Fuelings	7,615	7,775	160	2.1%
Jet A Fuel Gallons Pumped	3,818,176	3,945,774	127,598	3.3%
Ramp Fee Transactions	1,232	1,254	22	1.8%

As of the end of February, the Authority was still at capacity for aircraft storage rentals, with a waiting list of 86 for various size rental spaces. Of these, 41% are current tenants and 59% are prospective tenants.

City of Naples Airport Authority
Financial Reports
For the Period Ending February 28, 2019

INDEX

	Page
Management Reports	
Statement of Fuel Sales	2
Financial Statements	
Income Statement - Month	3
Income Statement - Fiscal Year-to-Date	4
Operating Expenses by Department - Month	5
Operating Expenses by Department - Fiscal Year-to-Date	6
Statement of Cash Flows	7
Balance Sheet	8

City of Naples Airport Authority
Statement of Fuel Sales
For the Period Ending February 28, 2019

Fuel Sales Revenue

		Current Month				Year-To-Date			
		FY 18 - 19 Budget		FY 18 - 19 Actual		FY 18 - 19 Budget		FY 18 - 19 Actual	
		Gallons	Dollars	Gallons	Dollars	Gallons	Dollars	Gallons	Dollars
Jet A	Full Service	366,783	$ 1,592,643	216,718	$ 938,106	1,447,562	$ 5,906,370	910,973	$ 4,019,893
	Contract Fuel	-	-	520,921	$2,015,859	0	-	1,773,821	6,849,098
	Jet A Prepaid	189,726	625,294	175,741	$684,021	797,014	2,626,894	1,002,602	3,886,682
	Volume Discount	309,206	982,493	-	-	1,298,418	3,851,744	258,378	995,664
	Flowage Fees	22,493	7,002	15,859	601	109,254	33,843	81,350	20,249
Total Jet A		**888,208**	**$ 3,207,432**	**929,239**	**$ 3,638,587**	**3,652,248**	**$ 12,418,851**	**4,027,124**	**$ 15,771,585**
100LL	Full Service	20,400	$ 82,920	17,335	$ 77,251	81,804	$ 332,408	82,575	$ 372,814
	Self Fueler	10,608	41,512	8,645	$31,295	52,020	193,515	29,739	111,734
	100 LL Prepaid	11,832	43,489	14,278	$58,716	50,988	196,427	63,811	270,234
Total 100LL		**42,840**	**$ 167,921**	**40,258**	**$ 167,262**	**184,812**	**$ 722,350**	**176,125**	**$ 754,782**
Car Wash Facility		3,244	$7,300	5,821	$13,680	13,344	$ 42,000	25,210	64,439
Aviation Oil			$700	35	$4,758		$ 3,200	265	$9,043
Total Fuel Sales		**934,292**	**$ 3,383,353**	**975,353**	**$ 3,824,286**	**3,850,404**	**$ 13,186,401**	**4,228,723**	**$ 16,599,850**

Cost of Sales

Jet A	Full Service	366,783	$ 719,491	216,718	$ 474,520	1,447,562	$ 2,784,003	910,973	$ 2,116,810
	Contract Fuel	-	-	520,921	1,233,051	-	-	1,773,821	4,168,763
	Jet A Prepaid	189,726	385,001	175,741	$414,827	797,014	1,617,236	1,002,602	2,444,545
	Volume Discount	309,206	606,646	-	-	1,298,418	2,596,144	258,378	703,882
	Flowage Fees	22,493	-	15,859	-	109,254	-	81,350	-
Total Jet A Cost		**888,208**	**$ 1,711,138**	**929,239**	**$ 2,122,397**	**3,652,248**	**$ 6,997,383**	**4,027,124**	**$ 9,433,999**
100LL	Full Service	20,400	$ 65,280	17,335	$ 42,057	81,804	$ 261,773	82,575	$ 253,974
	Self Fueler	10,608	33,946	8,645	25,141	52,020	166,465	29,739	91,714
	Prepaid Fuel Program	11,832	37,862	14,278	41,399	50,988	162,873	63,811	202,378
Total 100LL Cost		**42,840**	**$ 137,088**	**40,258**	**$ 108,597**	**184,812**	**$ 591,111**	**176,125**	**$ 548,066**
Car Wash Facility		3,244	$6,600	5,821	$ 9,868	13,344	$ 36,800	25,210	$ 45,237
Aviation Oil			$500	35	$ 837		$ 2,600	265	$ 926
Credit Card Fees			$38,400		$ 30,906		$ 152,300		$ 118,063
Total Cost of Sales		**934,292**	**$ 1,893,726**	**975,353**	**$ 2,272,605**	**3,850,404**	**$ 7,780,194**	**4,228,723**	**$ 10,146,292**
Total Net Fuel Revenue			**$ 1,489,627**		**$ 1,551,680**		**$ 5,406,207**		**$ 6,453,558**

City of Naples Airport Authority
Income Statement
(Budget-to-Actual Comparison)
For the Month Ending February 28, 2019

	Current Period				Variance Explanation for Amounts >$10,000 and 10%
	FY 18-19 Budget	Actual	Favorable/ (Unfavorable)	%	
Operating Revenue					
Fuel Sales	3,383,353	$3,824,286	$440,933	13 %	Fuel program changes effective November 13th.
Cost of fuel sales	(1,893,726)	(2,272,605)	(378,879)	20	Increase due to higher sales
Net fuel sales	$1,489,627	$1,551,680	$62,053	4	
Concession Fees	$90,626	$102,083	$11,457	13	Higher volume than budgeted
Hangar/T-Shelter/Tiedowns	306,939	295,234	(11,705)	(4)	
Building & Land Rent	110,990	123,401	12,411	11	Higher rents than budgeted
Line Services	62,962	135,440	72,478	115	Increase in fees in February not budgeted
U.S. Customs User Fees	34,954	58,445	23,491	67	More clearings than budgeted
Miscellaneous Revenue	1,706	190	(1,516)	(89)	
Total Operating Revenue	**$2,097,804**	**$2,266,474**	**$168,670**	**8 %**	
Operating Expenses					
Personnel Expense	$496,924	$426,315	$70,609	14 %	Not all positions budgeted have been filled.
Professional Fees	172,836	165,808	7,028	4	
Legal Fees	22,420	23,319	(899)	(4)	
Communications Expense	18,970	10,805	8,165	43	
Insurance Expense	44,407	31,764	12,643	28	Received workers comp refund in February not budgeted.
Health, Life and Long Term Dis. Ins.	69,267	64,856	4,411	6	
Employee Recognition Affairs	155	4,146	(3,991)	(2,575)	
Uniforms	27,729	5,565	22,165	80	New uniforms budgeted in February but actualy purchased in previous months.
Training & Education / Webinars	11,553	6,793	4,760	41	
Professional Development	2,133	-	2,133	100	
Conferences	8,903	1,065	7,838	88	
Travel / Mileage / Meals / Lodging	4,736	4,531	205	4	
Utilities & Environmental Expense	39,350	22,838	16,512	42	Actual is consistant with prior year
Office/Supplies/Postage/Printing Expense	17,842	8,082	9,760	55	
Police Services	3,000	2,620	380	13	
Dues/Subscriptions/Fees Expense	5,917	2,881	3,036	51	
Auto Gas & Diesel Fuel Expense	7,083	(1,709)	8,792	124	
Pilot Services	13,333	8,947	4,386	33	
Building Maintenance	20,642	13,644	6,998	34	
Airfield Maintenance	5,298	3,309	1,989	38	
Grounds Maintenance	12,497	5,729	6,768	54	
Vehicle Maintenance	6,250	460	5,789	93	
Equipment Maintenance	21,703	16,858	4,845	22	
Small Tools, Equipment and Supplies	7,252	13,286	(6,034)	(83)	
Miscellaneous Expense	-	(3,178)	3,178	-	
Total Operating Expenses	**$1,040,199**	**$838,732**	**$201,467**	**19 %**	
Income/(Loss) from Operations	**$1,057,605**	**$1,427,741**	**$370,137**	**35 %**	
Other Income/(Expense)					
Customer Facility Charges	$18,092	$26,648	$8,556	47 %	
Depreciation Exp-Operations	(179,574)	(193,848)	(14,274)	8	
Depreciation Exp-Contributions	(121,965)	(121,182)	783	(1)	
Interest Revenue	35,675	65,772	30,097	84	Higher interest rates than budgeted
Other Revenue (Expense)	-	62	62	-	
Interest Expense	-	-	-	-	
Total Other Income (Expense)	**($247,772)**	**($222,548)**	**$25,224**	**(10) %**	
Net Income	**$809,833**	**$1,205,194**	**$395,361**	**49 %**	

City of Naples Airport Authority
Income Statement
(Budget-to-Actual Comparison)
For the Fiscal Year-to-Date Period Ending February 28, 2019

	Year-to-Date				Variance Explanation for Amounts >$25,000 and 10%
	FY 18-19 Budget	Actual	Favorable/ (Unfavorable)	%	
Operating Revenue					
Fuel Sales	$13,186,401	$16,599,850	$3,413,449	26 %	Fuel program changes effective November 13th and higher volume
Cost of fuel sales	(7,780,194)	(10,146,292)	(2,366,098)	30	Increase due to higher sales
Net fuel sales	$5,406,207	$6,453,558	$1,047,351	19	
Concession Fees	277,500	295,083	$17,584	6	
Hangar/T-Shelter/Tiedowns	1,297,344	1,291,053	(6,290)	(0)	
Building & Land Rent	562,941	597,742	34,801	6	
Line Services	334,428	440,150	105,722	32	Increase due to higher volume than budgeted and increase in rates
U.S. Customs User Fees	167,056	221,230	54,174	32	More clearings than budgeted
Miscellaneous Revenue	8,754	11,723	2,969	34	
Total Operating Revenue	**$8,054,229**	**$9,310,539**	**$1,256,310**	16 %	
Operating Expenses					
Personnel Expense	$2,511,856	2,343,916	$167,940	7 %	
Professional Fees	852,947	817,645	35,302	4	
Legal Fees	140,231	134,779	5,452	4	
Communications Expense	72,813	64,387	8,425	12	
Insurance Expense	222,035	203,259	18,776	8	
Health, Life and Long Term Dis. Ins.	346,335	368,230	(21,895)	(6)	
Employee Recognition Affairs	21,550	22,186	(636)	(3)	
Uniforms	46,506	54,208	(7,702)	(17)	
Training & Education / Webinars	58,197	17,494	40,703	70	Budget amounts not yet spent.
Professional Development	10,665	-	10,665	100	
Conferences	44,213	3,830	40,383	91	Budget amounts not yet spent.
Travel / Mileage / Meals / Lodging	25,532	17,235	8,297	32	
Utilities & Environmental Expense	196,714	130,362	66,352	34	Actual is consistant with prior year.
Office/Supplies/Postage/Printing Exp	89,300	44,240	45,060	50	Budget amounts not yet spent.
Police Services	15,000	15,460	(460)	(3)	
Dues/Subscriptions/Fees Expense	28,316	17,104	11,212	40	
Auto Gas & Diesel Fuel Expense	35,415	27,162	8,253	23	
Pilot Services	66,665	57,534	9,131	14	
Building Maintenance	103,194	87,417	15,777	15	
Airfield Maintenance	100,295	31,717	68,579	68	Budget for painting not yet spent.
Grounds Maintenance	62,481	72,953	(10,472)	(17)	
Vehicle Maintenance	31,244	12,552	18,693	60	
Equipment Maintenance	108,951	109,251	(300)	(0)	
Small Tools, Equipment and Supplie	36,226	48,279	(12,053)	(33)	
Miscellaneous Expense	-	(3,939)	3,939	-	
Total Operating Expenses	**$5,226,682**	**$4,697,261**	**$529,421**	10 %	
Income/(Loss) from Operations	**$2,827,548**	**$4,613,278**	**$1,785,730**	63 %	
Other Income/(Expense)					
Customer Facility Charges	90,460	84,073	(6,388)	(7) %	Actual comparison from prior year is a 5% decrease.
Depreciation Exp-Operations	(889,379)	(979,828)	(90,449)	10	Some assets not included on depreciation schedule when the budget was prepared.
Depreciation Exp-Contributions	(625,443)	(605,916)	19,527	(3)	
Interest Revenue	178,375	318,091	139,716	78	Higher interest rates than budgeted
Other Revenue (Expense)	-	136	136	-	
Interest Expense	-	-	-	-	
Total Other Income (Expense)	**($1,245,987)**	**($1,183,444)**	**$62,543**	(5) %	
Net Income	**$1,581,561**	**$3,429,834**	**$1,848,273**	117 %	

City of Naples Airport Authority
Operating Expenses by Select Departments
Month Ending February 28, 2019

	Air Traffic Control Tower	Airport Rescue Fire Fighting	IT	US Customs & Border Protection	All Other Operating	Monthly Total
Operating Expenses						
Personnel Expense	$ -	$ (222)	$ -	$ -	$ 426,536	$ 426,315
Professional Fees	-	68,398	39,885	40,110	17,415	$ 165,808
Legal Fees	-	-	-	-	23,319	$ 23,319
Communications	-	-	-	-	10,805	$ 10,805
Insurance	-	-	-	-	31,764	$ 31,764
Health, Life and Long Term Dis. Ins	-	-	-	-	64,856	$ 64,856
Employee Recognition Affairs	-	-	-	-	4,146	$ 4,146
Uniforms	-	-	-	-	5,565	$ 5,565
Training & Education / Webinars	-	7,440	-	-	(648)	$ 6,793
Professional Development	-	-	-	-	-	$ -
Conferences	-	-	-	-	1,065	$ 1,065
Travel / Milcage / Meals / Lodging	-	0	-	-	4,530	$ 4,531
Utilities & Environmental	768	475	526	859	20,211	$ 22,838
Office/Supplies/Postage/Printing	(17)	-	(85)	(55)	8,238	$ 8,082
Police Services	-	-	-	-	2,620	$ 2,620
Dues/Subscriptions/Fees	-	-	253	-	2,628	$ 2,881
Auto Gas & Diesel Fuel	(68)	-	-	-	(1,641)	$ (1,709)
Pilot Services	-	-	-	-	8,947	$ 8,947
Building Maintenance	1,726	181	-	360	11,378	$ 13,644
Airfield Maintenance	-	-	-	-	3,309	$ 3,309
Grounds Maintenance	-	-	-	-	5,729	$ 5,729
Vehicle Maintenance	-	(100)	-	-	560	$ 460
Equipment Maintenance	(3,706)	-	-	-	20,564	$ 16,858
Small Tools, Equip and Supplies	44	20	(311)	2,940	10,593	$ 13,286
Cleaning Supplies	-	-	-	-	-	$ -
Miscellaneous	-	-	-	-	(3,178)	(3,178)
Total Operating Expenses	**$ (1,254)**	**$ 76,192**	**$ 40,268**	**$ 44,214**	**$ 679,312**	**$ 838,732**
Budget	**$ 5,167**	**$ 70,835**	**$ 34,542**	**$ 30,759**	**898,896**	**$ 1,040,199**
Favorable / (Unfavorable)	**$ 6,421**	**$ (5,357)**	**$ (5,726)**	**$ (13,455)**	**$ 219,584**	**$ 201,466**

City of Naples Airport Authority
Operating Expenses by Select Departments
Fiscal Year-To-Date as of February 28, 2019

	Air Traffic Control Tower	Airport Rescue Fire Fighting	IT	US Customs & Border Protection	All Other Operating	YTD Total
Operating Expenses						
Personnel Expense	$ -	$ -	$ -	$ -	$ 2,343,916	$ 2,343,916
Professional Fees	-	344,983	130,054	122,402	220,206	$ 817,645
Legal Fees	-	-	-	-	134,779	$ 134,779
Communications	-	-	-	-	64,387	$ 64,387
Insurance	-	-	-	-	203,259	$ 203,259
Health, Life and Long Term Dis. Ins	-	-	-	-	368,230	$ 368,230
Employee Recognition Affairs	-	-	-	-	22,186	$ 22,186
Uniforms	-	-	-	-	54,208	$ 54,208
Training & Education / Webinars	-	7,551	-	-	9,943	$ 17,494
Professional Development	-	-	-	-	-	$ -
Conferences	-	-	-	-	3,830	$ 3,830
Travel / Mileage / Meals / Lodging	-	222	-	-	17,013	$ 17,235
Utilities & Environmental	8,398	7,558	1,002	5,210	108,194	$ 130,362
Office/Supplies/Postage/Printing	94	20	1,094	37	42,995	$ 44,240
Police Services	-	-	-	-	15,460	$ 15,460
Dues/Subscriptions/Fees	397	-	1,264	-	15,443	$ 17,104
Auto Gas & Diesel Fuel	-	-	-	-	27,162	$ 27,162
Pilot Services	-	-	-	-	57,534	$ 57,534
Building Maintenance	12,661	741	-	540	73,475	$ 87,417
Airfield Maintenance	-	-	-	-	31,717	$ 31,717
Grounds Maintenance	-	-	-	-	72,953	$ 72,953
Vehicle Maintenance	-	6,876	-	-	5,676	$ 12,552
Equipment Maintenance	68	-	-	230	108,953	$ 109,251
Small Tools, Equip and Supplies	234	20	118	2,940	44,967	$ 48,279
Cleaning Supplies	460	-	-	-	(460)	$ -
Miscellaneous	-	-	-	-	(3,939)	(3,939)
Total Operating Expenses	**$ 22,312**	**$ 367,971**	**$ 133,532**	**$ 131,359**	**$ 4,042,087**	**$ 4,697,261**
Budget	**25,819**	**354,143**	**172,695**	**153,771**	**4,520,254**	**$ 5,226,682**
Favorable / (Unfavorable)	**$ 3,507**	**$ (13,828)**	**$ 39,163**	**$ 22,412**	**$ 478,167**	**$ 529,421**

City of Naples Airport Authority
Balance Sheet
As of February 28, 2019

Assets	
Cash	$34,619,404
Accounts Receivable	1,058,433
Due From Government Agencies	1,430,186
Inventory	374,457
Prepaid Expenses	401,530
Total Current Assets	**$37,884,010**
Land and land improvements	$9,021,341
Buildings and building improvements	26,138,407
Equipment	8,607,958
Software	534,873
Vehicles	1,161,716
Furniture & Fixtures	965,743
Intangible Assets	1,279,025
Construction in Progress	6,283,333
Infrastructure	60,291,570
	$114,283,966
Accumulated amortization and depreciation	($49,715,500)
Total Net Property, Plant & Equipment	**$64,568,466**
Total Assets	**$102,452,476**
Liabilities	
Accounts Payable	$2,768,056
Accrued Salaries & Benefits	232,916
Accrued liabilities - other	40,855
Total Current Liabilities	**$3,041,827**
Long Term Liabilities	$5,249,837
Total Liabilities	**$8,291,664**
Equity	
Contributed Capital	$35,611,583
Retained Earnings	55,119,395
Current Year Retained Earnings	3,429,834
Total Equity	**$94,160,812**
Total Liabilities and Equity	**$102,452,476**

City of Naples Airport Authority
Statement of Cash Flows
For the Periods Ending
February 28, 2019

	Month	Fiscal YTD
Cash Flows from Operating Activities:		
Operating Income	$1,427,741	$4,613,278
Changes in Working Capital:		
(Increase) Decrease in Accounts Receivable	($240,076)	($631,784)
(Increase) Decrease in Inventories	(45,230)	28,804
(Increase) Decrease in Prepaid Expenses and Other	61,285	(253,330)
Increase (Decrease) in Accounts Payable	(867,946)	(458,006)
Increase (Decrease) in Accrued Expenses and Other Current Liab	(5,154)	73,454
Increase (Decrease) in Deferred Revenue	-	225,000
Net Cash Provided (Used) by Operating Activities	**$330,620**	**$3,597,416**
Cash Flow from Investing Activities:		
Acquisition, Construction of Capital Assets	($218,318)	($3,035,102)
Interest and Dividends on Investments	65,772	318,091
Net Cash Provided (Used) in Investing Activities	**($152,546)**	**($2,717,010)**
Cash Flow from Financing Activities:		
Customer Facility Charge Revenue	26,648	84,072
Net Cash Provided (Used) by Financing Activities	**$26,648**	**$84,072**
Increase (Decrease) in Cash and Equivalents	**$204,722**	**$964,477**
Cash and Equivalents at Beginning of Period	**$34,414,682**	**$33,654,927**
Cash and Equivalents at End of Period	**$34,619,404**	**$34,619,404**