CITY OF NAPLES AIRPORT AUTHORITY (NAA)
Board of Commissioners
Notice of Regular Meeting

FINAL AGENDA

City Hall Council Chambers
735 Eighth Street South
Naples, FL 34102

Thursday, November 19, 2020
8:30 a.m.

Commissioner Michael Lenhard – Chair and Consultant Selection Committee Member
Commissioner Kerry C. Dustin – Vice Chair and Audit Committee Chair
Commissioner Donna M. Messer – NCC Liaison
Commissioner James Rideoutte – Consultant Selection Committee Chair and Audit Committee Member
Commissioner Ted Brousseau – Legal Liaison
Executive Director: Christopher A. Rozansky
Authority Attorney: William L. Owens, Esq. of Bond, Schoeneck & King, PLLC

Welcome. If you wish to address the Board of Commissioners regarding an item listed on the Agenda, please complete a Speaker Registration form (available at the rear of the room) and hand it to the Executive Assistant prior to consideration of that item. We ask that speakers limit comments to 5 minutes and that large groups name a spokesperson whenever possible. All written, audio-visual, and other materials distributed to the Board or staff during this meeting will become the property of NAA and will be a public record. Thank you for your interest and participation.

NOTICE

Formal action may be taken on any item listed on the Agenda below, or added to the Agenda before or during the meeting, or discussed during the meeting without being added to the Agenda. Also, the sequence of items may be changed as the meeting progresses.

Any person who decides to appeal a decision of this Board with respect to any matter considered at this meeting (or hearing) will need a record of the proceeding and may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be heard.

Any person with a disability requiring auxiliary aids or services in order to participate in this proceeding for meetings at the City Council Chamber may call the City Clerk's Office at 213-1015, or for meetings at the Airport Office Building, the NAA Executive Assistant's Office at 643-0733, with requests at least two business days before the meeting.

Information on Action Items and other items which has been provided in advance of this meeting may be inspected at the office of the Executive Assistant, General Aviation Terminal Building, 2nd Floor, 160 Aviation Drive North. Minutes of this meeting will be prepared for Board approval, usually at the next Regular Meeting.

A. ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. AGENDA (Add, delete or re-sequence items)

D. MINUTES

1. October 15, 2020 Regular Meeting Minutes

E. PRESENTATIONS AND TIME CERTAIN ITEMS

1. Presentation to Commissioner Brousseau
2. Employee of the Quarter
3. 2019 GFOA Certificate of Excellence in Financial Reporting
4. General Aviation Terminal and Airport Office Building and Commercial Airline Terminal Improvements Update

F. PUBLIC COMMENTS ON GENERAL TOPICS NOT ON THE CURRENT AGENDA

G. ACTION ITEMS (Public comments accepted for each item; 5 minute limit)

1. Board Ratification of the Executive Director's Declaration of Emergency
2. Renew Property Insurance
3. Construct Security Improvements in an amount not to exceed $2,771,342.75
4. Amendment 1 to Professional Service Agreement for the Security Improvement Project

H. NEW BUSINESS

I. OLD BUSINESS

1. Noise Compatibility Committee Update
2. Technical Advisory Committee Update

J. LEADERSHIP TEAM REPORT

1. Leadership Team Report

K. FINANCIAL REPORTS

1. Financial Summary

L. COUNSEL'S REPORT

1. Counsel's Report

M. PUBLIC COMMENTS (5 minute limit)

N. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

O. ADJOURN

October 15, 2020
Regular Meeting

A. ROLL CALL

Meeting was called to order by Chair Lenhard at 8:33 a.m. in the Council Chambers at City Hall.

Also present were Vice Chair Dustin, Commissioner Brousseau, Commissioner Messer and Commissioner Rideoutte.

Staff and Authority Counsel present were Mr. Rozansky, Mr. Owens, Mr. Warriner, Mr. Keith, Mr. Frost, Ms. Bendle, Mr. Estrada, Ms. LeDuc and Ms. Menard.

Vice Chair Dustin announced that due to a longstanding, conflicting meeting, he would need to leave the meeting just before 10 a.m.

B. PLEDGE OF ALLEGIANCE

Chair Lenhard led the Pledge of Allegiance.

C. AGENDA

Mr. Rozansky noted the following revisions to the Board materials: 1) Two corrections made to the Regular Meeting minutes of September 17th; 2) On Action Item 3, Terminations of Select Tenancies and Concession Agreements, there were a couple of minor, non-substantive corrections made, and 3) On Action Item 4, Construct Runway 5-23 Drainage Improvements in an amount not to exceed $4,343,850, two of the figures in the financial impact section did not add up properly and were corrected.

D. MINUTES

1. September 17, 2020 Regular Meeting Minutes

On page 2, second paragraph, the spelling of Commissioner Messer's name was corrected, and on page 6, under the Technical Advisory Committee Update, the next meeting date was corrected to read Thursday, November 5th, rather than Tuesday.

Commissioner Messer moved approval of the September 17th Regular Meeting minutes as corrected. Vice Chair Dustin seconded. Motion passed unanimously 5-0.

2. September 17, 2020 Special Meeting Minutes

Commissioner Rideoutte commented about the financial viability criteria outlined in the Request for Proposals (RFP) process and the different weighting measure applied by another Commissioner. There was discussion regarding the submittals of each qualified bidder, other factors used to rank the successful bidder and the terms outlined in the lease.

Commissioner Messer moved approval of the September 17th Special Meeting minutes. Commissioner Rideoutte seconded. Motion passed unanimously 5-0.

3. September 24, 2020 Consultant Selection Committee Meeting Minutes

Commissioner Rideoutte moved approval of the September 24th Consultant Selection Committee Meeting minutes. Vice Chair Dustin seconded. Motion passed unanimously 5-0.

E. PRESENTATIONS AND TIME CERTAIN ITEMS

1. Recognition of FBO Manager Mike Hushek, NBAA 40 Under 40 Honoree

Chair Lenhard announced that the National Business Aviation Association (NBAA) awarded FBO Manager, Mike Hushek, as one of NBAA's Top 40 Under 40 recipients for 2020. NBAA is the leading organization for companies that rely on general aviation aircraft to help make their businesses more efficient, productive and successful. Chair Lenhard noted that since 2018, NBAA has been annually honoring talented young people who are driving meaningful change and impactful results across all segments of business aviation. He congratulated Mr. Hushek for his proven track record of leadership success, embodying servant leadership and being recognized for going the extra mile.

F. PUBLIC COMMENTS

There were no public comments.

G. ACTION ITEMS (Public comments accepted for each item; 5-minute limit)

1. Consultant Selection Committee Ranking of Firms for Insurance and Risk Management Broker Services and Authorization to Execute a Professional Services Agreement

Mr. Warriner requested Board approval of the rankings from the Consultant Selection Committee meeting held on September 24th and for the Executive Director to negotiate and execute a Professional Services Agreement with Alliant Insurance Services, Inc.

Mr. Warriner stated that Mr. Felipe Garcia, Vice President of Alliant Insurance Services was in the audience to answer any questions. Mr. Warriner presented an overview of the Request for Proposals (RFP) process and reported that the Consultant Selection Committee ranked the qualified responding firms as follows:

1. Alliant Insurance Services, Inc.
2. Public Risk Insurance Advisors
3. McGriff Insurance Services

Mr. Warriner said that Alliant's proposed fees are a fixed amount of $60,000 per year, approximately the same fees as under the current commission-based structure with the incumbent firm.

Vice Chair Dustin moved Board approval of the rankings as presented by Mr. Warriner and moved Board approval for the Executive Director to negotiate and execute a Professional Services Agreement with Alliant Insurance Services, Inc. Commissioner Rideoutte seconded. Motion passed unanimously 5-0.

2. Lease Agreement with Gulf Coast Commercial Corporation

Business Manager Heather LeDuc stated that in September, Gulf Coast Commercial Corporation (Gulf Coast) was selected as the top-ranked respondent to an RFP for the development of land Parcel 3 in the North Quadrant of the airport. She requested Board authorization for the Executive Director to execute a Leasehold Agreement ("Lease") with Gulf Coast for development of an aeronautical facility. She provided terms of the proposed Lease for a land parcel containing 40,699 square feet (0.934 acres) at an initial negotiated rental rate of $0.60 per square foot per annum.

Vice Chair Dustin commented regarding the delta between the highest bidder at $0.75 and Gulf Coast's negotiated rate of $0.60 per square foot. Mr. Rozansky stated that the rate of $0.60 is reasonable upon consideration given to the quality and use of the overall development.

Commissioner Rideoutte moved Board approval for the Executive Director to execute a Lease with Gulf Coast for development of an aeronautical facility as presented by Ms. LeDuc. Vice Chair Dustin seconded. Motion passed unanimously 5-0.

3. Terminations of Select Tenancies and Concession Agreements

Ms. LeDuc stated that in August, Board authorization was granted for the Executive Director to execute an Amendment to the agreement with SchenkelSchultz for the design, bidding and permitting of commercial airline terminal (CAT) improvements that will enable FBO operations to temporarily move into that facility while the general aviation terminal (GAT) undergoes renovations. She said that before construction in the CAT can begin, it is necessary to terminate existing month-to-month leases with tenants who are currently occupying areas that will be affected by the construction. She noted that the terminations will be effective November 15th of this year. Ms. LeDuc advised that she has spoken with the affected tenants and that a temporary waiver of the minimum standards requirement for office space at the airport has been offered to tenants in good standing. Ms. LeDuc added that the Gulf Coast Museum of Military History will be consolidating their operations into one of their occupied spaces, outside of the construction area.

She stated that concession agreements with rental car operators in the CAT and GAT would be terminated with new short-term agreements put in place in order to consolidate rental car operations in the CAT while construction is underway in the GAT. Upon completion of construction, Ms. LeDuc said that an RFP for operation of car rental concessions will be issued, and new agreements will be negotiated.

While most tenants and concessionaires have expressed cooperation to vacate the premises on schedule, she requested Board authorization for the Executive Director to initiate legal action in the event that it becomes necessary to gain legal possession of the premises in question.

She reviewed the financial impact of the anticipated lost rental income in the amount of $25,000 – $28,000.

A question and answer period followed.

Vice Chair Dustin moved Board approval for the Executive Director to initiate legal action, if necessary, to terminate select tenancies and concession agreements in the CAT and GAT in preparation for remodeling both facilities. Commissioner Brousseau seconded. Motion passed unanimously 5-0.

4. Construct Runway 5-23 Drainage Improvements in an amount not to exceed $4,343,850

Mr. Keith requested Board authorization for the Executive Director to execute a contract with Wright Construction for the Runway 5-23 Drainage Improvement project in an amount not to exceed $4,343,850 which includes the base bid of $4,137,000 plus a contingency of 5% or $206,850.

Mr. Keith displayed a phasing plan of the areas for improvement. He said that this project is partially funded by the FAA in the amount of $2,464,301 (for Phases 1 and 2) with the potential for additional FAA funding pending the outcome of an ongoing update to the Airport's Wildlife Hazard Management Plan (WHMP). Mr. Keith stated that if approved by the Board, the Executive Director intends to issue a Notice to Proceed for Phases 1 and 2 totaling $2,067,514.50, to begin in January 2021. A determination regarding Phase 3 of the project totaling $2,069,485.50 will be made once the FAA completes their review of the WHMP. He stated that a pre-app will be submitted to the FAA next week with an updated WHMP to follow shortly thereafter. A decision to proceed with Phase 3 will be made no later than August 30, 2021.

A question and answer period followed.

Vice Chair Dustin moved Board authorization for the Executive Director to execute a contract with Wright Construction for the Runway 5-23 Drainage Improvement project in an amount not to exceed $4,343,850 which includes the base bid of $4,137,000 plus a contingency of 5% or $206,850. Commissioner Messer seconded. Motion passed unanimously 5-0.

5. Amend the NAA Bylaws

Ms. Terrill requested Board authorization to amend the Naples Airport Authority Bylaws pertaining to quorum, attendance at Board, Board Committee and Public Committee meetings. Ms. Terrill stated that Governor DeSantis' Executive Order #20-69 allowing public meetings of local governments to be held virtually expires on November 1st. With the ongoing uncertainty of the COVID-19 pandemic, she said that NAA staff continue to adhere to CDC best practices for the health and safety of employees, customers and the community. Ms. Terrill provided a summary of CDC recommendations for events and gatherings which included the option of offering on-line attendance in addition to in-person attendance to help reduce the number of attendees. She said that the existing NAA Bylaws are not in keeping with current conditions. She reviewed the proposed revisions pertaining to Article VI Meetings, Section 6 (Quorum) and Section 10 (Public Committees).

Commissioner Messer requested clarification regarding the permanency of the changes. Mr. Owens stated that the Bylaw changes would be permanent until the Board of Commissioners decided to modify it. There was discussion regarding the value of meeting in person and potential disruption to the mission of the committees by meeting virtually. Mr. Owens suggested that the Board set a definitive date to review the NAA Bylaws in the future.

Vice Chair Dustin moved Board authorization to amend the NAA Bylaws pertaining to quorum, attendance at Board, Board Committee and Public Committee meetings as presented by Ms. Terrill and moved Board authorization to review the Bylaws in June of 2021 or sooner if conditions warrant it. Commissioner Messer seconded. Motion passed unanimously 5-0.

H. NEW BUSINESS

There was no new business.

I. OLD BUSINESS

1. Noise Compatibility Committee (NCC) Update

Commissioner Messer stated that the NCC last met virtually on June 25th and she reported on that meeting at the August 20th Regular Meeting.

She noted that the next Regular Meeting of the NCC is scheduled for Thursday, October 29th, at 9 a.m. and stated that the meeting will be held via Zoom. She provided instructions for the public to participate by registering at the link provided on the flynaples.com website. She encouraged the public to participate.

2. Technical Advisory Committee (TAC) Update

Commissioner Messer stated that the TAC last met virtually on June 23rd and she reported on that meeting at the August 20th Regular Meeting. She said that the next TAC meeting is scheduled for Thursday, November 5th at 9:30 a.m. and the venue will be a hybrid type meeting with in-person and virtual attendance. She encouraged the public to participate.

3. Modification to Executive Director's Performance Review

Mr. Rozansky requested Board discussion and consensus on proposed revisions to the Executive Director's Performance Evaluation form. He presented two alternative forms to consider for the next review cycle. He said that Alternative 1 changes scoring on the Administration and Regulatory Compliance categories from a scale of 1-5 to "Satisfactory" or Unsatisfactory." He said that Alternative 2 deletes the section on Administration and incorporates those elements into "Leadership" and "Relationship with the Board of Commissioners", shortening the form. He said that Alternative 2 also deletes the section on Regulatory Compliance since aspects of regulatory compliance are measures in the Strategic Plan.

In response to Commissioner Rideoutte's question regarding the two forms, Mr. Rozansky said that his preference would be to use the Alternative 2 form even though he does not have a strong opinion either way. There was Board consensus to adopt Alternative 2 as the preferred Performance Evaluation form for the period from September 2020 to August 2021.

4. **Mr. John Grady, Public Trust Advisors – Economic Update/Investment Portfolio**

Mr. Warriner provided opening comments regarding Public Trust Advisors who have been engaged to help us build out our investment portfolio, look at our cash accounts and provide professional oversight of this function. He introduced Mr. John Grady, Managing Director of Public Trust Advisors. Mr. Grady presented a customized investment strategy for NAA that ensures safety and liquidity for long term projects in the duration of zero to five years and offered sample strategies based upon liquidity needs. He presented several charts showing historical returns and volatility, the Federal Open Market Committee Dot Plot as of September 16th, short term interest rates as of October 2020, yield curves and the spreads of taxable municipal bonds and U.S. Treasuries. He provided a recommended approach for the NAA.

Vice Chair Dustin excused himself from the meeting.

A question and answer period followed.

J. LEADERSHIP TEAM REPORT

1. **Leadership Team Report**

On page 2 under Risk Management, Commissioner Rideoutte asked if the damage to Gate 9E was caused by the fault of the person driving through it. Mr. Rozansky said that Gate 9E is located immediately next to our FBO and that the vehicle was a tall flatbed type vehicle. As the vehicle went halfway through the gate, the sensors stopped observing the vehicle, and the gate began to close. He said that the claim was submitted to our insurance company and expects that they would go back to the entity to follow up on it. Mr. Rozansky added that staff has made modifications to the gate in an attempt to prevent this from happening in the future.

K. FINANCIAL REPORTS

1. **Financial Summary**

Mr. Warriner reported that Fiscal Year 2020 ended September 30th, and that despite the COVID-19 circumstances, our fuel sales were 8.2 million gallons which was above the all-time record set last year. He provided a review of the September financials and reported that for the year-to-date period, the change in net position before capital contributions was favorable to budget by $4,738,481. He said that overall, it was a successful year. He added that the auditors will be at the NAA next week to conduct the annual audit and that his department is well prepared for them.

Commissioner Messer commented on the chart that Mr. Rozansky sent to the Board the previous night, showing the impact of COVID, flowage fees and fuel at Florida general aviation airports. She said she was amazed at how our airport was such an anomaly and how it compared to the others.

Commissioner Messer moved acceptance of the September Financial Summary. Commissioner Rideoutte seconded. Motion passed unanimously 4-0 with Vice Chair Dustin absent.

L. COUNSEL'S REPORT

1. Counsel's Report

Mr. Owens reported that there are no pending litigation or material matters to discuss.

M. PUBLIC COMMENTS (5-minute limit)

There were no public comments.

N. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

There were no comments and requests/meetings.

O. ADJOURN

With no further business, the meeting adjourned at 10:02 a.m.

Christopher A. Rozansky
Secretary

NOTE: Printed copies of all visual presentations and handouts are on file in the Executive Assistant's Office.

CITY OF NAPLES AIRPORT AUTHORITY (NAA)
Board of Commissioners
Notice of Regular Meeting

FINAL AGENDA

City Hall Council Chambers
735 Eighth Street South
Naples, FL 34102

Thursday, October 15, 2020
8:30 a.m.

Commissioner Michael Lenhard – Chair and Consultant Selection Committee Member
Commissioner Kerry C. Dustin – Vice Chair and Audit Committee Chair
Commissioner Donna M. Messer – NCC Liaison
Commissioner James Rideoutte – Consultant Selection Committee Chair and Audit Committee Member
Commissioner Ted Brousseau – Legal Liaison
Executive Director: Christopher A. Rozansky
Authority Attorney: William L. Owens, Esq. of Bond, Schoeneck & King, PLLC

Welcome. If you wish to address the Board of Commissioners regarding an item listed on the Agenda, please complete a Speaker Registration form (available at the rear of the room) and hand it to the Executive Assistant prior to consideration of that item. We ask that speakers limit comments to 5 minutes and that large groups name a spokesperson whenever possible. All written, audio-visual, and other materials distributed to the Board or staff during this meeting will become the property of NAA and will be a public record. Thank you for your interest and participation.

NOTICE

Formal action may be taken on any item listed on the Agenda below, or added to the Agenda before or during the meeting, or discussed during the meeting without being added to the Agenda. Also, the sequence of items may be changed as the meeting progresses.

Any person who decides to appeal a decision of this Board with respect to any matter considered at this meeting (or hearing) will need a record of the proceeding and may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be heard.

Any person with a disability requiring auxiliary aids or services in order to participate in this proceeding for meetings at the City Council Chamber may call the City Clerk's Office at 213-1015, or for meetings at the Airport Office Building, the NAA Executive Assistant's Office at 643-0733, with requests at least two business days before the meeting.

Information on Action Items and other items which has been provided in advance of this meeting may be inspected at the office of the Executive Assistant, General Aviation Terminal Building, 2nd Floor, 160 Aviation Drive North. Minutes of this meeting will be prepared for Board approval, usually at the next Regular Meeting.

A. ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. AGENDA (Add, delete or re-sequence items)

D. MINUTES

1. September 17, 2020 Regular Meeting Minutes
2. September 17, 2020 Special Meeting Minutes
3. September 24, 2020 Consultant Selection Committee Meeting Minutes

E. PRESENTATIONS AND TIME CERTAIN ITEMS

1. Recognition of FBO Manager Mike Hushek, NBAA 40 Under 40 Honoree

F. PUBLIC COMMENTS

G. ACTION ITEMS (Public comments accepted for each item; 5 minute limit)

1. Consultant Selection Committee Ranking of Firms for Insurance and Risk Management Broker Services and Authorization to Execute a Professional Services Agreement
2. Lease Agreement with Gulf Coast Commercial Corporation
3. Terminations of Select Tenancies and Concession Agreements
4. Construct Runway 5-23 Drainage Improvements in an amount not to exceed $4,343,850
5. Amend the NAA Bylaws

H. NEW BUSINESS

I. OLD BUSINESS

1. Noise Compatibility Committee Update
2. Technical Advisory Committee Update
3. Modification to Executive Director's Performance Review
4. Mr. John Grady, Public Trust Advisors – Economic Update/Investment Portfolio

J. LEADERSHIP TEAM REPORT

1. Leadership Team Report

K. FINANCIAL REPORTS

1. Financial Summary

L. COUNSEL'S REPORT

1. Counsel's Report

M. PUBLIC COMMENTS (5 minute limit)

N. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

O. ADJOURN

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director

By: Kerry Keith, Director of Development and Facilities

Meeting Date: November 19, 2020

Re: **PRESENTATIONS**

4. General Aviation Terminal, Airport Office Building and Commercial Airline Terminal Improvements Update

---

SUMMARY: Board review and discussion regarding the status of the General Aviation Terminal (GAT), Airport Office Building (AOB) and Commercial Airline Terminal (CAT) Improvements project.

BACKGROUND: Parallel to the Master Plan, an analysis was initiated in 2018 to evaluate the deficiencies and needs of the Authority's fixed base operation and administrative offices. It was soon determined significant short-term improvements were needed in response to the evolving trends in general aviation at the Naples Airport.

Following a competitive selection process and negotiation, the Board authorized SchenkelShultz to provide design, bidding, and permitting services for the renovation of the GAT and AOB in February 2020. At the August 20, 2020 regular meeting, the Board authorized an amendment to design, bid and permit improvements to the CAT.

Craig Hanson of SchenkelShultz Architecture will virtually present an overview of the plans, schedules and cost estimates to date. He will be available for discussion and to respond to any questions.

COMMUNICATIONS PLAN: Not applicable to this item.

FINANCIAL IMPACT: Not applicable to this item.

SCHENKELSHULTZ
ARCHITECTURE

Naples AIRPORT

General Aviation Terminal & Airport Office Building

IMPROVEMENT PROGRAM UPDATE

November 19, 2020

1 GAT and AOB Improvements Scope Update

1 GAT and AOB Improvements Scope Update

GAT Improvements- Building Exterior

1. New Landside Drop Off Canopy
2. New Connector Canopy from GAT to AOB
3. Golf Cart & Equipment Canopy on GAT Airside
4. Renovate Airside Vestibule and Canopy
5. Paint Exterior Walls
6. Raise Rooftop Mechanical Screenwalls to hide HVAC equipment

1 GAT and AOB Improvements Scope Update

Naples AIRPORT GAT and AOB Improvements

Landside Exterior

SCHENKELSHULTZ ARCHITECTURE

1 GAT and AOB Improvements
Scope Update

Airside Exterior

1 GAT and AOB Improvements Scope Update

GAT Improvements- Building Interior

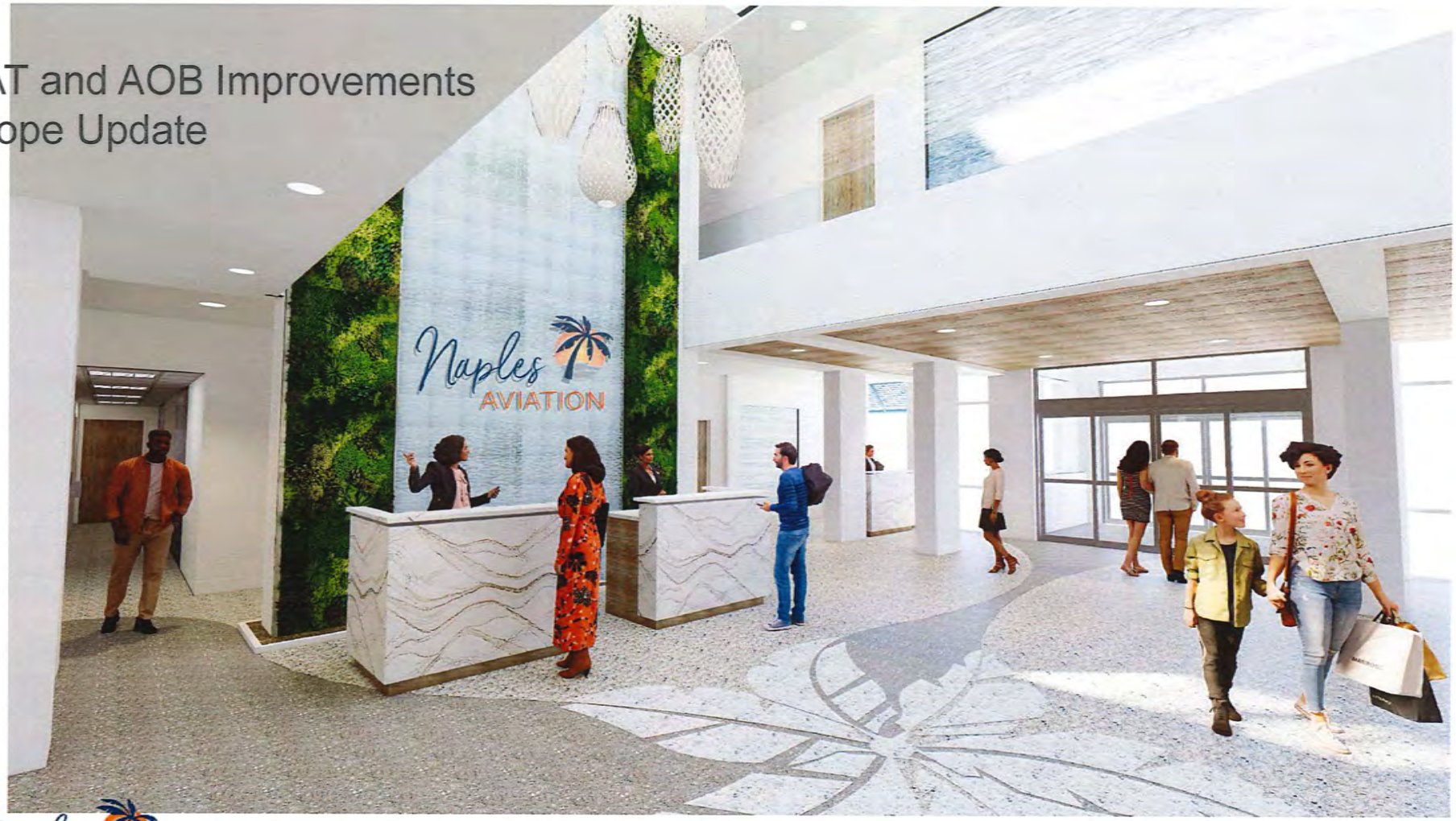
First Floor Renovation

- Renovate Customer Areas
- New CSR counters
- Convert 3 GSE Bays to interior space including new HVAC
- New ceilings and lights
- New furniture and equipment

Second Floor Improvements

- Renovate Reception Area including new ceiling & lights
- Replace carpet, paint walls
- New furniture and equipment

1 GAT and AOB Improvements Scope Update

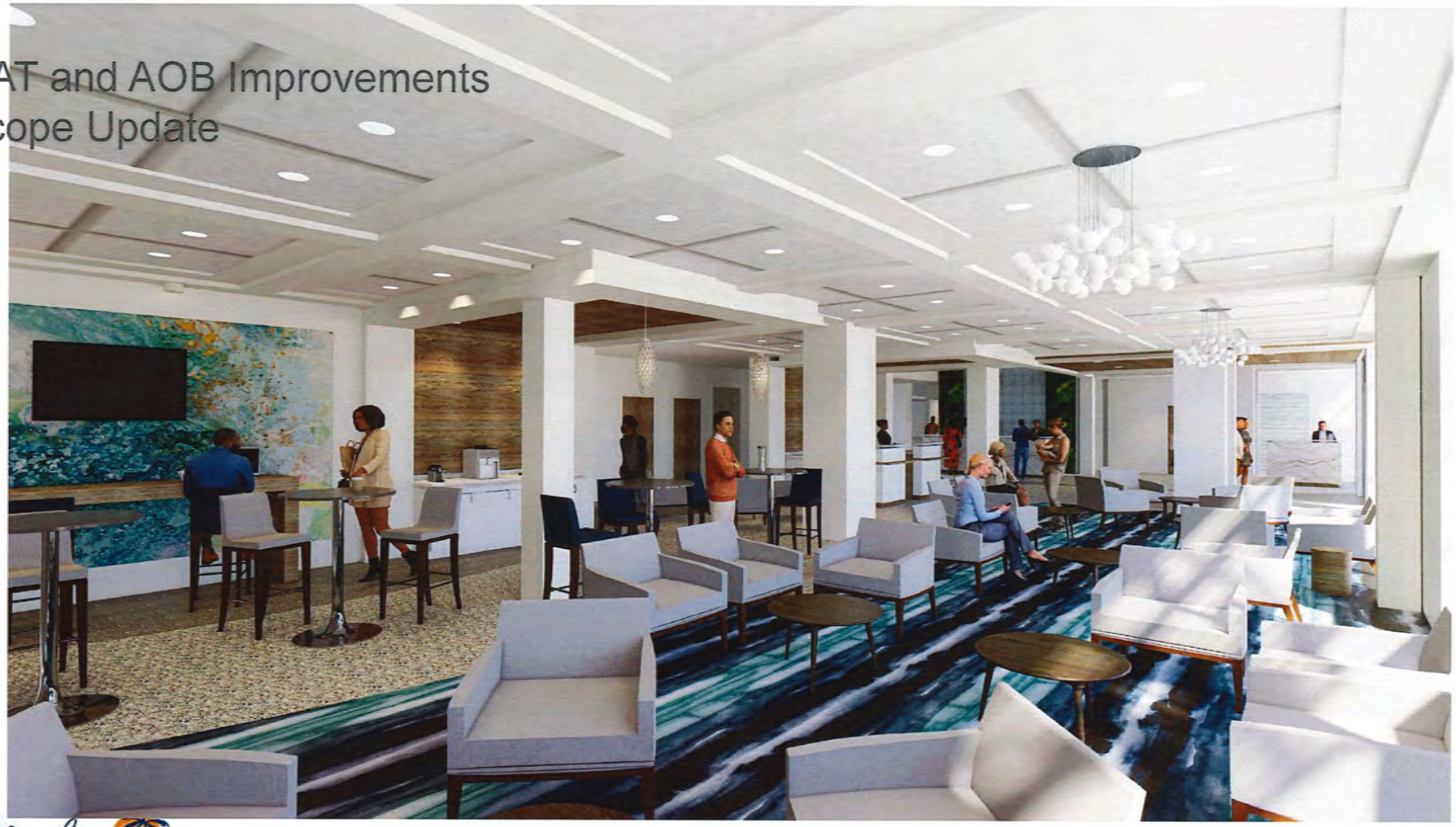


Naples AIRPORT GAT and AOB Improvements

GAT Lobby Interior

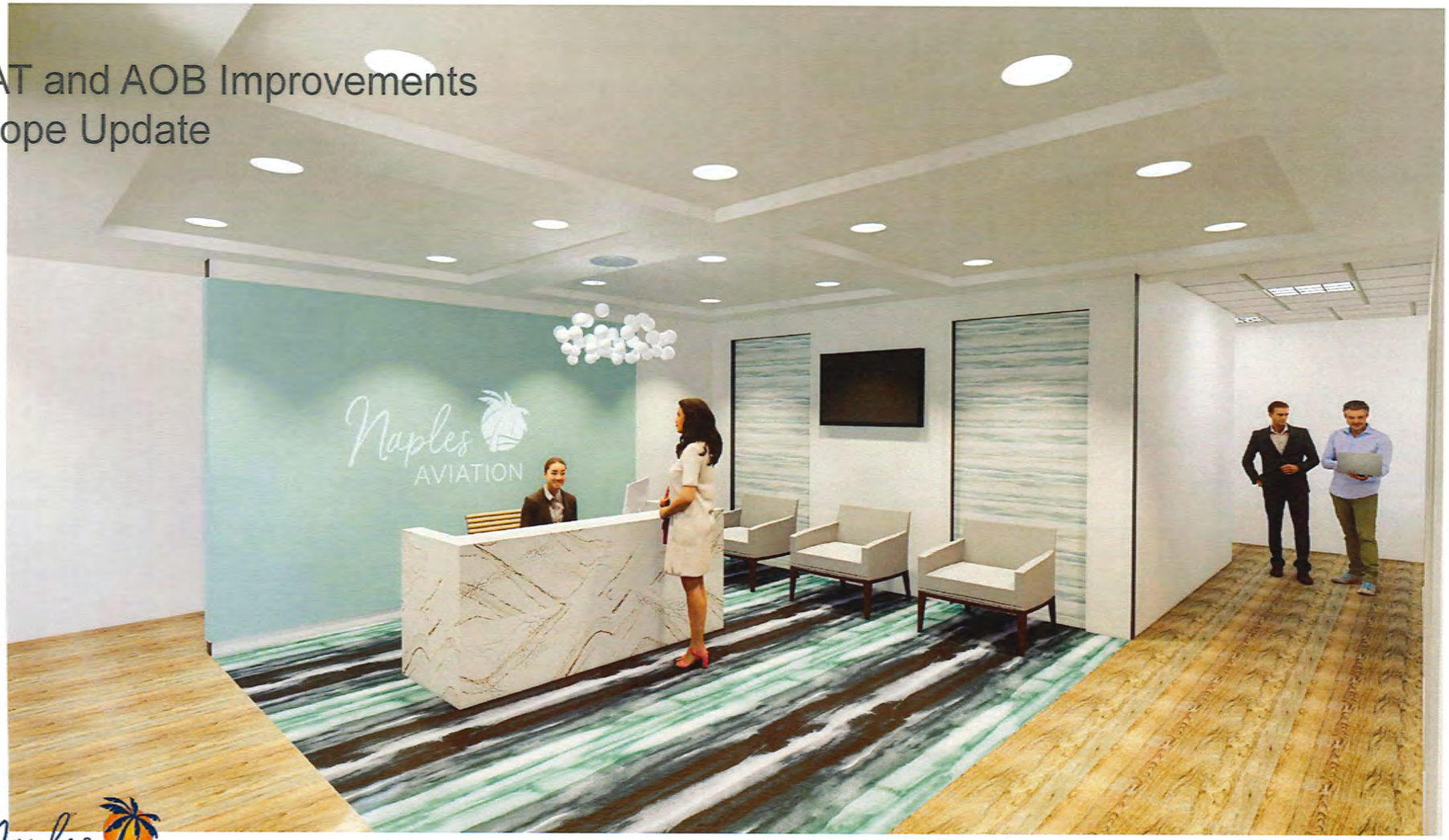
SCHENKELSHULTZ ARCHITECTURE

1 GAT and AOB Improvements Scope Update



GAT Lounge and Cafe Interior

1 GAT and AOB Improvements Scope Update



Naples AIRPORT GAT and AOB Improvements

Second Floor Reception

SCHENKELSHULTZ ARCHITECTURE

1 GAT and AOB Improvements Scope Update

Second Floor Reception

1 GAT and AOB Improvements Scope Update

AOB Improvements- Building Exterior

1. Paint Exterior Walls to match GAT
2. Replace Canopy on South side of building
3. Construct New GSE Canopy on west side of building

1 GAT and AOB Improvements Scope Update

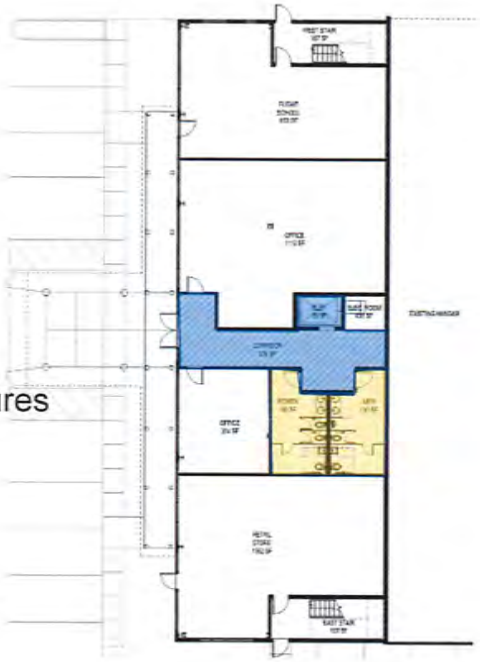
AOB Improvements- Building Interior

First Floor Renovation

- Common Corridor new finishes- paint, carpet, ceilings
- Restroom finishes and fixtures
- Elevator Finishes

Second Floor Improvements

- Common Corridor finishes
- Restroom Finishes and Fixtures
- Elevator Finishes
- Board Room Break Area- new counters and cabinets, new paint



1 GAT and AOB Improvements Scope Update

GAT and AOB Improvements- Site

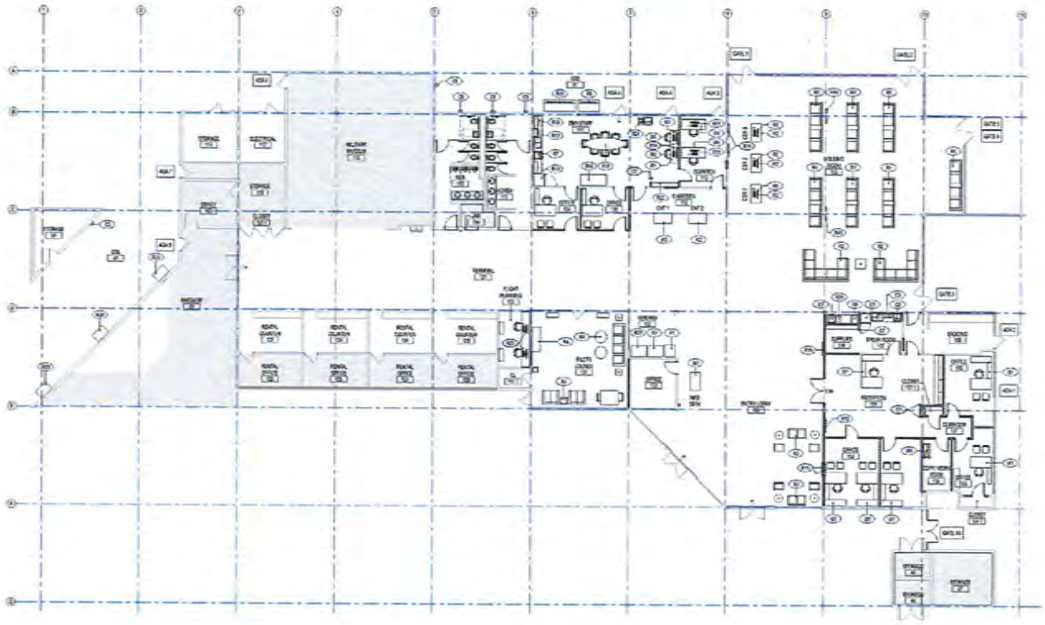
- Add additional drop-off lane under Landside Canopy
- Replace Walkway Canopy to Long Term Parking
- Add Solar Canopies to Long Term Parking- coordinate with FPL on funding and installation
- Mill and overlay asphalt
- Landscape Improvements
- Add Covered Attendant Kiosks at vehicle gates
- Install New AOA Vehicle Gate south of GAT
- NOTE: Site Improvements at GAT/AOB will not provide additional capacity for vehicle parking, apron aircraft parking, or fuel truck parking

2 CAT Improvements- Temp Terminal

2 CAT Improvements- Temp Terminal

CAT Improvements- Building Interior

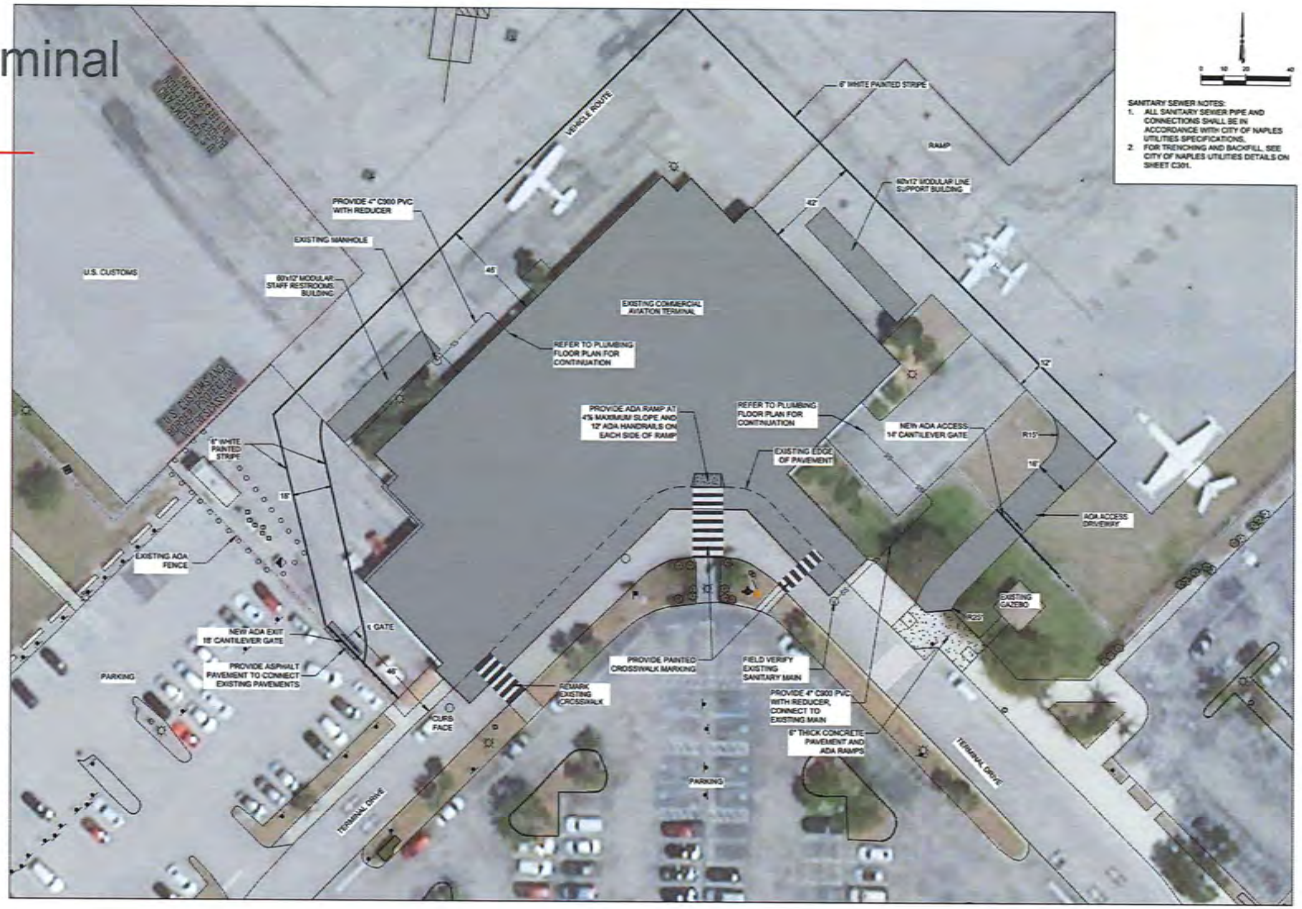
- Renovate Customer Lobby Areas with Carpet and Paint
- Remove glass partitions and old gate furniture
- Install new modular customer counters
- Renovate customer restrooms with new tile, partitions and counters
- Relocate GAT lobby furniture to CAT
- Interior Build out of NE Corner of CAT as permanent office for Leasing and Badging
- Convert storage to Pilots' Lounge
- Remove luggage belt for GSE charging and parking



2 CAT Improvements- Temp Terminal

CAT Improvements- Site

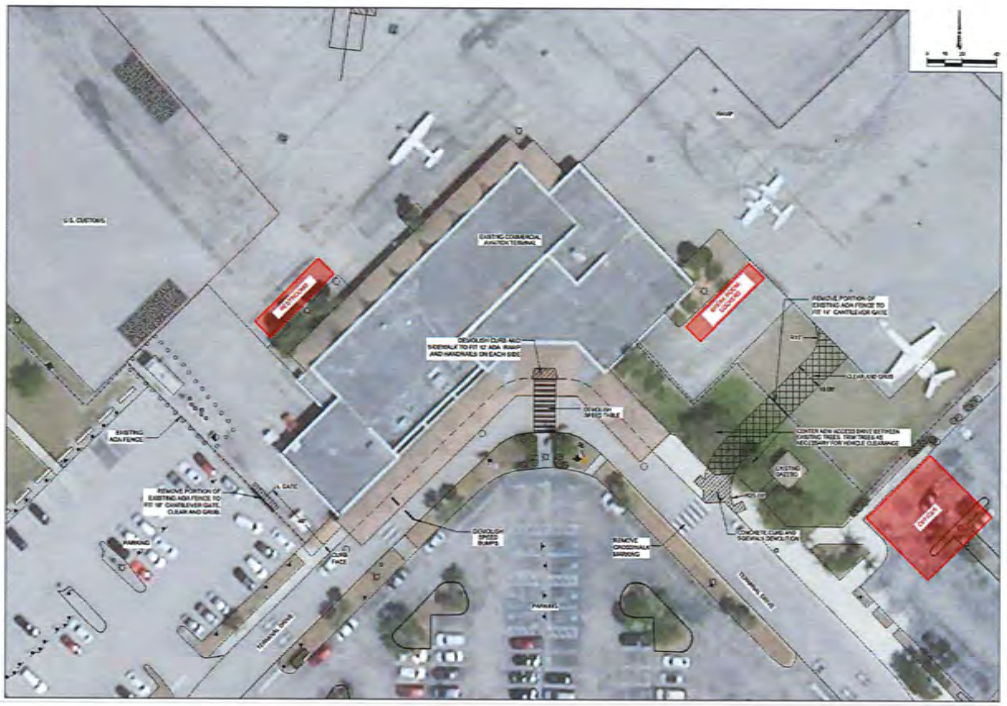
- Install two new AOA gates
- Install new access drive to new AOA gate
- Install new ADA ramp at entry
- Install new ADA ramps at sidewalk



3 Ancillary Impacts

3 Ancillary Impacts

- Install Temporary Modular Buildings next to CAT for for Line Staff and Administrative Staff facilities during GAT and AOB Renovation
- All Furniture and Equipment to be replaced at GAT
- Existing Lobby Furniture at GAT to be relocated to CAT permanently



4 Cost Update

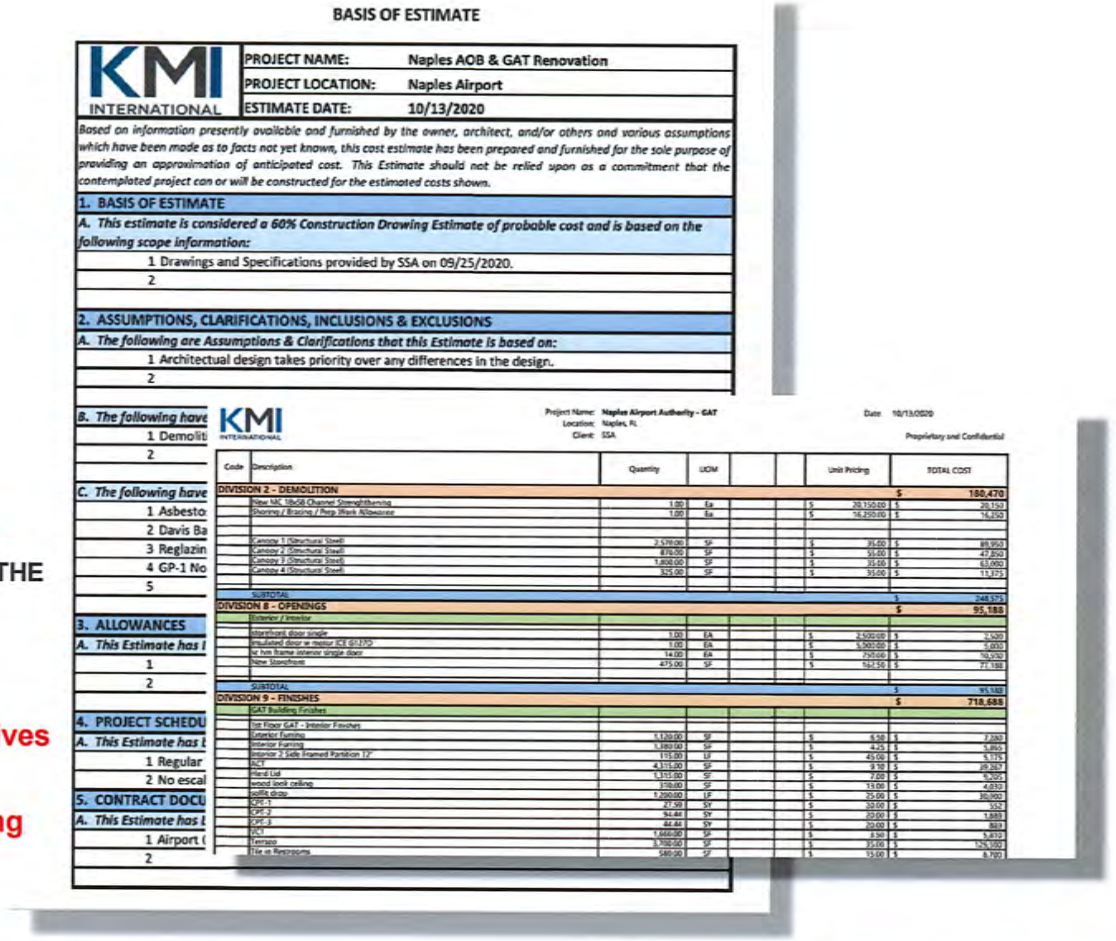
4 Cost Update- GAT and AOB

Construction Cost Estimate from 60% Documents

Site Work	=	$ 264,000
GAT Building	=	$ 3,172,000
AOB Building	=	$ 538,000
Total	**=**	**$ 3,977,000***

***NOTE THAT SCOPE ITEMS DEVELOPED SINCE 60% ARE NOT YET INCLUDED IN THE ESTIMATED COSTS, BUT WILL BE INCLUDED IN THE UPCOMING 90% ESTIMATE INCLUDING:**

- **Additional Canopy for Equipment West of GAT**
- **Carpet, Paint and Wall Base for GAT 2nd Floor offices**
- **Asphalt Mill and Overlay at Parking Lots and Access Drives**
- **Rooftop Screenwall for HVAC Equipment**
- **Landscaping at Parking, Entry Roads, Long Term Parking**
- **New Furniture and Equipment for GAT**



BASIS OF ESTIMATE

KMI INTERNATIONAL

PROJECT NAME:	Naples AOB & GAT Renovation
PROJECT LOCATION:	Naples Airport
ESTIMATE DATE:	10/13/2020

Based on information presently available and furnished by the owner, architect, and/or others and various assumptions which have been made as to facts not yet known, this cost estimate has been prepared and furnished for the sole purpose of providing an approximation of anticipated cost. This Estimate should not be relied upon as a commitment that the contemplated project can or will be constructed for the estimated costs shown.

1. BASIS OF ESTIMATE

A. This estimate is considered a 60% Construction Drawing Estimate of probable cost and is based on the following scope information:

1 Drawings and Specifications provided by SSA on 09/25/2020.

2

2. ASSUMPTIONS, CLARIFICATIONS, INCLUSIONS & EXCLUSIONS

A. The following are Assumptions & Clarifications that this Estimate is based on:

1 Architectual design takes priority over any differences in the design.

2

B. The following have

1 Demoliti

2

C. The following have

1 Asbesto

2 Davis Ba

3 Reglazin

4 GP-1 No

5

3. ALLOWANCES

A. This Estimate has l

1

2

4. PROJECT SCHEDU

A. This Estimate has t

1 Regular

2 No escal

5. CONTRACT DOCU

A. This Estimate has t

1 Airport (

2

KMI INTERNATIONAL

Project Name: Naples Airport Authority - GAT
Location: Naples, FL
Client: SSA

Date: 10/13/2020

Proprietary and Confidential

Code	Description	Quantity	UOM	Unit Pricing	TOTAL COST
	DIVISION 2 - DEMOLITION				$ 180,470
	New MC 18x58 Channel Strengthening	1.00	Ea	$ 20,150.00	$ 20,150
	Shoring / Bracing / Prep Work Allowance	1.00	Ea	$ 76,250.00	$ 76,250
	Canopy 1 (Structural Steel)	2,579.00	SF	$ 35.00	$ 89,950
	Canopy 2 (Structural Steel)	870.00	SF	$ 55.00	$ 47,850
	Canopy 3 (Structural Steel)	1,800.00	SF	$ 35.00	$ 63,000
	Canopy 4 (Structural Steel)	325.00	SF	$ 35.00	$ 11,375
	SUBTOTAL				$ 248,575
	DIVISION 8 - OPENINGS				$ 95,188
	Exterior / Interior				
	storefront door single	1.00	EA	$ 2,500.00	$ 2,500
	insulated door w mirror ICE GI 270	1.00	EA	$ 5,000.00	$ 5,000
	be hm frame interior single door	14.00	EA	$ 750.00	$ 10,500
	New Storefront	475.00	SF	$ 162.50	$ 77,188
	SUBTOTAL				$ 95,188
	DIVISION 9 - FINISHES				$ 718,688
	GAT Building Finishes				
	1st Floor GAT - Interior Finishes				
	Exterior Furring	1,120.00	SF	$ 6.50	$ 7,280
	Interior Framing	1,380.00	SF	$ 4.25	$ 5,865
	Interior 2 Side Framed Partition 12"	115.00	LF	$ 45.00	$ 5,175
	ACT	4,375.00	SF	$ 3.50	$ 15,247
	Hard Lid	1,315.00	SF	$ 7.00	$ 9,205
	wood look ceiling	370.00	SF	$ 13.00	$ 4,810
	soffit drop	1,200.00	LF	$ 25.00	$ 30,000
	CPT-1	27.38	SY	$ 20.00	$ 552
	CPT-2	94.44	SY	$ 20.00	$ 1,889
	CPT-3	44.44	SY	$ 20.00	$ 889
	VCT	1,660.00	SF	$ 8.50	$ 5,670
	Terrazo	3,700.00	SF	$ 35.00	$ 129,500
	Tile in Restrooms	580.00	SF	$ 15.00	$ 8,700

Naples AIRPORT

GAT and AOB Improvements

SCHENKELSHULTZ ARCHITECTURE

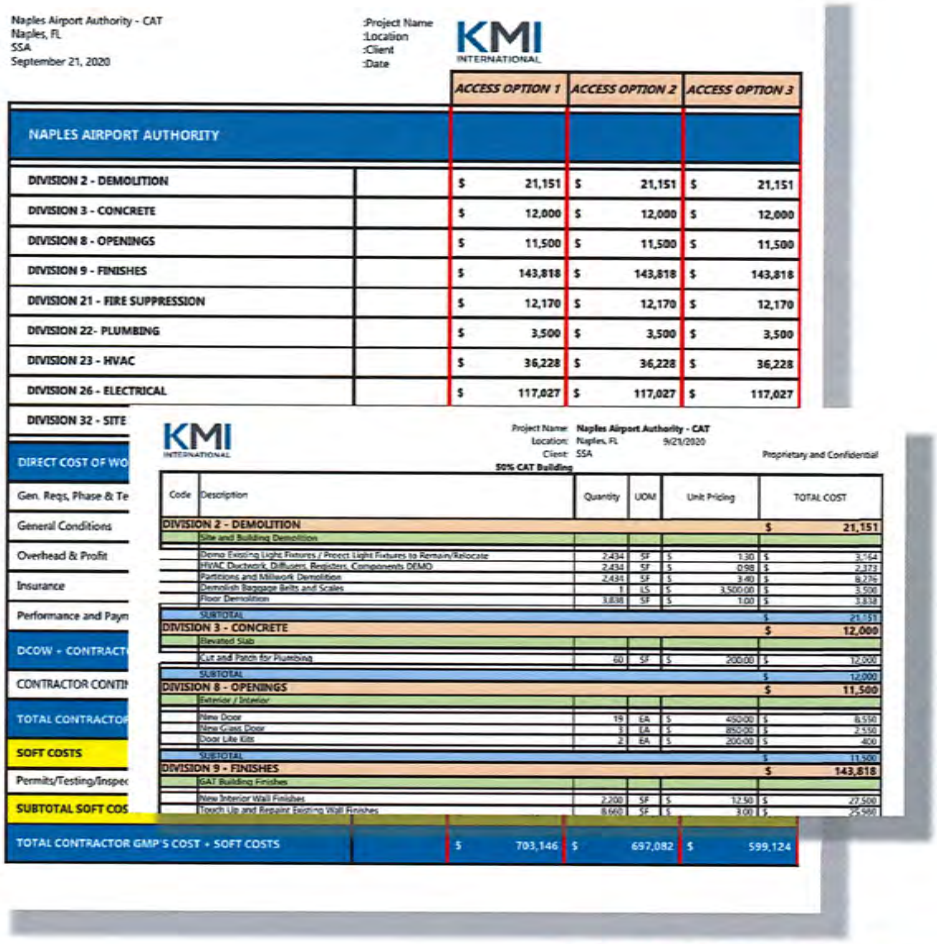
4 Cost Update- CAT

Construction Cost Estimate from 100% Documents

Site Work	=	$ 204,270
CAT Building	=	$ 818,800
Modular Buildings	=	$ TBD
Total	=	**$1,023,070**

(plus cost of Modulars)

--



Naples Airport Authority - CAT
Naples, FL
SSA
September 21, 2020

:Project Name
:Location
:Client
:Date

KMI INTERNATIONAL

NAPLES AIRPORT AUTHORITY		ACCESS OPTION 1	ACCESS OPTION 2	ACCESS OPTION 3
DIVISION 2 - DEMOLITION		$ 21,151	$ 21,151	$ 21,151
DIVISION 3 - CONCRETE		$ 12,000	$ 12,000	$ 12,000
DIVISION 8 - OPENINGS		$ 11,500	$ 11,500	$ 11,500
DIVISION 9 - FINISHES		$ 143,818	$ 143,818	$ 143,818
DIVISION 21 - FIRE SUPPRESSION		$ 12,170	$ 12,170	$ 12,170
DIVISION 22- PLUMBING		$ 3,500	$ 3,500	$ 3,500
DIVISION 23 - HVAC		$ 36,228	$ 36,228	$ 36,228
DIVISION 26 - ELECTRICAL		$ 117,027	$ 117,027	$ 117,027
DIVISION 32 - SITE				
DIRECT COST OF WO				
Gen. Reqs, Phase & Te				
General Conditions				
Overhead & Profit				
Insurance				
Performance and Payn				
DCOW + CONTRACT				
CONTRACTOR CONTI				
TOTAL CONTRACTOR				
SOFT COSTS				
Permits/Testing/Inspec				
SUBTOTAL SOFT COS				
TOTAL CONTRACTOR GMP'S COST + SOFT COSTS		$ 703,146	$ 697,082	$ 599,124

KMI INTERNATIONAL

Project Name: Naples Airport Authority - CAT
Location: Naples, FL 9/21/2020
Client: SSA
50% CAT Building

Proprietary and Confidential

Code	Description	Quantity	UOM	Unit Pricing	TOTAL COST
DIVISION 2 - DEMOLITION					$ 21,151
	Site and Building Demolition				
	Demo Existing Light Fixtures / Preect Light Fixtures to Remain/Relocate	2,434	SF	$ 1.30	$ 3,164
	HVAC Ductwork, Diffusers, Registers, Components DEMO	2,434	SF	$ 0.98	$ 2,373
	Partitions and Millwork Demolition	2,434	SF	$ 3.40	$ 8,276
	Demolish Baggage Belts and Scales	1	LS	$ 3,500.00	$ 3,500
	Floor Demolition	3,838	SF	$ 1.00	$ 3,838
	SUBTOTAL				$ 21,151
DIVISION 3 - CONCRETE					$ 12,000
	Elevated Slab				
	Cut and Patch for Plumbing	60	SF	$ 200.00	$ 12,000
	SUBTOTAL				$ 12,000
DIVISION 8 - OPENINGS					$ 11,500
	Exterior / Interior				
	New Door	19	EA	$ 450.00	$ 8,550
	New Glass Door	3	EA	$ 850.00	$ 2,550
	Door Lite Kits	2	EA	$ 200.00	$ 400
	SUBTOTAL				$ 11,500
DIVISION 9 - FINISHES					$ 143,818
	GAT Building Finishes				
	New Interior Wall Finishes	2,200	SF	$ 12.50	$ 27,500
	Touch Up and Repaint Existing Wall Finishes	8,660	SF	$ 3.00	$ 25,980

Naples AIRPORT

GAT and AOB Improvements

SCHENKELSHULTZ ARCHITECTURE

5 Schedule

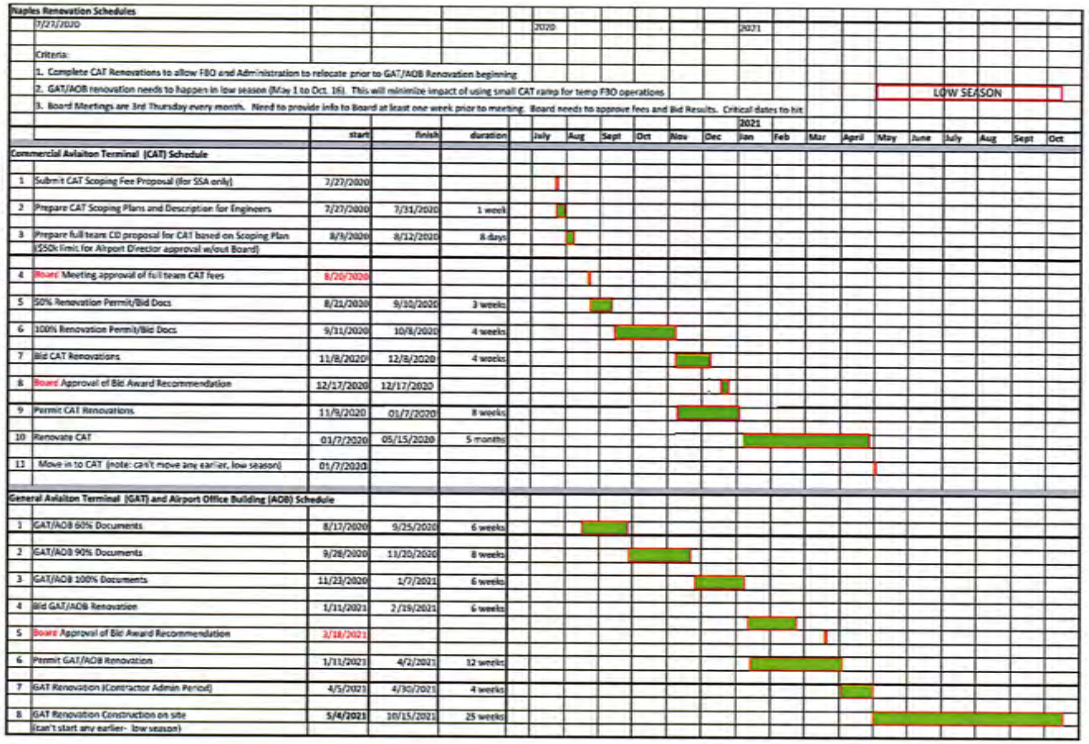
5 Schedule

CAT Schedule- Key Dates

11/08/2020 – Advertise for bid
11/18/2020 – Submit for building permit
12/08/2020 – Bid due date / bid opening
12/17/2020 – Board meeting for bid approval
01/07/2021 - Start CAT Renovation
05/15/2021 - CAT Construction Complete and Ready for FBO operation relocation

GAT/AOB Schedule- Key Dates

01/11/2021 – Advertise for bid
3/18/2021 – Board Approval of Bid
5/15/2021 - Start Construction on GAT, AOB and Site



Naples Renovation Schedules																														
7/27/2020									2020									2021												
Criteria:																														
1. Complete CAT Renovations to allow FBO and Administration to relocate prior to GAT/AOB Renovation beginning																														
2. GAT/AOB renovation needs to happen in low season (May 1 to Oct. 16). This will minimize impact of using small CAT ramp for temp FBO operations																												LOW SEASON		
3. Board Meetings are 3rd Thursday every month. Need to provide info to Board at least one week prior to meeting. Board needs to approve fees and Bid Results. Critical dates to hit																														
		start	finish	duration	July	Aug	Sept	Oct	Nov	Dec	2021 Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct
Commercial Aviation Terminal (CAT) Schedule																				
1	Submit CAT Scoping Fee Proposal (for SSA only)	7/27/2020																		
2	Prepare CAT Scoping Plans and Description for Engineers	7/27/2020	7/31/2020	1 week																
3	Prepare full team CD proposal for CAT based on Scoping Plan ($50k limit for Airport Director approval w/out Board)	8/3/2020	8/12/2020	8 days																
4	Board Meeting approval of full team CAT fees	8/20/2020																		
5	50% Renovation Permit/Bid Docs	8/21/2020	9/10/2020	3 weeks																
6	100% Renovation Permit/Bid Docs	9/11/2020	10/8/2020	4 weeks																
7	Bid CAT Renovations	11/8/2020	12/8/2020	4 weeks																
8	Board Approval of Bid Award Recommendation	12/17/2020	12/17/2020																	
9	Permit CAT Renovations	11/9/2020	01/7/2020	8 weeks																
10	Renovate CAT	01/7/2020	05/15/2020	5 months																
11	Move in to CAT (note: can't move any earlier, low season)	01/7/2020																		
General Aviation Terminal (GAT) and Airport Office Building (AOB) Schedule																				
1	GAT/AOB 60% Documents	8/17/2020	9/25/2020	6 weeks																
2	GAT/AOB 90% Documents	9/28/2020	11/20/2020	8 weeks																
3	GAT/AOB 100% Documents	11/23/2020	1/7/2021	6 weeks																
4	Bid GAT/AOB Renovation	1/11/2021	2/19/2021	6 weeks																
5	Board Approval of Bid Award Recommendation	3/18/2021																		
6	Permit GAT/AOB Renovation	1/11/2021	4/2/2021	12 weeks																
7	GAT Renovation (Contractor Admin Period)	4/5/2021	4/30/2021	4 weeks																
8	GAT Renovation Construction on site (can't start any earlier- low season)	5/4/2021	10/15/2021	25 weeks																

Naples AIRPORT GAT and AOB Improvements

SCHENKELSHULTZ ARCHITECTURE

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director

Meeting Date: November 19, 2020

Re: **ACTION ITEM**

1. **Board Ratification of the Executive Director's Declaration of Emergency**

SUMMARY: Board ratification of the Executive Director's Emergency Declaration and ratification of related expenditures authorized by the Executive Director.

BACKGROUND: In preparation for the impending arrival of Tropical Storm Eta, potential damages requiring expedited expenditure authority and to appropriately compensate staff in response to the storm, the Executive Director declared an Emergency effective on November 8th at 3 p.m.

In accordance with Resolution No. 2020-1 Resolution of City of Naples Airport Authority Delegating Certain Administrative and Operational Powers and Duties to the Executive Director Section IV. Contracts for Procurement of Commodities and Contractual Services, C.:

> The Executive Director is authorized to declare an emergency (an "Emergency") which may require expedited expenditure, approval and implementation authority, and the Executive Director thereafter shall have the authority to acquire, approve and implement, either directly or through the execution of contracts, resolutions and certifications, such materials, equipment, supplies, grants, services and actions necessary to respond to the Emergency. The Executive Director shall, at the next meeting of the Board following the Executive Director's declaration of an Emergency, request that the Board ratify his declaration of an Emergency and any actions taken by the Executive Director in response thereto.
>
> Following the declaration of an Emergency, the Executive Director shall conscientiously advise each Commissioner of developments relating to the

Emergency and the status of any actions taken by the Executive Director in response thereto.

Every contract executed pursuant to the power granted herein upon the declaration of an Emergency by the Executive Director shall contain a clause which states that the contract is subject to ratification by the Board and that, if ratification is not forthcoming, the contract shall terminate. Notwithstanding the foregoing, the contract vendor shall be compensated for services and materials provided to the Authority up to and including the date the Board declined to ratify the contract.

The declared emergency for Tropical Storm Eta was cancelled by the Executive Director on November 9th at 10 a.m.

COMMUNICATIONS PLAN: Not applicable to this item.

FINANCIAL IMPACT: As of November 12th, we have incurred an estimated amount of less than $5,000 for overtime and emergency pay and have not entered into any contracts for Tropical Storm Eta recovery.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director

By: Ken Warriner, Director of Finance and Administration

Meeting Date: November 19, 2020

Re: **ACTION ITEM**

2. Renew Property Insurance

SUMMARY: Board discussion and authorization for the Executive Director to bind a policy with the selected insurer.

BACKGROUND: The Authority selected Alliant Insurance Services, Inc (Alliant) to serve as its insurance broker on October 15, 2020. Alliant solicited more than 30 domestic and international carriers. The Authority's incumbent carrier, AmRisc, was the only carrier to submit a proposal in what was an abbreviated renewal schedule. The property market is experiencing a correction. Rates in high risk areas such as Florida are increasing up to 30%. The Authority currently pays $349,923 of premium for $45,986,170 in limits.

Alliant recommends renewing with AmRisc for a premium of $399,383, while maintaining a 5% named storm deductible and a dedicated increased policy limit of $51,137,000. The overall cost of risk (including allocated broker fees per our fixed fee agreement) is $434,723, which is an increase of $84,800 or a 24.2% increase over the prior year. The rate increase is 11.7% or $41,012, which is an excellent result given the property insurance market has hardened significantly. The increase in values and an increased policy limit of $51,137,000 (increase due to new ARFF building and additional business interruption coverage) increased the exposure by 12.5% or $43,788.

The policy also includes flood coverage of $5M, contingent time element coverage of $1M (i.e., loss of fuel sales due to not being able to receive fuel from supplier), $250,000 coverage for professional fees in event of a loss. Additionally, Alliant successfully negotiated the following enhancements:

- Amended the Named Windstorm (NWS) limit to apply on a per-unit of insurance basis rather than per-location basis. A hypothetical example is below:

    - With the current 5% NWS "per-location" deductible, should there be a NWS loss to the General Terminal Building (valued at around $4M), the Authority would be responsible for $2,556,850, or 5% of the location which is defined as the entire Airport at $51,137,000;

    - Same scenario, with a 5% NWS "per unit" deductible, the Authority would be responsible for $200,000, or 5% of the effected building valued at approximately $4,000,000.

- Increased Business Interruption coverage from a 1/12 monthly limitation to a 1/6 monthly while increasing the limit value.

- Increased Extended Period of Indemnification to 365 days from 180 days at no additional cost.

There is also an option to reduce the named wind deductible from 5% to 3% for and additional premium of $60,485.

COMMUNICATIONS PLAN: Not applicable to this item.

FINANCIAL IMPACT: An increase of 10% for property insurance expense was anticipated in the FY 2021 budget beginning December 1st. Due to the increase in insured values and the increases in rates, expenses will be unfavorable to budget by $3,965 per month.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director

By: Kerry Keith, Senior Director of Airport Development and Facilities

Meeting Date: November 19, 2020

Re: **ACTION ITEM**

3. Construct Security Improvements in an amount not to exceed $2,771,342.75

SUMMARY: Authorize the Executive Director to execute a contract with American Infrastructure Services, Inc. (AIS) for the Security Improvement Project in an amount not to exceed $2,771,342.75 which includes the base bid of $2,519,402.50 plus a 10% contingency $251,940.25.

BACKGROUND: The Security Project was advertised on September 6, 2020 with bids due on October 6, 2020. Two bids were received.

- American Infrastructure Services, Inc. (AIS) $3,012,210.50
- Integrated Fire and Security Solutions, Inc. (IFSS) $3,819,311.16

Value engineering with AIS, the lowest responsive bidder, resulted in cost savings of $492,808 without reducing the project scope. Further negotiations with the contractor and equipment supplier are expected to result in additional savings. Ongoing maintenance expenses are yet to be determined and are anticipated to be incorporated into the FY 22 budget.

COMMUNICATIONS PLAN: No communication is required at this time.

FINANCIAL IMPACT: This project is funded by the NAA and is included in the FY 2021 budget at $1,000,000. The additional amount needed for design and construction is available in the FY 2021 budget.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director

By: Kerry Keith, Senior Director of Airport Development and Facilities

Meeting Date: November 19, 2020

Re: **ACTION ITEM**

4. Amendment 1 to Professional Service Agreement for the Security Improvement Project

---

SUMMARY: Authorize the Executive Director to execute Amendment 1 to the Professional Services Agreement with Hanson Professional Services Inc. for the Security Improvement Project in an amount not to exceed $126,820.

BACKGROUND: During design, it became apparent that the original scope didn't adequately anticipate the airport's needs or the complexity of the design and product review. Staff also identified an opportunity to expand the on-airport network fiber loop to enhance redundancy as the Authority migrates to a more cloud-based approach to information technology. Additionally, the project requires more specialized construction administration as compared to a typical airfield project.

COMMUNICATIONS PLAN: No communication is required at this time.

FINANCIAL IMPACT: The original Board approved agreement for this project was negotiated at $104,450. Amendment 1 will increase professional fees to $231,270. This project is funded by the NAA, and the additional amount needed for design and construction is available in the FY 2021 budget.

LEADERSHIP TEAM REPORT

October 2020 – November 2020

FOSTER A VALUED, ENGAGED AND EMPOWERED WORKFORCE

Values-Centered Culture

In response to COVID-19, the Authority's infectious disease procedure was updated to minimize risk of exposure amongst employees in order to provide the best service possible for the upcoming tourist season amidst the pandemic. An additional break/ready room for Operations staff is being prepared in the Pilots Lounge for temporary use.

A winter employee recognition drive-in movie event is scheduled for December 12th.

Leadership Development

Duty Officer Scott Seber attended the SWFL Supervisor's Conference which hosted sessions focused on employee performance and development, legal challenges for supervisors and employee communications.

The Director of Human Resources attended the annual ADP Pro User Summit which was hosted virtually this year. This Summit holds sessions with deep dives into the ADP system for best practice training and reviews upcoming changes to the system.

The Community Outreach/Communications Manager attended the Airport Noise 101 seminar series hosted by HMMH. The series focused on an introduction to airport noise including noise measurements, aircraft noise modeling, noise management and mitigation.

PROVIDE SERVICE EXCELLENCE EVERY DAY

Due to COVID-19, the on-site portion of the annual FAA Part 139 certification inspection did not take place in FY 20. The airport must undergo an annual inspection in order to receive an airport operating license from the State of Florida. The FDOT inspected the airfield on November 4th, with no discrepancies; we expect to receive an airport license shortly.

Through a collaborative effort by NAA staff, the City of Naples Training Battalion Chief , and Lee County Port Authority Fire staff, twenty-six City of Naples Fire Department firefighters completed the annual Part 139 live fire training at RSW on October 20th and 21st. If not for COVID-19 travel restrictions, the training would have otherwise taken place in Jacksonville, FL.

The Operations Department is in the process of interviewing for multiple positions including Customer Service Coordinator, Customer Service Supervisor, Customer Service Representative,

Dispatcher, Line Technicians and Ramp Assistants. A job fair was held on Saturday, November 7th.

In anticipation of Tropical Storm Eta, staff spent the weekend of November 7th preparing the airport for potential tropical storm impacts on Monday, November 9th. On November 8th, the Executive Director issued a Declaration of Emergency for the airport. The Operations and Facilities Departments operated with skeleton crews on the morning of November 9th, with full operations and staffing resuming at 2 p.m. Due to Tropical Storm Eta's overnight turn towards the NE and SW Florida, the impacts were more significant on November 11th. After an airfield inspection, the only damage found was to a taildragger aircraft located in a shade hangar. The damage occurred when the left wing of the aircraft struck the support pole from a wind gust. The owner has been contacted.

Alerts

There were (2) alerts during the month of October 2020.

DATE	ALERT	TYPE A/C	PROBLEM	RESULT
10/14/2020	2	Citation 650	Nose-gear failed to retract after takeoff. Aircraft returned to APF.	Landed safely and without incident. Towed clear of the movement area for inspection/repairs.
10/15/2020	7	Light-Sport, Aerobatic	During taxi to the south self-fueler, the left wing scraped the end of a parked aircraft wing.	Both aircraft were damaged, NPD was notified and a report was filed. There were no injuries.

Risk Management

There were no incidents resulting in damage greater than $5,000 in October. Note that this information was moved from the HR Report and broadened to include all incidents over $5,000. The previous reports only included claims submitted to the Authority's insurance provider for reimbursement.

Development and Facilities Maintenance

Annual filter changes were completed on the self fuelers, fuel farm, and all refueling trucks. This work is done to keep in compliance with ATA, NATA and FAA procedures. The parts and labor for the filter change are included in the Avfuel contract.

The Facilities Department acquired a new pick-up truck through the Florida State Contract System. This truck will replace a 13 year old vehicle that will be auctioned with other surplus equipment.

Staff will be placing 30 pallets of mulch around trees and flower beds, assisted by participants of the Collier County Sheriff's Alternative Sentencing Program.

Two roof-mounted air conditioners were replaced at the Commercial Airline Terminal. These units were approximately 14 years old and were malfunctioning.

Safety

The Safety Action Team completed the Safety Management System (SMS) Plan and is preparing for implementation. This will include the hazard reporting campaign.

COMMITTED TO SUSTAINABILITY

Outreach

On October 13th the Executive Director, Deputy Executive Director and Sr. Director of Airport Development and Facilities met with Florida Department of Transportation's (FDOT) District 1 Secretary L.K. Nandam, Director of Transportation Development John Kubler and Freight and Logistics Specialist IV Kristi Smith to discuss financial impacts to the Aviation Work Development Program due to COVID-19. The FDOT is projecting a $1.4 billion shortfall in funding over the next five years with 40% of that shortfall, or $560 million, occurring in FY 21. Their priorities are to preserve ongoing and current multi-year projects FDOT has already committed to fund but are not yet prepared to discuss impacts to projects included in NAA's capital improvement program.

A Customer Appreciation Food Truck Lunch was held on November 5th. Over 150 tenants and customers joined NAA employees and leaders for an outdoor, socially distanced lunch from a choice of three local food trucks. The event provides an opportunity to thank our customers and host conversations in an informal setting.

City of Naples Fire Department personnel at Station #3 retired approximately 400 flags in October.

Presentations

The Deputy Executive Director, Community Engagement/Communications Manager, and ESA gave a presentation to the Naples Area Board of Realtors (NABOR) on November 4th. The NAA sought a meeting with NABOR to discuss aircraft noise from the Naples Airport which has been

an important issue to residents and homebuyers since the 1980s. The NAA and NABOR have a shared interest in ensuring home buyers are highly satisfied with the Naples community. The NAA provided NABOR with information about the airport's importance and positive impact on the community as well as information to help prospective buyers make informed purchasing decisions.

The Executive Director and Senior Director of Operations gave a brief overview of the airport and the importance of work-based learning at the kick-off session of Youth Leadership Collier on November 4th. Approximately 30 students gathered at the Commercial Terminal with guest speakers, Senator Garrett Richter and Libby Anderson.

Tours

One tour was conducted in October for 2 individuals.

Naples AIRPORT AUTHORITY
160 Aviation Drive North · Naples, Florida 34104-3568 | 239.643.0733 | www.FlyNaples.com

The following is a high-level summary for October 2020, plus information on upcoming events:

October 2020 compared to October 2019:

- Total Aircraft operations decreased 20.9%
- IFR (Instrument Flight Rules) operations increased 17.2%
- VFR (Visual Flight Rules) operations decreased 41.1%
- Voluntary curfew (10pm – 7am) operations decreased 26.1%
- 77.3% of the operations occurred during the "shoulder hours" in October 2020 as compared to 63.9% during October 2019.
- Voluntary curfew compliance rate was 98.4% in both October 2020 and October 2019.

The next **Noise Compatibility Committee Regular Meeting** is scheduled for Thursday, January 28, 2021 at 9:00am. Due to the uncertainty of the COVID-19 pandemic, the venue for this meeting will be announced no later than January 22, 2021. This meeting will be recorded and posted to our website www.flynaples.com.

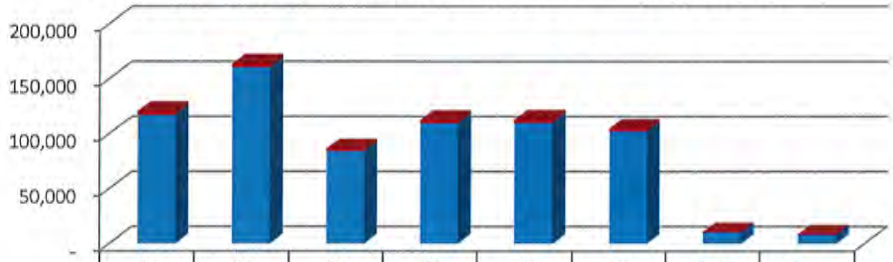
The next Technical Advisory Committee Regular Meeting is scheduled for Thursday, February 11, 2021. At 9:30am. Due to the uncertainty of the COVID-19 pandemic, the venue for this meeting will be announced no later than February 5, 2021. This meeting will be recorded and posted to our website www.flynaples.com

Videos of NCC Meetings are available for viewing at:
https://flynaples.com/agendas-minutes-videos/

NCC and NAA Annual Reports are posted on the Authority's website at:
https://flynaples.com/annual-reports/

Prepared by the Naples Airport Authority
October 2020

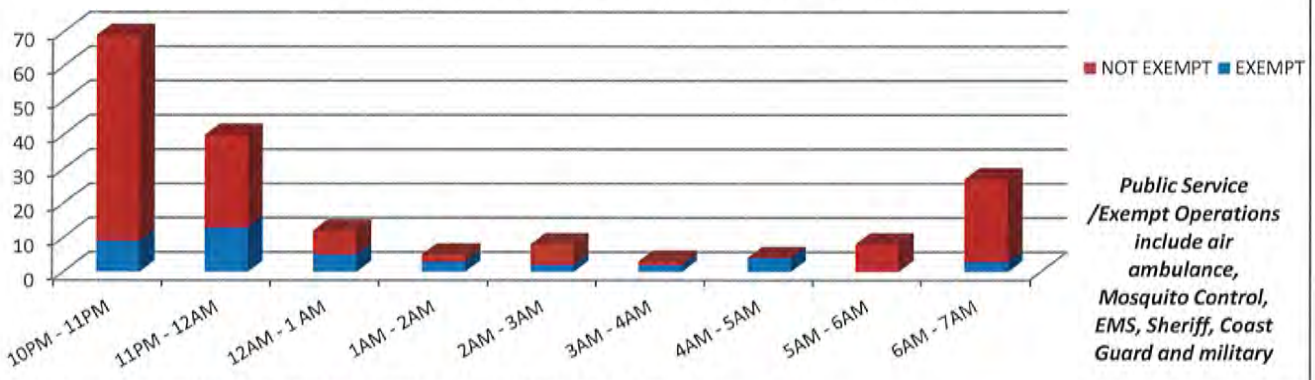
Day and Night Operations Annual & Current Month



	FY 2000	FY 2005	FY 2010	FY 2018	FY 2019	FY 2020	Oct-2019	Oct-2020
Total Operations	120,291	163,434	86,187	112,262	112,800	104,479	10,385	8,213
Night Operations	3,282	3,130	1,973	2,880	2,870	2,221	238	176
Day Operations	117,009	160,304	84,214	109,382	109,930	102,258	10,147	8,037
% Night Operations	2.7%	1.9%	2.3%	2.6%	2.5%	2.1%	2.3%	2.1%

Voluntary Curfew (10 pm to 7 am) enacted May 1996

Night Operations by Hour - Current Month



Public Service /Exempt Operations include air ambulance, Mosquito Control, EMS, Sheriff, Coast Guard and military

77.3% of night operations took place during the hours of 10 pm - midnight and 6 a.m. - 7 a.m.

Voluntary Curfew Activity by Aircraft Category, Current Month

	Arrivals	Departures	Total	% of Activity
Jets	36	31	67	38%
Turboprops	6	6	12	7%
Piston	26	25	51	29%
Helo	3	2	5	3%
Public Service	26	15	41	23%
Total	97	79	176	
% of Activity	55%	45%		

US Customs and Border Protection Aircraft Clearings

	Cleared and Stayed	Cleared and Departed	Total Cleared	Cleared and Stayed
FY 2011*	304	6	310	98.1%
FY 2012	492	16	508	96.9%
FY 2013	549	12	561	97.9%
FY 2014	762	26	788	96.7%
FY 2015	874	32	906	96.5%
FY 2016	1025	47	1072	95.6%
FY 2017	1204	22	1226	98.2%
FY 2018	1334	28	1362	97.9%
FY 2019	1345	20	1365	98.5%
FY 2020	993	11	1004	98.9%
FY 2021	49	3	52	94.2%

* Facility opened December 30, 2010

CITY OF NAPLES AIRPORT AUTHORITY
U.S. CUSTOMS GENERAL AVIATION ACTIVITY
PERIOD ENDING 31 OCTOBER 2020

MONTH	TOTAL AIRCRAFT CLEARED			AIRCRAFT CLEARED/STAYED IN NAPLES			CLEARED/DEPARTED FOR DESTINATION			PERSONS CLEARED		
	FY 2020	FY 2021	VARIANCE (%)	FY 2020	FY 2021	VARIANCE (%)	FY 2020	FY 2021	VARIANCE (%)	FY 2020	FY 2021	VARIANCE (%)
OCTOBER	63	52	-17.5	62	49	-21.0	1	3	200.0	237	220	-7.2
NOVEMBER												
DECEMBER												
JANUARY												
FEBRUARY												
MARCH												
APRIL												
MAY												
JUNE												
JULY												
AUGUST												
SEPTEMBER												
YTD TOTALS	**63**	**52**	**-17.5**	**62**	**49**	**-21.0**	**1**	**3**	**200.0**	**237**	**220**	**-7.2**

CITY OF NAPLES AIRPORT AUTHORITY

ACTIVITY REPORT
PERIOD ENDING 31 OCTOBER 2020

OPERATIONS	Current Month			Year to Date		
	FY 20	FY 21	Variance %	FY 20	FY 21	Variance %
OPERATIONS - Itinerant						
Air Carrier	0	0	NMF	0	0	NMF
Commercial	1,059	1,583	49.5	1,059	1,583	49.5
General Aviation	5,821	5,051	(13.2)	5,821	5,051	(13.2)
Military	22	33	50.0	22	33	50.0
TOTAL ITINERANT OPERATIONS	6,902	6,667	(3.4)	6,902	6,667	(3.4)
OPERATIONS - Local						
Commercial	0	0	NMF	0	0	NMF
General Aviation	3,245	1,366	(57.9)	3,245	1,366	(57.9)
Military	0	4	NMF	0	4	NMF
TOTAL LOCAL OPERATIONS	3,245	1,370	(57.8)	3,245	1,370	(57.8)
TOTAL NIGHT OPERATIONS	238	176	(26.1)	238	176	(26.1)
TOTAL IFR - Operations *	3,592	4,210	17.2	3,592	4,210	17.2
TOTAL VFR - Operations	6,793	4,003	(41.1)	6,793	4,003	(41.1)
TOTAL OPERATIONS	10,385	8,213	(20.9)	10,385	8,213	(20.9)

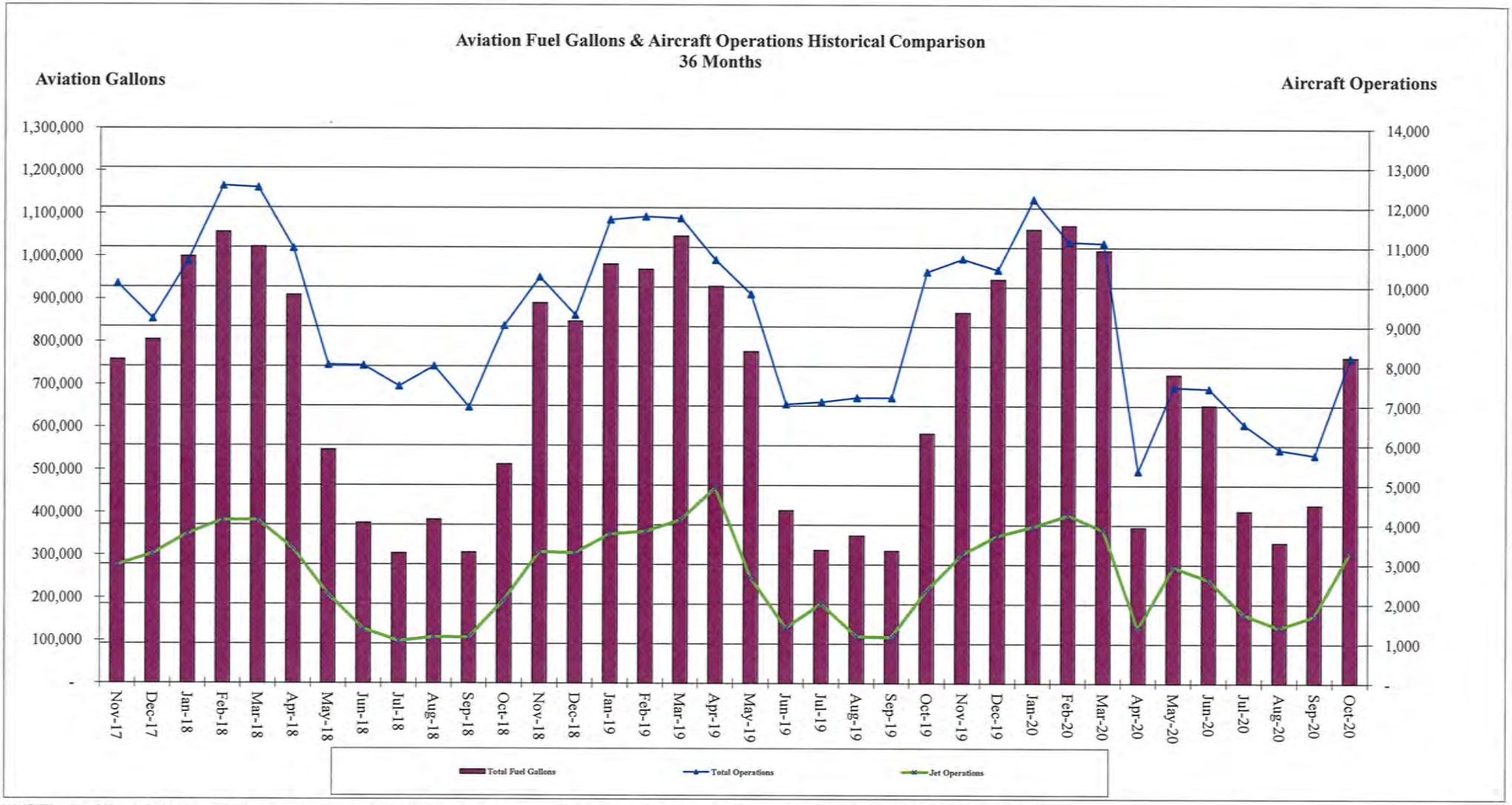
FINAL

Beginning 10/01/12, the nighttime operations were combined as one entry

* As reported by ATCT

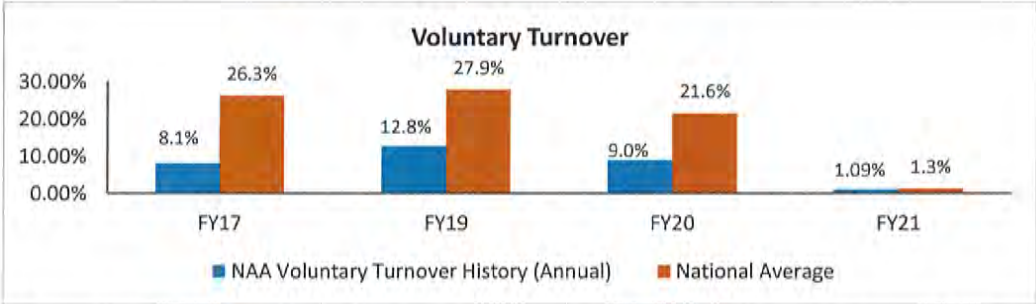
NMF = No Meaningful Figure

Aviation Fuel Gallons & Aircraft Operations Historical Comparison
36 Months



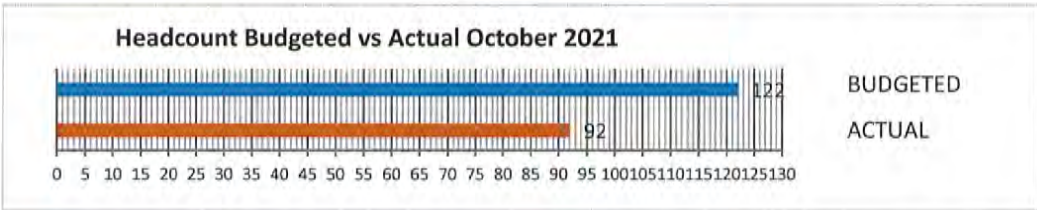
***NOTE: As of March 2020, Jet operations numbers are pulled from our Vector system. "Total Fuel Gallons' include all fuel sold at the airport, not just FBO gallons sold.

City of Naples Airport Authority
31-Oct-20
HUMAN RESOURCES METRICS



Voluntary Turnover	FY17	FY18	FY19	FY20	FY21
NAA Voluntary Turnover History (Annual)	8.1%	10.0%	12.8%	9.0%	1.09%
National Average	26.3%	30.5%	27.9%	21.6%	1.3%

EMPLOYMENT[2]	FY17	FY18	FY19	FY20	FY21
Budgeted Positions (Non Seasonal)	74.8	76.0	86.0	89.0	107.0
Budgeted Positions (Seasonal)	2.5	2.5	3.8	7.8	15.0
Actual Positions YTD (Non Seasonal)	73.9	72.0	79.0	79.0	88.0
Actual Positions YTD (Seasonal)	2.6	2.0	3.6	5.2	4.0



Years of Service with the Authority	FY17	FY18	FY19	FY20	YTD FY21
3+ years	66.7%	64.9%	63.8%	55.7%	55.7%
5+ years	56.9%	55.4%	48.8%	46.6%	46.6%

	FY17	FY18	FY19	FY20	FY21
Work Injuries	5	4	3	2	0
Days Away from Work[3]	5	49	65	52	0

1. Voluntary Turnover National Average based on BLS data for Local Government-Non Educational. Total across all industries is 2.1% FY21 is current estimated. Annual report released in March

2. Effective January 2018 a change in the report reflects annual budgeted positions and actual positions year to date. Prior years reflect fiscal year adjusted FTE's.

3. 50 of the missed days is a single incident in FY18 that resulted in 2 surgeries. Employee returned to work 10/31/2018. Then additional missed days for 2nd surgery in FY19 included 22 additional days missed.

4. Effective August 2020, Incidents are reported within the Leadership Team Report.

Naples AIRPORT AUTHORITY

To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director

By: Ken Warriner, Director of Finance and Administration

Meeting Date: November 19, 2020

Re: **October 2020 Financials**

1. Financial Summary

For the month of October 2020, operating revenue (net of cost of goods sold) was $1,923,033 compared to the budget of $1,390,191. This was favorable to budget by $532,842 or 38%. Operating expenses were favorable to budget by $287,835 or 22%. Income from operations was $876,307 or $820,678 favorable to the budget. The change in net position before capital contributions was favorable to budget by $544,352.

Key Financial Measures - Current Month

	Actual	Budget	Prior Year	Budget Variance		Prior Year Variance	
Fuel sales - Jet A gallons	700,132	497,357	534,792	202,775	41%	165,340	31%
Fuel sales - AvGas gallons	19,159	26,948	29,942	(7,789)	-29%	(10,783)	-36%
Operating revenue	$ 1,923,033	$ 1,390,191	$ 1,479,692	$ 532,842	38%	$ 443,341	30%
Operating expenses	$ 1,046,726	$ 1,334,561	$ 989,070	$ 287,835	22%	$ (57,655)	-6%
Change in net position*	$ 544,352	$ (280,636)	$ 279,542	$ 824,987	294%	$ 264,809	95%

* before capital contributions

City of Naples Airport Authority

Board of Commissioners Financial Reports

Monthly Period Ended

October 31, 2020

City of Naples Airport Authority
Financial Reports
For the Period Ending October 31, 2020

Index

	Page
Statements of Revenues, Expenses and Changes in Net Position - Month	1
Statement of Net Position	2
Statement of Cash Flows	3
Investments	4
Operating Expenses by Select Departments	5
Major Capital Projects	6-7
Non-Participatory Capital Projects	8

City of Naples Airport Authority
Statements of Revenues, Expenses and Changes in Net Position
For the Period Ending October 31, 2020

	Actual Month	Budget Month	Favorable/ (Unfavorable)	%	(Variance) Explanations (>$10,000 and 10%)
Operating Revenue					
Aviation Fuel Sales	$ 2,443,226	$ 1,769,161	$ 674,065	38 %	
Cost of Aviation Fuel Sales	(1,147,793)	(868,530)	$ (279,263)	(32)	Cost for additional 195K gallons sold.
Net Aviation Fuel Sales	**$ 1,295,433**	**$ 900,632**	**$ 394,802**	44 %	
Hangar Rentals	$ 114,986	$ 124,154	$ (9,168)	(7)	
Building & Land Rent	135,583	133,771	1,812	1	
Ramp and Tie Down Fees	157,231	85,210	72,021	85	
Line Services	117,505	84,827	32,679	39	
Concession Fees	52,511	43,337	9,174	21	
U.S. Customs User Fees	19,330	6,564	12,766	194	
Flowage Fees and Misc. Revenue	30,454	11,696	18,758	160	
Total Operating Revenue	**$ 1,923,033**	**$ 1,390,191**	**$ 532,842**	38 %	
Operating Expenses					
Personnel Expenses:					
Salaries and Wages	$ 468,036	$ 543,678	$ 75,641	14 %	
Payroll Taxes	31,131	45,276	14,145	31	
Benefits	130,795	147,449	16,654	11	
Total Personnel Expenses	**$ 629,963**	**$ 736,402**	**$ 106,440**	14 %	
Professional Services	$ 60,038	$ 93,313	$ 33,275	36 %	
Contracted Services	106,373	114,333	7,961	7	
Insurance	54,510	54,249	(262)	(0)	
Airfield and Grounds Maintenance	11,816	83,167	71,351	86	
Building Maintenance	30,875	22,450	(8,425)	(38)	
Vehicle and Equipment Maintenance	26,863	23,992	(2,871)	(12)	
Utilities	25,417	32,670	7,254	22	
Credit Card Fees	21,108	20,394	(714)	(4)	
Software Licenses and Support	20,794	27,992	7,198	26	
Legal Services	27,562	26,583	(979)	(4)	
Communications	1,930	20,217	18,287	90	
Conferences and Travel	-	10,833	10,833	100	
Minor Equipment and Supplies	13,357	20,054	6,697	33	
Pilot Services	4,700	10,000	5,300	53	
Training & Education	-	10,817	10,817	100	
Office Supplies	3,041	9,351	6,310	67	
Fuel (internal)	5,062	2,900	(2,162)	(75)	
Employee Recognition	-	3,700	3,700	100	
Dues & Subscriptions	908	3,969	3,061	77	
Uniforms	2,410	6,675	4,265	64	
Miscellaneous	-	500	500	100	
Total Operating Expenses	**$ 1,046,726**	**$ 1,334,561**	**$ 287,835**	22 %	
Income from Operations	**$ 876,307**	**$ 55,630**	**$ 820,678**	**1,475 %**	
Non- Operating Revenue/(Expenses)					
Customer Facility Charges	$ 12,598	$ 8,234	$ 4,363	53 %	
Depreciation and Amortization	(368,118)	(355,000)	(13,118)	(4)	
Interest Revenue	13,534	10,500	3,034	29	
Other Revenue (Expense)	10,030	-	10,030	100	
Gain(loss) on disposal of capital assets	-	-	-	100	
Total Non- Operating Revenue/(Expenses)	**$ (331,956)**	**$ (336,266)**	**$ 4,310**	**1 %**	
Income Before Capital Contributions	**$ 544,352**	**$ (280,636)**	**$ 824,987**	**294 %**	
Capital Contributions	$ -	$ -	$ -	%	
Change in Net Position	**$ 544,352**	**$ (280,636)**	**$ 824,987**	**294 %**	

City of Naples Airport Authority
Statement of Net Position
As of October 31, 2020

Assets	10/31/2020	9/30/2020	Change
Cash	$ 44,489,137	$ 44,224,891	$ 264,246
Accounts Receivable	432,468	335,615	96,853
Due From Government Agencies	157,681	157,681	-
Inventory	345,653	364,762	(19,109)
Prepaid Expenses	196,694	212,266	(15,571)
Total Current Assets	**$ 45,621,632**	**$ 45,295,214**	**$ 326,419**
Land and Land Improvements	$ 9,098,655	$ 9,098,655	$ -
Buildings and Building Improvements	32,112,598	32,110,153	2,445
Equipment	9,050,146	9,027,851	22,294
Software	534,873	534,873	-
Vehicles	1,304,098	1,283,387	20,711
Furniture & Fixtures	1,397,811	1,397,811	-
Intangible Assets	2,315,997	2,315,997	-
Construction in Progress	1,759,269	1,710,292	48,977
Infrastructure	66,093,795	66,093,795	-
	$ 123,667,241	$ 123,572,814	$ 94,427
Accumulated amortization and depreciation	$ (55,969,460)	$ (55,601,342)	$ (368,118)
Total Net Property, Plant & Equipment	**$ 67,697,781**	**$ 67,971,472**	**$ (273,691)**
Total Assets	**$ 113,319,413**	**$ 113,266,685**	**$ 52,728**
Liabilities			
Accounts Payable	$ 1,205,769	$ 1,512,269	$ (306,500)
Accrued Salaries & Benefits	566,684	749,971	(183,286)
Accrued Liabilities - Other	628,228	630,065	(1,837)
Total Current Liabilities	**$ 2,400,681**	**$ 2,892,304**	**$ (491,623)**
Long Term Liabilities	$ 5,404,413	$ 5,404,413	$ -
Total Liabilities	**$ 7,805,093**	**$ 8,296,717**	**$ (491,623)**
Equity			
Contributed Capital	$ 35,611,583	$ 35,611,583	$ -
Retained Earnings	62,070,022	62,070,022	-
Current Year Retained Earnings	7,832,714	7,288,362	544,352
Total Equity	**$ 105,514,320**	**$ 104,969,968**	**$ 544,352**
Total Liabilities and Equity	**$ 113,319,413**	**$ 113,266,685**	**$ 52,728**

City of Naples Airport Authority
Statement of Cash Flows
As of October 31, 2020

		Month
Cash Flows from Operating Activities:		
Operating Income (Loss)	$	876,307
Changes in Working Capital:		
(Increase) Decrease in Accounts Receivable		(96,853)
(Increase) Decrease in Inventories		19,109
(Increase) Decrease in Prepaid Expenses and Other		15,571
Increase (Decrease) in Accounts Payable		(306,500)
Increase (Decrease) in Accrued Expenses and Other		(185,123)
Increase (Decrease) in Deferred Revenue		-
Net Cash Provided (Used) by Operating Activities	**$**	**322,511**
Cash Flow from Investing Activities:		
Acquisition, Construction of Capital Assets	$	(94,427)
Gain (loss on sale of assets)		
(Increase) Decrease in Due From Government (Grants)		-
Capital Contributions (Grants)		-
Other Revenues		10,030
Interest and Dividends on Investments		13,534
Net Cash Provided (Used) in Investing Activities	**$**	**(70,863)**
Customer Facility Charge Revenue		12,598
Net Cash Provided (Used) by Financing Activities	**$**	**12,598**
Increase (Decrease) in Cash and Equivalents	**$**	**264,246**
Cash and Equivalents at Beginning of Period	**$**	**44,224,891**
Cash and Equivalents at End of Period	**$**	**44,489,137**

City of Naples Airport Authority
Investments
As of October 31, 2020

Investment	Balance	Current Interest Rate	Year-to-Date Earnings
Cash - Valley Bank	$ 36,558,727	0.39%	$ 11,851
Cash - Northern Trust	7,929,810	0.30%	1,683
Petty Cash	600	n/a	-
Total Cash and Investments	**$ 44,489,137**		**$ 13,534**

City of Naples Airport Authority
Operating Expenses by Select Departments
As of October 31, 2020

	Month Actual	Month Budget	Variance Favorable (unfavorable)	> 10K Variance Explanations
Air Traffic Control Tower	$ 1,820	$ 5,151	$ 3,331	
Airport Rescue Fire Fighting	82,313	70,803	(11,510)	AFRR vehicle repairs
IT	35,759	34,528	(1,231)	
US Customs & Border Protection	17,680	30,735	13,055	
All Other Operating	909,154	1,193,344	284,190	
Total Operating Expenses	**$ 1,046,726**	**$ 1,334,561**	**$ 287,835**	

City of Naples Airport Authority
Participatory Capital Projects
As of October 31, 2020

Strategic Goal #1 - Provide a safe, modern and efficient airport and fixed base operator.

Project	Funding Source	Board Approved Project Amount	Approved Budget FY 2021	Amount Spent FY to Date	Prior Fiscal Years Amount Spent	Total Project spend	Project Amount Remaining	Grant Funds Reimbursed	Cost % Complete	Project % Complete
Runway 5-23 Drainage Improvements Design	FAA	$ -	$ 2,464,301	$ -	$ -	$ -	$ -			
	FDOT	$ -	$ -	$ -	$ -	$ -	$ -			
	NAA	$ 845,000	$ 2,350,000	$ 43,483	$ 509,459	$ 552,942	$ 292,058			
	Totals	**$ 845,000**	**$ 4,814,301**	**$ 43,483**	**$ 509,459**	**$ 552,942**	**$ 292,058**		**65%**	**68%**
Project Status:	**Design is complete**									
Taxiways A & B Safety Improvements - Design & Contruction	FAA	$ -	$ 1,564,839	$ -	$ -	$ -	$ -			
	FDOT	$ -	$ 86,935	$ -	$ -	$ -	$ -			
	NAA	$ -	$ 86,935	$ -	$ -	$ -	$ -			
	Totals	**$ -**	**$ 1,738,709**	**$ -**	**$ -**	**$ -**	**$ -**		**0%**	**0%**
Project Status:	**Project not started**									
Airport Security Upgrade	FAA	$ -	$ -	$ -	$ -	$ -	$ -			
	FDOT	$ -	$ 800,000	$ -	$ -	$ -	$ -			
	NAA	$ 104,450	$ 200,000	$ -	$ 89,368	$ 89,368	$ 15,082			
	Totals	**$ 104,450**	**$ 1,000,000**	**$ -**	**$ 89,368**	**$ 89,368**	**$ 15,082**		**9%**	**13%**
Project Status:	**Design is complete**									

Goal #2 - Be an engaged, responsive partner in service to our community.

Part 150 Update - Noise Exposure Map	FAA	$ 600,000	$ 150,000	$ -	$ -	$ -	$ 600,000			
	FDOT	$ 30,000	$ 7,500	$ -	$ -	$ -	$ 30,000			
	NAA	$ 770,000	$ 95,500	$ -	$ 264,895	$ 264,895	$ 505,105			
	Totals	**$ 1,400,000**	**$ 253,000**	**$ -**	**$ 264,895**	**$ 264,895**	**$ 1,135,105**		**19%**	**20%**
Project Status:										
14 CFR Part 150 Study Update - Noise Compatability Program	FAA	$ -	$ 118,000	$ -	$ -	$ -	$ -			
	FDOT	$ -	$ 7,000	$ -	$ -	$ -	$ -			
	NAA	$ -	$ 7,000	$ -	$ -	$ -	$ -			
Project Total		**$ -**	**$ 132,000**	**$ -**	**$ -**	**$ -**	**$ -**		**0%**	**0%**
Project Status:	**Project not started**									

City of Naples Airport Authority
Major Capital Projects
As of October 31, 2020

Goal #3 - Strengthen the airport's economic vitality.

Project	Funding Source		Board Approved Project Amount	Approved Budget FY 2021	Amount Spent FY to Date	Prior Fiscal Years Amount Spent	Total Project spend	Project Amount Remaining	Grant Funds Reimbursed	Cost % Complete	Project % Complete
North Quad Taxiway B and Site Prep - Design	FAA		$ -	$ 405,000	$ -	$ -	$ -	$ -			
	FDOT		$ -	$ -	$ -	$ -	$ -	$ -			
	NAA	*	$ 600,000	$ 45,000	$ 7,686	$ 184,534	$ 192,220	$ 407,780			
	Totals		**$ 600,000**	**$ 450,000**	**$ 7,686**	**$ 184,534**	**$ 192,220**	**$ 407,780**		**43%**	**45%**
Project Status:	**Design in progress**										
North Quad Taxiway B and Site Prep - Construction	FAA		$ -	$ 1,350,000	$ -	$ -	$ -	$ -			
	FDOT		$ -	$ -	$ -	$ -	$ -	$ -			
	NAA	*	$ 620,840	$ 150,000	$ -	$ -	$ -	$ 620,840			
	Totals		**$ 620,840**	**$ 1,500,000**	**$ -**	**$ -**	**$ -**	**$ 620,840**		**0%**	**0%**
Project Status:	**Project not started**										
Total Major Projects											
FAA Funding			$ -	$ 6,052,140	$ -	$ -	$ -	$ 600,000	$ -		
FDOT Funding			$ -	$ 901,435	$ -	$ -	$ -	$ 30,000	$ -		
NAA Share			$ -	$ 2,934,435	$ 51,169	$ 1,048,257	$ 1,099,426	$ 1,840,864	$ -		
Total Major Projects			**$ -**	**$ 9,888,010**	**$ 51,169**	**$ 1,048,257**	**$ 1,099,426**	**$ 2,470,864**	**$ -**		

* Note - Board approved on May 21, 2020 a contract for $1,220,840 for design and contruction engineering services. This has been split between the two projects.

City of Naples Airport Authority
Capital Budget - Non-Participatory Projects
Fiscal 2020

	Budget	Actual	Remaining
Strategic Goal #1 - Provide a safe, modern and efficient airport and fixed base operator			
GAT, CAT, AOB and Parking Improvements	$ 7,000,000	$ 1,200	$ 6,998,800
North GA Apron & Taxi Lane Rehabilitation	3,500,000	27,268	3,472,732
ATCT Improvements	1,100,000		1,100,000
ARFF truck (CF3) (replacement in FY 21)	903,000		903,000
Replace REILS and PAPI's power supply	750,000		750,000
Airfield Generator Replacement and Vault Upgrades	500,000		500,000
Hangar Door Replacement	285,000		285,000
Vector Upgrades - Additional Cameras	245,000		245,000
Monument Signs	100,000		100,000
Airfield Driver Training Simulator	138,000		138,000
Diesel Fuel Truck (replacement)	125,000		125,000
Asset Management Software (Part 139)	100,000		100,000
Crash Phone System (replacement)	100,000		100,000
Golf Carts (replacements)	100,000		100,000
Genie Z45 Platform Lift	80,000		80,000
Trucks - 2 Replacements	70,000	20,711	49,289
Facilities Shop Improvement Plan (design)	70,000		70,000
Driveable Lavatory Cart	70,000		70,000
Tugs - 2	85,000		85,000
GPU (replacement)	50,000		50,000
Office and Pilots Lounge Furniture	45,000		45,000
Fuel Farm Tank Lining	40,000		40,000
Mower Lift And Containment Slab	40,000		40,000
Electical Vault Regulator	30,000		30,000
ARFF small fire truck - (design,replacement in FY 22)	20,000		20,000
	$ 15,546,000	**$ 49,179**	**$ 15,496,821**
Goal #2 - Be an engaged, responsive partner in service to our community.			
Greenway Wayfinding	$ 100,000	$ -	$ 100,000
Observation Deck And Playground (design only)	150,000		
	$ 250,000	**$ -**	**$ 100,000**
Goal #3 - Strengthen the airport's economic vitality.			
Hardware and Software	$ 50,000	$ -	$ 50,000
Navigator Replacement Software	50,000		50,000
Lease Software	25,000		25,000
	$ 125,000	**$ -**	**$ 125,000**
Total Non-Participatory Projects	**$ 15,921,000**	**$ 49,179**	**$ 15,721,821**