



City of Naples Airport Authority

Operating and Capital Budget

Fiscal Year 2020



Photo: In 2019, the Airport Authority celebrates its 50th anniversary.

**City of Naples Airport Authority
Operating and Capital Budget
Fiscal Year 2020**

<u>Index</u>	<u>Pages</u>
<u>Operating Budget</u>	
Introduction	1-2
Executive Summary	3-4
Budget Assumptions	5
FY 2020 Proposed Budget – Statements of Revenues, Expenses and Changes in Net Position - Annual Compared to Prior Year Budget	6
FY 2020 Projected Actual – Statements of Revenues, Expenses and Changes in Net Position Compared to Approved FY 2019 Budget	7
<u>Capital Budget</u>	
Executive Summary	8
FY 2020 Proposed Budget – Participatory Projects – 5 Year Budget	9-10
FY 2020 Proposed Budget – Non-Participatory Projects	11
<u>FY 2020 Appropriation for Expenditures and Reserves</u>	
Schedule of Available Resources, Revenues, Expenses and Expenditures	12

Introduction

The Airport

The Naples Airport is located in western Collier County, Florida, approximately one mile from the City of Naples business district and approximately one and a half miles inland of the Gulf of Mexico. The airport, which is owned by the City of Naples, was leased to the City of Naples Airport Authority (the “Authority”) in 1969 under a 99-year lease. The airport was originally constructed in 1943 and served as an Air Corps base for training gunners, bomber crews and fighter pilots for combat during World War II. Significant improvements have been made since that time.

The majority of aircraft activity at Naples Airport is from general aviation. All types of aircraft, from small piston engine trainers to business jets, use the airport. Use of the airport is restricted to aircraft less than 75,000 pounds maximum gross operating weight. The airport has a commercial flight terminal and maintains certifications to operate commercial flights, however, there have been no commercial airline activities since 2017 and none are anticipated in the near future.

The Authority

The City of Naples Airport Authority was created by State Enabling Legislation and City of Naples action in 1969. The City of Naples, recognizing the benefits of an authority type management concept, established the Authority for the purpose of enhancing service to users, improving the community gateway image and eliminating financial subsidies by city taxpayers.

The Authority’s Board of Commissioners is composed of five members appointed by Naples City Council. Commissioners are appointed for a term of four years. The Board of Commissioners retains the Executive Director, who is the chief operating, chief financial officer, secretary and treasurer of the Authority. The Executive Director hires all other Authority employees.

The Authority has developed a strategic plan that articulates its mission to operate, develop and maintain the Naples Airport with a commitment to enhancing the quality of life throughout the community. Our vision statement is “Connecting people to the Paradise Coast through an exceptional airport experience.”

The Authority’s Strategic Plan Goals are to:

1. Provide a safe, modern and efficient airport and fixed base operator
2. Be an engaged, responsive partner in service to our community
3. Strengthen the airport’s economic vitality
4. Equip employees and leaders to excel today while preparing for tomorrow

Financial Information

The Authority financially supports itself directly from aviation fuel sales and airport user fees. No local, state or federal general taxes, such as property, utility, sales, intangible or income taxes, directly support the Authority. The Authority receives, for certain capital projects, state and federal financial grants from trust funds established largely from aviation fuel taxes and airline ticket taxes. The Authority pays the City of Naples for utilities, police and firefighting services and also built, equips and maintains City Fire Station #3, as well as several stormwater and environmental facilities. The Authority builds and maintains internal roadways and utilities and has constructed many of the external roadway improvements, including horticultural beautification and bicycle paths.

The Authority's budget and amendments, if any, are adopted by resolution of the Board of Commissioners, as required by Florida Statute 189.016(3). The adopted budget regulates the total expenses of the Authority for the fiscal year, and it is unlawful for any officer of the Authority to expend or contract for expenses that exceed the budgeted appropriations. The Authority has a fiscal year ending September 30th and, accordingly, the budget must be adopted by the Board of Commissioners before October 1st, the beginning date of the new fiscal year.

The Authority has published rates and charges for services based on a reasonable rate of return, in addition to meeting the requirements of maintenance, operating costs and capital recovery. These rates and charges, as a package, maintain and ensure the financial health of the Authority. At a minimum, the Authority's rates and charges are updated annually.

As part of the Authority's planning process, a five-year capital improvement program is also updated at least annually. These projections assist the Authority in determining the potential impact of capital projects on future budgets and future revenue requirements, enabling the Authority to develop successful plans.

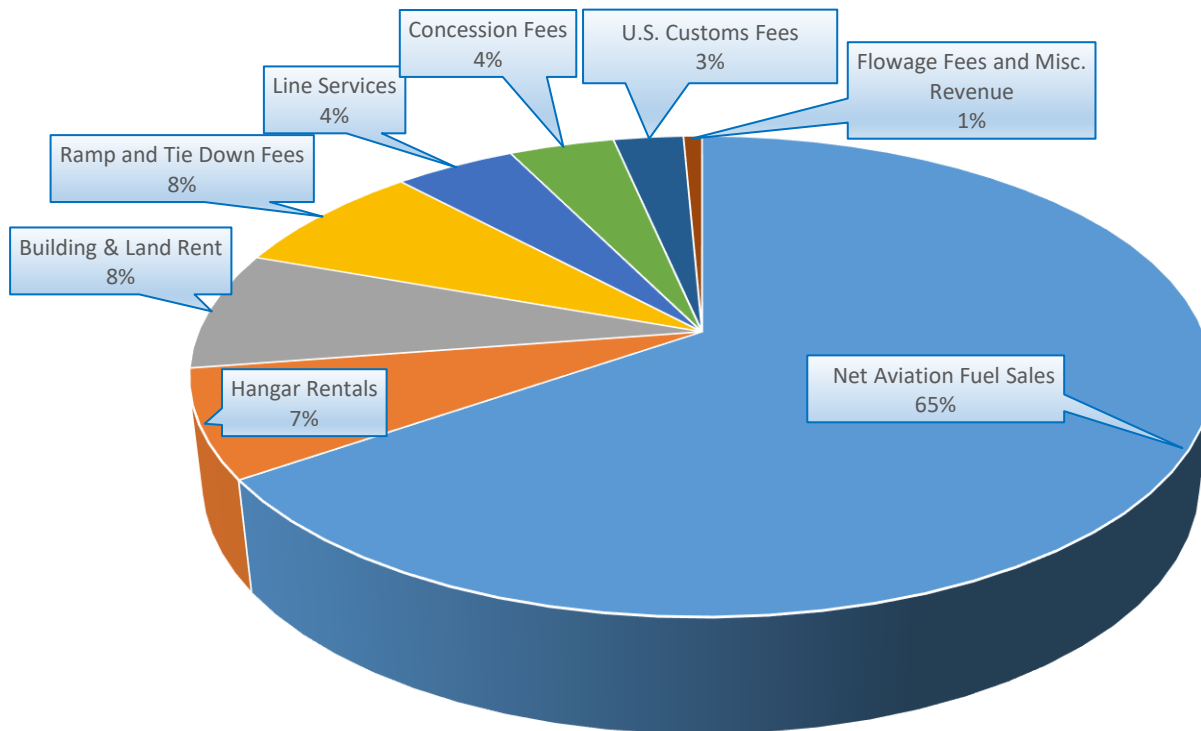
The Authority maintains a \$7.0 million reserve for emergency operating and capital contingencies. This is held in a segregated money market account at a local bank.

Executive Summary – Operating Budget

The operating budget for FY 2020 is significantly dependent on fuel sales as shown on the table below. The FY 2020 budget assumes that fuel sales will be less than FY 2019 estimated actual. We have taken this conservative approach for projecting fuel sales by using the budgeted gallons from FY 2019 and showing a 7% increase for Jet A gallons sold. We also assumed a decrease of 10% in AvGas gallons sold based on the current trends. We have budgeted 7.5 million gallons of fuel sales in FY 2020, which is a decrease of 6% from the FY 2019 estimated actual. We believe that this conservative approach is reasonable given that our airport is in a tourist destination.

	Adopted Budget FY 2019	Proposed Budget FY 2020	Increase (Decrease)	%
Total Operating Revenue	\$ 16,081,944	\$ 17,920,387	\$ 1,838,443	11%
Total Operating Expenses	\$ 12,867,587	\$ 14,903,592	\$ 2,036,005	16%
Income from Operations	\$ 3,214,357	\$ 3,016,795	\$ (197,562)	-6%
Non-Operating Income (Expense)	\$ (3,052,146)	\$ (2,630,125)	\$ 422,021	-14%
Change in Net Position	\$ 162,211	\$ 386,669	\$ 224,458	138%

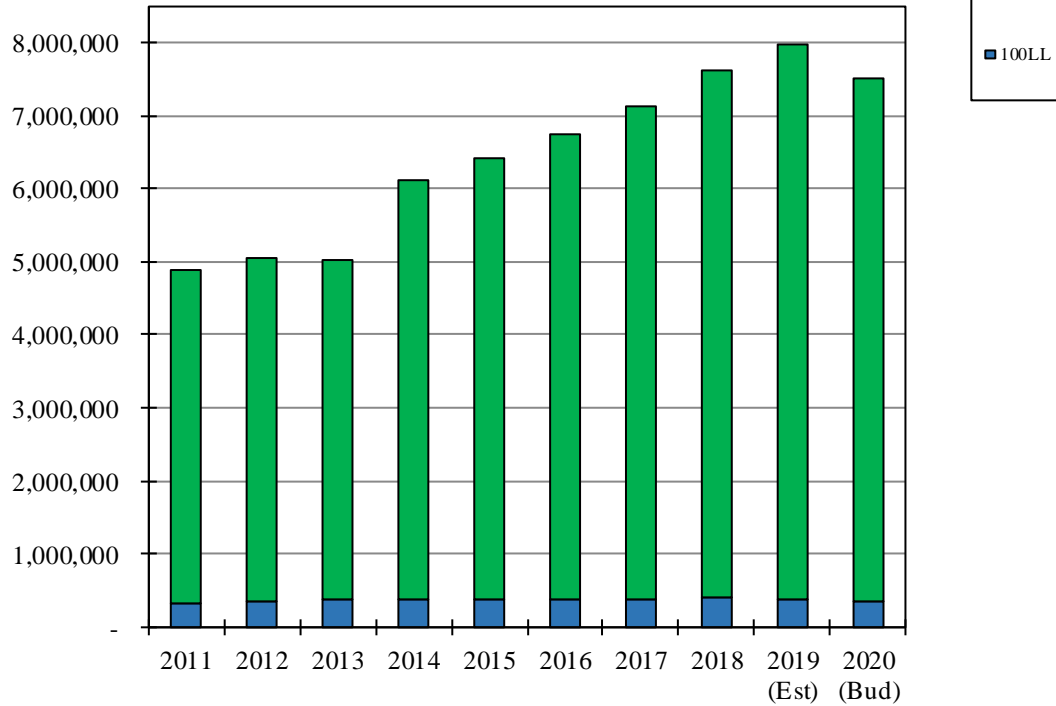
Breakdown of Operating Revenue



Executive Summary – Operating Budget (continued)

Aviation Fuel Sales - Historical Trend FY 2011 - FY 2020

Aviation Gallons
Sold (in thousands)



The Authority's intent is to continue to manage and operate the Naples Airport as a financially sound entity with an emphasis on safety for all, including the public. We currently have no debt and have prepared the budget that assumes no debt in FY 2020. We continue to maintain a strong balance sheet with \$42.4 million in current assets and \$2.0 million of current liabilities as of August 31, 2019.

**City of Naples Airport Authority
Fiscal Year 2020 Operating Budget
Assumptions**

Revenue Assumptions:

Aviation Fuel - Jet A - increase of gallons sold 7% from FY 2019 budget, as FY 2019 actual trends are increasing. This is a conservative approach due to possible downturns in the economy which could significantly impact jet fuel sales. The pricing model assumes a 2% increase in margin starting in October 2019. The sales mix is budgeted based on the actual average FY 2019 sales mix.

Aviation Fuel - AvGas - decrease of gallons 10% from FY 2019 budget based on actual trends we have seen in FY 2019. The pricing model assumes a 2% increase in margin starting in October 2019. The sales mix is budgeted based on the actual FY 2019 sales mix.

Concession fees - assume 1% increase over FY 2019 estimated actual.

Hangar /T-shelters/Tie Downs - 2% CPI increase over FY 19 estimated actual, some market adjustments

Building and Land Rent - 2% CPI increase over FY 19 estimated actual.

US Customs User Fees - 2% CPI increase over FY 19 estimated actual.

Expense Assumptions:

Personnel - Positions - added four FTEs. Increase of 2% and merit increase on 3% in salaries.

Benefits - added Board approved short term disability as a benefit.

Contracted Services - ARFF and Customs increase of 4% in rates.

Insurance - increase in property rates of 15% at renewal in November.

Airfield and Grounds Maintenance – Grind and paint runway 5/23 edges.

Software Licenses and Support – adding aircraft operations reporting software (Vector) and Part 139 asset management software.

Non-Operating Revenues (Expenses) Assumptions:

Interest – cash balances to decrease evenly throughout the year to fund capital budget. Interest rates to remain stable.

Insurance Proceeds - Hurricane Irma claim resolved in FY 2019, no additional proceeds in FY 2020.

City of Naples Airport Authority
Statements of Revenues, Expenses and Changes in Net Position
Current Year Budget to Prior Year Budget

	Adopted Budget FY 2019 *	Proposed Budget FY 2020	Increase (Decrease)	%	Variance Explanations (\$50,000 and 20%)
Operating Revenue					
Aviation Fuel Sales	\$ 24,354,089	\$ 30,285,495	\$ 5,931,406	24 %	Increase in volume and margin
Cost of Aviation Fuel Sales	(14,066,100)	(18,608,256)	4,542,156	32	Increase in volume and cost of fuel increases
Net Aviation Fuel Sales	\$ 10,287,989	\$ 11,677,239	\$ 1,389,250	14	
Hangar Rentals	\$ 1,169,532	\$ 1,341,758	172,226	15	
Building & Land Rent	1,400,040	1,420,000	19,960	1	
Ramp and Tie Down Fees	1,290,100	1,358,181	68,081	5	
Line Services	750,163	817,000	66,837	9	
Concession Fees	667,100	710,000	42,900	6	
U.S. Customs User Fees	411,730	471,000	59,270	14	
Flowage Fees and Misc. Revenue	105,290	125,209	19,919	19	
Total Operating Revenue	\$ 16,081,944	\$ 17,920,387	\$ 1,838,443	11 %	
Operating Expenses					
Personnel Expenses:					
Salaries and Wages	\$ 5,221,356	\$ 6,099,934	\$ 878,578	17 %	
Payroll Taxes	404,356	474,513	70,157	17	
Benefits	1,230,839	1,366,566	135,727	11	
Total Personnel Expenses	\$ 6,856,551	\$ 7,941,012	\$ 1,084,461	16 %	
Professional Services	\$ 1,189,868	\$ 1,368,132	178,264	15	
Contracted Services	829,400	994,500	165,100	20	Partial outsource of landscape maintenance
Insurance	557,900	631,527	73,627	13	
Airfield and Grounds Maintenance	435,000	633,300	198,300	46	Grind and repaint runway 5/23 edges
Building Maintenance	247,700	271,600	23,900	10	
Vehicle and Equipment Maintenance	337,500	385,802	48,302	14	
Utilities	394,200	426,235	32,035	8	
Credit Card Fees	276,500	273,965	(2,535)	(1)	
Software Licenses and Support	140,475	320,000	179,525	128	Additional Software licenses
Legal Services	325,000	334,750	9,750	3	
Communications	202,600	265,250	62,650	31	50th Anniversary Events
Conferences and Travel	212,400	215,683	3,283	2	
Minor Equipment and Supplies	191,325	195,580	4,255	2	
Pilot Services	160,000	150,000	(10,000)	(6)	
Training & Education	140,590	146,800	6,210	4	
Office Supplies	134,350	110,000	(24,350)	(18)	
Fuel (internal)	85,000	85,000	-	-	
Employee Recognition	33,100	36,500	3,400	10	
Dues & Subscriptions	61,718	69,105	7,387	12	
Uniforms	56,410	45,000	(11,410)	(20)	
Miscellaneous	-	3,850	3,850	100	
Total Operating Expenses	\$ 12,867,587	\$ 14,903,592	\$ 2,036,005	16 %	
Income from Operations	\$ 3,214,357	\$ 3,016,795	\$ (197,562)	(6) %	
Non- Operating Revenue/(Expenses)					
Customer Facility Charges	\$ 217,100	\$ 221,948	\$ 4,848	2 %	
Depreciation and Amortization	(3,625,600)	(3,689,137)	(63,537)	2	
Interest Revenue	428,100	837,063	408,963	96	Higher interest rates in FY 2020
Hurricane Irma Expense	(923,186)	-	923,186	(100)	Final Irma expense in FY 2019
Insurance Proceeds	851,440	-	(851,440)	100	Final Irma insurance proceeds in FY 2019
Total Non- Operating Revenue/(Expenses)	\$ (3,052,146)	\$ (2,630,125)	\$ 422,021	(14) %	
Income Before Capital Contributions	\$ 162,211	\$ 386,669	\$ 224,458	138 %	
Capital Contributions	-	-	-	-	
Change in Net Position	\$ 162,211	\$ 386,669	\$ 224,458	138 %	

* certain items reclassified to conform with current year presentation

City of Naples Airport Authority
Statements of Revenues, Expenses and Changes in Net Position
Estimated Actual FY 2019 to FY 2019 Adopted Budget

	* Estimated Actual FY 2019	Adopted Budget FY 2019	Favorable (Unfavorable)	%	Variance Explanations (\$50,000 and 20%)
Operating Revenue					
Fuel Sales	\$ 32,410,675	\$ 24,926,025	\$ 7,484,650	30 %	Higher volumes and fuel program changes
Cost of fuel sales	(19,960,259)	(14,914,534)	(5,045,725)	34	Higher volumes than budgeted
Net fuel sales	\$ 12,450,416	\$ 10,011,491	\$ 2,438,925	24	
Concession Fees	\$ 737,813	\$ 687,500	\$ 50,314	7 %	
Hangar/T-Shelter/Tiedowns	2,673,046	2,558,992	114,055	4	
Building & Land Rent	1,439,880	1,339,871	100,009	7	
Line Services	881,064	775,163	105,901	14	
U.S. Customs User Fees	465,451	411,730	53,721	13	
Miscellaneous Revenue	43,797	20,700	23,097	112	
Total Operating Revenue	\$ 18,691,467	\$ 15,805,446	\$ 2,886,021	18 %	
Operating Expenses					
Personnel Expense	\$ 5,579,669	\$ 5,995,377	\$ 415,708	7 %	
Professional Fees	1,845,333	2,116,070	270,736	13	
Legal Fees	276,838	325,000	48,162	15	
Communications Expense	177,764	202,600	24,836	12	
Insurance Expense	533,936	557,900	23,964	4	
Benefits	907,673	861,173	(46,500)	(5)	
Employee Recognition Affairs	28,939	33,100	4,161	13	
Uniforms	88,092	56,410	(31,682)	(56)	
Training & Education / Webinars	43,336	140,590	97,254	69	Actual FY 19 consistent with FY 18
Professional Development	-	30,600	30,600	100	
Conferences	60,221	120,000	59,779	50	
Travel / Mileage / Meals / Lodging	62,673	61,800	(873)	(1)	
Utilities & Environmental Expense	337,934	420,200	82,266	20	Actual FY 19 consistent with FY 18
Office/Supplies/Postage/Printing Expense	93,189	139,402	46,213	33	
Police Services	18,260	36,000	17,740	49	
Dues/Subscriptions/Fees Expense	47,435	67,719	20,284	30	
Auto Gas & Diesel Fuel Expense	69,493	85,000	15,507	18	
Pilot Services	110,575	160,000	49,425	31	
Building Maintenance	192,887	247,700	54,813	22	
Airfield Maintenance	224,525	285,000	60,476	21	
Grounds Maintenance	153,152	150,000	(3,152)	(2)	
Vehicle Maintenance	40,820	75,000	34,180	46	
Equipment Maintenance	222,457	262,500	40,043	15	
Small Tools, Equipment and Supplies	139,884	161,948	22,064	14	
Miscellaneous Expense	30,407	-	(30,407)	100	
Total Operating Expenses	\$ 11,285,493	\$ 12,591,089	\$ 1,305,596	10 %	
Income from Operations	\$ 7,405,974	\$ 3,214,357	\$ 4,191,617	57 %	
Non-Operating Revenue/(Expenses)					
Customer Facility Charges	\$ 217,597	\$ 217,100	\$ 497	0 %	
Depreciation Exp-Operations	(3,895,280)	(3,625,600)	(269,680)	7	
Depreciation Exp-Contributions	-	-	-	-	
Interest Revenue	911,229	428,100	483,129	113	Higher interest rates than budgeted
Hurricane Irma Expense	(906,457)	(923,186)	16,729	100	FY 19 expense TBD
Other Revenue (Expense)	1,000,000	851,440	148,560	17	
Total Non- Operating Revenue/(Expenses)	\$ (2,672,911)	\$ (3,052,146)	\$ 379,235	(12) %	
Income Before Capital Contributions	\$ 4,733,063	\$ 162,211	\$ 4,570,852	2,818 %	

* Actual of 11 months and projection of 1 month.

Executive Summary – Capital Improvement Plan

The Authority's capital improvement plan (CIP) is organized into two categories of capital projects – participatory and non-participatory. Participatory projects are eligible for funding assistance from outside agencies and usually require matching funds from the Authority. Non-participatory projects are anticipated to be fully funded by the Authority.

The two major sources of outside funding for the Authority's capital improvement plan are the Federal Aviation Administration (FAA) and the Florida Department of Transportation (FDOT). The Naples Airport is a general aviation airport and is eligible for \$150,000 per year in Entitlement Funding from the FAA under the Airport Improvement Program. The airport may also be eligible for other FAA grants. The Authority, as a publically-owned Florida airport, is also eligible for state funding. FDOT provides up to one-half of the local share of project costs when FAA funding is received, and when no federal funding is available, FDOT can provide up to 80% of eligible project costs for general aviation airports.

CIP - Participatory

In FY 2020, the Authority's Capital Improvement budget is for five projects totaling \$8.4 million in spending - \$5.2M from the FAA and FDOT and \$3.2M by NAA. Four of the five projects have already been approved by the Board and are underway.

The five year capital improvement plan (FY 2020 – FY 2024) anticipates \$29.9 million in projects with \$18.0 million in assistance from Federal (FAA) and State (FDOT) agencies and \$11.9 million funded by the Authority. The FAA and FDOT funding amounts shown for FY 2020 though FY 2024 are not guaranteed and do not reflect standard Authority match requirements.

CIP - Non-Participatory

In FY 2020, the Authority's Capital Improvement Plan for non-participatory capital is for \$16.9 million. These projects or items are fully funded by the Authority and are prioritized based upon needs according to our strategic plan.

The Board acceptance of the CIP Budgets for FY 2020 does not constitute automatic Board approval for each item listed. All items exceeding the Executive Director's Delegation of Powers (currently \$45,000), must be brought before the Board for individual consideration and approval.

City of Naples Airport Authority
Budgeted Capital Projects - Participatory
Budget 2020

Project	Funding Percentage	FY 2019	FY 2019	FY 2020 Budget					FY 20 - FY 24
		Approved Budget	Estimated Actual	2020	2021	2022	2023	2024	Total
Airport Fire Station Replacement - Design & Construction									
FDOT Funding	39%	\$ 2,800,000	\$ 55,702	\$ 2,284,298					\$ 2,284,298
NAA Share	61%	2,800,000	736,473	2,629,926					2,629,926
Project Total (C060.12.0-1)		\$ 5,600,000	\$ 792,175	\$ 4,914,224	\$ -	\$ -	\$ -	\$ -	\$ 4,914,224
Master Plan Update									
FAA Funding	57%	\$ 340,000	\$ 145,542	\$ 100,000					\$ 100,000
FDOT Funding	5%	34,000	12,252	15,000					15,000
NAA Share	38%	306,000	226,780	200,000					200,000
Project Total (C060.16.0)		\$ 680,000	\$ 384,574	\$ 315,000	\$ -	\$ -	\$ -	\$ -	\$ 315,000
Part 150 Update - Noise Study									
FAA Funding	43%	\$ -	\$ -	\$ 300,000	\$ 150,000	\$ 150,000			\$ 600,000
FDOT Funding	2%			15,000	7,500	7,500			30,000
NAA Share	55%			300,000	300,000	170,000			770,000
Project Total		\$ -	\$ -	\$ 615,000	\$ 457,500	\$ 327,500	\$ -	\$ -	\$ 1,400,000
Runway 5-23 Drainage Improvements									
FAA Funding	90%	\$ 540,000	\$ -	\$ 1,710,000	\$ 1,350,000				\$ 3,060,000
FDOT Funding	5%	30,000		95,000	75,000				170,000
NAA Share	5%	30,000	100,000	95,000	75,000				170,000
Project Total		\$ 600,000	\$ 100,000	\$ 1,900,000	\$ 1,500,000	\$ -	\$ -	\$ -	\$ 3,400,000
Extend Taxiway B, Apron construction, site prep - North Quad									
FAA Funding	90%	\$ -	\$ -	\$ 630,000	\$ 2,970,000				\$ 3,600,000
FDOT Funding	5%			35,000	165,000				200,000
NAA Share	5%			35,000	165,000				200,000
Project Total		\$ -	\$ -	\$ 700,000	\$ 3,300,000	\$ -	\$ -	\$ -	\$ 4,000,000
T-Hangar & Box-Hangar Development South Quad									
FDOT Funding	50%	675,000	\$ -		\$ 385,000	\$ 3,365,000			\$ 3,750,000
NAA Share	50%	75,000	50,000		385,000	3,365,000			3,750,000
Project Total		\$ 750,000	\$ 50,000	\$ -	\$ 770,000	\$ 6,730,000	\$ -	\$ -	\$ 7,500,000

City of Naples Airport Authority
Budgeted Capital Projects - Participatory (continued)
Budget 2020

Project	Funding Percentage	FY 2019 Approved Budget	FY 2019 Estimated Actual	FY 2020 Budget					FY 20 - FY 24 Total
				2020	2021	2022	2023	2024	
South GA Apron Rehab- East Quad									
FDOT Funding	50%	\$ -	\$ -			\$ 1,000,000			\$ 1,000,000
NAA Share	50%					1,000,000			1,000,000
Project Total		\$ -	\$ -	\$ -	\$ -	\$ 2,000,000	\$ -	\$ -	\$ 2,000,000
Wildlife Deterrent Fencing									
FDOT Funding	50%	\$ -	\$ -			\$ 500,000			\$ 500,000
NAA Share	50%					500,000			500,000
Project Total		\$ -	\$ -	\$ -	\$ -	\$ 1,000,000	\$ -	\$ -	\$ 1,000,000
East Quadrant Apron Rehab									
FDOT Funding	50%	\$ -	\$ -			\$ 250,000	\$ 1,700,000		\$ 1,950,000
NAA Share	50%					250,000	1,700,000		1,950,000
Project Total		\$ -	\$ -	\$ -	\$ -	\$ 500,000	\$ 3,400,000	\$ -	\$ 3,900,000
Commercial Terminal Apron Rehab									
FAA Funding	50%	\$ -	\$ -					\$ 750,000	\$ 750,000
NAA Share	50%							750,000	750,000
Project Total		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500,000	\$ 1,500,000
Total Participatory Projects									
FAA Funding		\$ 880,000	\$ 145,542	\$ 2,740,000	\$ 4,470,000	\$ 150,000	\$ -	\$ 750,000	\$ 8,110,000
FDOT Funding		3,539,000	67,954	2,444,298	632,500	5,122,500	1,700,000		9,899,298
NAA Share		3,211,000	1,113,253	3,259,926	925,000	5,285,000	1,700,000	750,000	11,919,926
Total Participatory Projects		\$ 7,630,000	\$ 1,326,749	\$ 8,444,224	\$ 6,027,500	\$10,557,500	\$ 3,400,000	\$ 1,500,000	\$ 29,929,224

**City of Naples Airport Authority
Capital Budget - Non-Participatory Projects
Fiscal 2020**

	FY 2020
Strategic Goal #1 - Provide a safe, modern and efficient	
airport and fixed base operator	
Purchase/Development of Airport Facilities	\$ 5,000,000
General Aviation Terminal Improvements	3,000,000
GA Terminal Traffic and Parking Improvements and Radio Road	2,500,000
North GA Apron & Taxi lane Rehabilitation	2,000,000
ATCT Improvements	1,000,000
Airport Security Upgrade	925,000
Hangar Door Replacement	285,000
Regrade and Landscape Berms; Grade Car Wash Field	200,000
Furniture and Equipment for new ARFF	200,000
Airfield Driver Training Simulator	138,000
Diesel Fuel Truck (replacement)	125,000
Lektro 6 (replacement)	115,000
Asset Management Software (Part 139)	100,000
Airspace Management Software (Part 77)	100,000
Crash Phone System (replacement)	100,000
Gas Tug (replacement)	70,000
Golf Carts (replacements)	60,000
Fuel Farm Tank Lining	60,000
Power Supply for REILS and PAPI's	50,000
Office and Pilots Lounge Furniture	45,000
Mower Lift And Containment Slab	40,000
Airport Office Building - Closed Captioning System	40,000
GPU (replacement)	40,000
Security Vehicle (replacement)	40,000
Truck (replacements)	35,000
Upgrade Air Traffic Control Tower Fire Panel	20,000
Engineer Fee for ARFF truck (CF3) (replacement in FY 21)	20,000
800MHZ Radios (6)	18,000
Custodial Golf Cart (replacement)	15,000
Landscape Mower (replacement)	15,000
Lavatory Cart	10,000
Catering Refrigerator	10,000
Silver ARFF Gear	8,000
Monitors for Operations Room	4,000
	\$ 16,388,000
 Goal #2 - Be an engaged, responsive partner in service to our community.	
Observation Deck And Playground	150,000
	\$ 150,000
 Goal #3 - Strengthen the airport's economic vitality.	
Hardware And Software	\$ 191,000
Document Mgt System For Electronic Records	80,000
Office 365	33,000
Lease Software	25,000
Email Archiving System	5,000
	\$ 334,000
 Total Non-Participatory Projects	\$ 16,872,000

FY 2020 APPROPRIATION FOR EXPENDITURES AND RESERVES

SCHEDULE OF AVAILABLE RESOURCES, REVENUES, EXPENSES AND EXPENDITURES

Florida Statute 189.016(3) requires that the governing body of a special district adopt a budget by resolution each fiscal year. The total amount available from revenues and other sources, including amounts carried forward from prior fiscal years, must equal the total of appropriations for expenditures and reserves. The adopted budget regulates the total expenditures of the special district for the fiscal year, and it is unlawful for any officer of a special district to expend or contract for expenditures that exceed the budgeted appropriations.

The Authority’s sources of revenues include both operating and non-operating revenues. The Authority’s expenses and expenditures include operating and non-operating expenses and capital improvement projects. The Authority has no debt. Depreciation expense is not included since the outlay for capital projects either occurred in the past or is reflected in this schedule. The available resources at the beginning of the year and at year-end are not representative of the Authority’s actual cash on hand, since the Authority reports revenues and receipts when earned, not when received from the customers, and reports expenses and expenditures when incurred, not when paid to the vendor.

For FY 2020 budget, the total budgeted available resources, revenues, and receipts (i.e., appropriations for expenditures and reserves) is \$56,411,400. The total budgeted expenses and expenditures is \$35,035,518 and the total budgeted available resources at year end is \$21,375,882.

The Schedule of Available Resources, Revenues, Expenses and Expenditures is consistent with Generally Accepted Accounting Principles (GAAP) except that in order to clarify the Authority’s intent for total expenses and expenditures and capital improvement projects are included as expenditures and depreciation is excluded. When there is a difference between the budgetary basis of accounting and GAAP, a reconciliation must be provided.

Total available unrestricted cash and cash equivalents - 9/30/2018	\$ 31,850,000
Estimated actual net operating revenue - FY 2019	18,691,467
Estimated actual operating expenses - FY 2019	(11,285,493)
Estimated actual interest and other revenue - FY 2019	1,911,229
Estimated actual CIP - participatory projects - NAA share - FY 2019	(1,113,253)
Estimated actual CIP - Non - participatory projects - FY 2019	<u>(2,400,000)</u>
Total estimated available unrestricted cash and cash equivalents - 9/30/2019	\$ 37,653,950
Budgeted net operating revenue - FY 2020	17,920,387
Budgeted operating expenses - FY 2020	(14,903,592)
Budgeted interest and other revenue - FY 2020	837,063
Budgeted CIP - participatory projects - NAA share - FY 2020	(3,259,926)
Budgeted CIP - Non - participatory projects - FY 2020	<u>(16,872,000)</u>
Total budgeted available unrestricted cash and cash equivalents - 9/30/2020	\$ 21,375,882