AGENDA

City Hall Council Chambers
735 Eighth Street South
Naples, FL 34102

Monday, March 8, 2021
12:30 p.m.

Commissioner Michael Lenhard – Chair and Consultant Selection Committee Member
Commissioner Kerry C. Dustin – Vice Chair and Audit Committee Chair
Commissioner Donna M. Messer – Noise Compatibility and Technical Advisory Committee Liaison
Commissioner James Rideoutte – Audit Committee Member
Commissioner Rick Ruppert – Consultant Selection Committee Chair
Executive Director: Christopher A. Rozansky
Authority Attorney: William L. Owens, Esq. of Bond, Schoeneck & King, PLLC

Welcome. If you wish to address the Board of Commissioners regarding an item listed on the Agenda, please complete a Speaker Registration form (available at the rear of the room) and hand it to the Executive Assistant prior to consideration of that item. We ask that speakers limit comments to 5 minutes and that large groups name a spokesperson whenever possible. All written, audio-visual, and other materials distributed to the Board or staff during this meeting will become the property of NAA and will be a public record. Thank you for your interest and participation.

NOTICE

Formal action may be taken on any item listed on the Agenda below, or added to the Agenda before or during the meeting, or discussed during the meeting without being added to the Agenda. Also, the sequence of items may be changed as the meeting progresses.

Any person who decides to appeal a decision of this Board with respect to any matter considered at this meeting (or hearing) will need a record of the proceeding and may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be heard.

Any person with a disability requiring auxiliary aids or services in order to participate in this proceeding for meetings at the City Council Chamber may call the City Clerk’s Office at 213-1015, or for meetings at the Airport Office Building, the NAA Executive Assistant’s Office at 643-0733, with requests at least two business days before the meeting.

Information on Action Items and other items which has been provided in advance of this meeting may be inspected at the office of the Executive Assistant, General Aviation Terminal Building, 2nd Floor, 160 Aviation Drive North. Minutes of this meeting will be prepared for Board approval, usually at the next Regular Meeting.
A. ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. AGENDA (Add, delete or re-sequence items)

D. PRESENTATIONS AND TIME CERTAIN ITEMS
   1. Noise Compatibility Committee Applicant Interviews

E. PUBLIC COMMENTS (5 minute limit)

F. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

G. ADJOURN
To: Honorable Chair and Commissioners

From: Christopher A. Rozansky, Executive Director

By: Diane Cooper, Deputy Executive Director

Meeting Date: March 8, 2021

Re: PRESENTATIONS AND TIME CERTAIN ITEMS

1. Noise Compatibility Committee Applicant Interviews

**SUMMARY:** Board interviews of qualified candidates for the 3 expiring terms on the Noise Compatibility Committee (NCC).

**BACKGROUND:** The Authority advertised for three (3) volunteers to serve on the Noise Compatibility Committee to fill the upcoming expiring terms for the following seats:

1. An active general aviation or commercial pilot.
2. A resident from the airport’s Northeast quadrant
3. A resident from the airport’s Southwest quadrant

A total of 15 applications were received; 3 applicants subsequently voluntarily withdrew their applications due to personal considerations.

In an effort to streamline the interview process, the Board of Commissioners achieved consensus at its Regular Meeting on February 18, 2021 to schedule a Workshop Meeting on March 8, 2021 to interview candidates. The Board also decided to send a questionnaire to applicants in advance of the Workshop Meeting. Deadline for receipt of responses was March 1, 2021 at 12:00 noon.

The submissions from the remaining 12 candidates are attached for Board review and discussion during the interviews. A spreadsheet is attached to assist Commissioners in the order of interviews and to show which seats each applicant is qualified for.

As noted previously, 10 applicants will be interviewed at this Workshop Meeting. The remaining 2 applicants were unable to attend today’s Workshop Meeting due to extraordinary personal circumstances and will be interviewed at the March 18, 2021 Regular Meeting. Appointments for the 3 available seats on the NCC are scheduled to be made immediately following the remaining interviews at the March 18, 2021 Regular Board Meeting.

**COMMUNICATIONS PLAN:** Not applicable at this time.

**FINANCIAL IMPACT:** Not applicable at this time.
# NCC Applicants for Consideration - March 2021

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<tr>
<th>Name</th>
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<th>SW Quad</th>
<th>Pilot</th>
<th>Address</th>
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<td>Mellon, Richard</td>
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<td>Allain, Ray</td>
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<td>X</td>
<td>148 Hickory Rd Naples FL</td>
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<td>Dittrick, Douglas</td>
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<td>Kuntz, John</td>
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<tr>
<td>Linneman, Ernie</td>
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<td>Port Royal</td>
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<td>14403 Marsala Way 34109</td>
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<td>Werthheimer, Greg</td>
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<tr>
<td>Schmelzle, Julie</td>
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<td>4811 Sycamore Drive 34119</td>
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<tr>
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<td>5000 Rustic Oaks Circle 34105</td>
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<td>Taravella, Joe</td>
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<td>1165 Clam Ct Unit 10, 34102</td>
<td>Royal Harbor</td>
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<tr>
<td>Gilligan, James</td>
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<td>X</td>
<td>52 6th Street South 34102</td>
<td>Old Naples</td>
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| 10 | 3 | 7 |
**NAPLES AIRPORT AUTHORITY**  
**NOISE COMPATIBILITY COMMITTEE**  
**APPLICATION FOR VOLUNTEER SERVICE**

<table>
<thead>
<tr>
<th>Name: M. Richard Mellon</th>
<th>Home Phone: 239-262-4909</th>
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<tbody>
<tr>
<td>Email: <a href="mailto:flymellon@yahoo.com">flymellon@yahoo.com</a></td>
<td>Cell Phone: 239-293-9585</td>
</tr>
<tr>
<td>Address: 116 Edgemere Way South</td>
<td>Business Phone: 239-293-9585</td>
</tr>
<tr>
<td>Business: Mediator, Attorney, Ret</td>
<td>Address: 116 Edgemere Way South, Naples 34105</td>
</tr>
</tbody>
</table>

**Are you a resident of, and domiciled within, the City of Naples and/or Collier County?** yes  
**If so, how long?** 26 yrs  
**Do you now hold public office?** no  
**Are you employed by the City of Naples Airport Authority or any other governmental body?** no  
**Are you related to anyone employed by the City of Naples Airport Authority? (Name)** no  
**Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees?** yes  
**Are you a City of Naples and/or Collier County registered voter?** yes  
**If so, what office?** n/a  
**If so, what is your position?** n/a  

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

**Golden Paw; Rotary; Quest for Success; (FAA)AST**

**David C. Randall, DVM**  
**Personal reference**  
11363 East tamiami Trail, 34113

**Phone** 239-774-2233  
**Email** info@bigcypressanimalclinic.com

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I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

**Signature**

5 January, 2021

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**PLEASE ATTACH YOUR RESUME** and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

Florida has a very broad public records law. Most written communications to or from Naples Airport Authority officials and employees regarding Authority business are public records available to the public and media upon request. Your communications and contact information may therefore be subject to public disclosure.
January 5, 2021

Naples Aviation
diane cooper
Dumey Executive Director
160 Aviation Drive North
Naples, FL 34104

In Re: Application for Noise Compatibility Committee

Dear Ms. Cooper:

Kindly find enclosed my application for any position on the Noise Compatibility Committee.

I am a commercial pilot, hungering two aircraft at our airport. I also am a resident of Wyndemere, the North East Quadrant. As you can appreciate being part of the Federal Aviation Administration Safety Team, (FAAST) adds vast experience with the issues raised at KAPF.

I will be available for meetings after 28 January, 2021 as I am with grandchildren in Utah.

Sincerely,

M. Richard Mellon, J.D.

encls
M. RICHARD MELLON
116 Edgemere Way South
Wyndemere Country Club
Naples, FL 34105
239-293-9585
(flymellon@yahoo.com)

Personal: Married, Melanie Knight Mellon
Five Children

Education: Duquesne University, J.D., 1974
American University, Law and Policy Institute,
International Law, 1972
Auburn University, B.S., 1970

Court Admissions: *United States Supreme Court, 1979
*Federal Court, Western District of Pennsylvania,
*Pennsylvania Supreme Court, 1974
*Texas Supreme Court, 1992
*Pro Hac Vice: California, Florida, Illinois,
District of Columbia, Georgia.

Administrative Agency Practice:
*Federal Aviation Administration
*National Labor Relations Board
*Environmental Protection Agency
*Equal Employment Opportunity Commission
*Internal Revenue Service
*Workers’ Compensation Review Board(s)
*Pennsylvania Insurance Commission
*Pennsylvania Horse Racing Commission

Professional: 2016- present Florida Certified Circuit
Court Mediator; Qualified Arbitrator (2017)
1998 to Present,
Litigation Consultant: Contract Negotiator:
*Risk Analysis, individual and corporate;
*Real Estate Acquisitions;
Mellon Philanthropic, CEO

*Shope Mellon and Associates, P.A.
1996 to 1998
Interstate Partnership.
Pittsburgh, PA and Naples, FL

*Sole Practice
1991 to 1996
Emphasis in negligence, defective products,
Premises liability, professional malpractice, 
Workers' Compensation, Business. 
*Sheinberg & Hoover, Pittsburgh, PA 
1988 - 1991 
Managing Partner 
Litigation and business practice, construction disputes, 
Employment contracts, Labor negotiator, 
Coordinated Washington D.C. office.

*American Equipment Company, Pittsburgh, PA 
1982 - 1988 
General Counsel and Chief Operating Officer 
Contract negotiations, real estate transactions, 
litigation, loss prevention, personnel management, 
general business planning, professional contracts, 
risk management; coordination of outside counsel 
dealing with products liability litigation, workers' 
compensation coordination and compliance.

*Private Practice, Pittsburgh, PA 
1982 - 1988 
In addition to the duties with the American Equipment Company, 
International Contract negotiations for corporate and individual 
Clients with emphasis in the Far East. 
Structured buyouts of businesses and real estate; 
Representation of foreign companies in domestic 
litigation, Negligence.

*Zurn Industries, Erie, PA 
1980 - 1982 
Assistant General Counsel 
Coordinated Corporate Litigation, internal loss avoidance, risk 
avoidance, defense llalson working with corporate insurance; 
outside defense firms, OSHA compliance, NLRB coordinator, 
prepared and presented seminars for risk analysis;

*Chase, Bifulco, Waidley & Mellon, Erie, PA 
1976 - 1980 
Managing Partner 
General Litigation Practice, plaintiff and defense, 
Criminal law defense, matrimonial law, 
Insurance Practice representing carriers in property loss, workers 
compensation and municipal corporations.

* 

Keystone Foods, Inc., North East, PA 
1977 - 1980 
General Counsel, and advisor to the Board of Directors 
coordinated insurance carriers and defense firms, NLRB compliance and labor negotiator; 
risk analysis, workers compensation coordinator.

Mellon - Stilt Associates, Pittsburgh, PA 
1974 - 1976
general practice of law, civil, criminal, matrimonial.

*Judicial Clerkship, Pittsburgh, PA
1974
Court of Common Pleas, Civil Division
Honorable Maurice Louick

*Rule 12 Admission, Pittsburgh, PA
1973 - 1974
As a senior in law school, specially admitted to represent indigent criminal defendants

*Allegheny County Public Defender, Pittsburgh, PA
1972 - 1973
Appellate division

Professional Appointments:
*Federal Aviation Administration (FAAST) Member
*Judge / Special Master, Allegheny County, Pennsylvania
*Federal District Court Arbitrator, Western District, Pennsylvania
*American Arbitration Association,
Contract, construction and negligence.

Faculty Positions:
Civil Air Patrol, National Level
Inspector General Instructor
Civil Air Patrol, National Level
Legal Officer Instructor
Paralegal Training Programs:
Penn State University
Gannon University
Mercyhurst College

Military Service:
*United States Air Force
1st Lieutenant
Honorable Discharge 1971

Community Service:
*Quest for Success, College, Board member
*Golden Paws Service Animals, Board member
*Easter Seals, Board of Directors
*Arc Allegheny, Board of Directors
*Civil Air Patrol, USAF Auxiliary, Lieutenant Colonel, Senior Pilot, Inspector General, Legal Officer.
*Pelican Bay Rotary Club, Naples, Board Member
*Humane Society, of Collier County advisory Board
*Angel Flight, Pilot

Professional Affiliations: On Request
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: M. RICHARD MELLON, J.D.

Address: 116 Edgemere Way South, Wyndemere Country Club, Naples

Committee Position(s) that you qualify to represent (check all that apply):
Active Pilot XX  Northwest Quadrant Resident XX  Southwest Quadrant Resident

1. Please tell us why you are interested in serving on the NCC. As a pilot and resident in an affected area, I want fair and educated decisions to promote aircraft safety and resident concerns. An educated resident is one who understands the needs of the airport as well as its users; safety concerns, and benefits they experience having an airport.

2. Please share what from your background, experience, and interests you will bring to the Committee as a member. I have been a pilot for over 57 years and a resident of Wyndemere for 26. I understand the safety concerns of aviation and the desire for airport usage which will not unreasonably disrupt the residents of Naples. I also served on this committee, as its chair.

3. Being a litigation attorney since 1974, I understand the need for everyone to express their ideas, and to channel adversity into understanding.

4. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization. I was a judge / Special Master and litigation attorney. Currently I am a Florida Certified Mediator and Qualified arbitrator. My expertise is allowing both sides of an issue to vent their concerns and bringing them to a reasonable conclusion.

5. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent? Foremost is the issue of safety. An educated resident makes for a better understanding of reasons for actions and solutions for problems.

6. Do you have any concerns about your ability to attend the meetings of the NCC?

   NO

7. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport. Ratings: Commercial, Instrument, Multi engine, Sea plane. Recipient of FAA Wright Brothers Award for 50 years of safe flight; Federal Aviation Administration Safety Team member, (FAAST). Currently I own and hangar/shade two aircraft at KAPF. I spend many hours there meeting pilots, commercial, charter, students, and examiners. When I gave airport tours I spoke on behalf of the airport and address questions about usage and noise.

8. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations.
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Ray Allain
Email: Schllc@aol.com
Address: 148 Hickory Rd Naples FL

Home Phone: 
Cell Phone: 239-248-0982

Business: 
Business Phone: 

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes
If so, how long? 20 years
Are you a City of Naples and/or Collier County registered voter? Yes
Do you now hold public office? No
If so, what office?
Are you employed by the City of Naples Airport Authority or any other governmental body? No
If so, what is your position?
Are you related to anyone employed by the City of Naples Airport Authority? (Name) No
Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? No
If so, what Board or Committee?
Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No
If so, what Council, Board or Committee?
What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Nick Casalanguida
Personal reference

239-776-4983
Phone
Nickcasalanguida@colliergov.net
Email

Address

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature

12/31/2020
Date

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

Florida has a very broad public records law. Most written communications to or from Naples Airport Authority officials and employees regarding Authority business are public records available to the public and media upon request. Your communications and contact information may therefore be subject to public disclosure.

Application for Volunteer Service 12/28/2020
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: Ray Allain

Address: 148 Hickory RD Naples FL 34108

Committee Position(s) that you qualify to represent (check all that apply):
Active Pilot __X__   Northwest Quadrant Resident __X__   Southwest Quadrant Resident _____

1. Please tell us why you are interested in serving on the NCC.
   I believe it is important for residents to engage themselves in the community to have
   representation and as a civic responsibility.

2. Please share what from your background, experience, and interests you will bring to the
   Committee as a member.
   I am a long time resident, active in the business community, have served on advisory boards
   as well as a local professional organization and Rotary club.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a
   liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission
   of the organization.
   I have had to perform this function as a member of the Developmental Advisory committee
   for Collier County and as the President of the local building industry association. Being a
   business owner in a service industry with many employees gives ample opportunity to
   develop these skills

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant
   that you represent?
   The interests we will be asked to represent are for the community as a whole, not my
   neighborhood or quadrant. I also own property in more than one quadrant.

5. Do you have any concerns about your ability to attend the meetings of the NCC?
   No

6. If applying for the active pilot position, please describe your aviation background and
   qualifications as a pilot and how that will help you represent the perspective of the pilots who use
   the Naples Airport.
   I have been flying for 30+ years and owner of a GA aircraft for 6 years here in Naples. I
   have learned that there is a pretty large amount of misunderstanding on both the pilot and
   resident side. I would like to help close that gap, and having a toehold in both of the
   communities I believe I have an advantage.

7. Please use the remaining space for additional information not included above, that will assist the
   Board of Commissioners in their deliberations.
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

David S. Bain
Name:________________________________________Home Phone:_________________________
Email:______________________________________Cell Phone:_________________________
Address:____________________________________________________
Business:______________________________________Business Phone:____________________
Address:____________________________________________________

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes
4 years
If so, how long? _______ Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? _______ If so, what office? __________

Are you employed by the City of Naples Airport Authority or any other governmental body? No
If so, what is your position? __________

Are you related to anyone employed by the City of Naples Airport Authority? (Name) ________
No
Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? ________

If so, what Board or Committee? __________

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? ________
No

If so, what Council, Board or Committee? __________

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.? __________

THOMAS E. BURDETTE
Personal reference 571-214-4674
355 EQUEMECE WAY E.
Address
NAPLES, FL 34110

BURODTE, THOMAS@ Email EMAI.COM

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature

Date 2-1-21

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

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Application for Volunteer Service 12/28/2020
David S. Bain  
196 Via Napoli  
Naples, FL 34105  

February 4, 2021  

Naples Airport Authority  
160 Aviation Drive North  
Naples, FL 34104  

Dear Naples Airport Authority,  

Please allow this letter to introduce myself and my hope to volunteer for the Noise Compatibility Committee.  

My name is David Bain, and I live in the Wyndemere Country Club community on Livingston Rd., a neighborhood in the Airport’s Northeast quadrant.  

Between my Air Force, airline, and civilian flying, I have over 50 years in the cockpit. Also, my family owned and operated a very successful FBO in Buffalo, NY.  

Please let me know if I can serve the Naples Airport Authority.  

Sincerely,  

David S. Bain
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

David Bain
Name: ____________________________________________________________

196 Via Napoli, Naples, Fl 34105
Address: __________________________________________________________

Committee Position(s) that you qualify to represent (check all that apply):
Active Pilot ___X___ Northwest Quadrant Resident _____ Southwest Quadrant Resident _____

1. Please tell us why you are interested in serving on the NCC.
   It’s a way to help serve my community.

2. Please share what from your background, experience, and interests you will bring to the Committee as a member.
   I’ve spent most of my life (from childhood to the present) in some way involved in aviation.
   From working the line at an FBO to flying for a major airline, aviation has been my passion.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization.
   I honestly don’t have a lot of experience in this area, but I’m willing to learn!

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent?
   With open ears to all. No neighborhood should benefit at the expense of another.

5. Do you have any concerns about your ability to attend the meetings of the NCC?
   I will do my best to attend all meetings, but my priority, at least for the next year and a half, is my job.

6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport.
   I have approximately 25,000 hours flying time. I have flown several types of aircraft from light twins and turboprops to military jets and airliners. I also worked as ground crew for a helicopter sightseeing company at Niagara Falls, where noise sensitivity was an acute issue.
   As a pilot, safety is obviously the number one priority, but, I also understand and respect the community’s sensitivity to the noise issue.
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: R. Bruce Byerly
Email: brucebyerly@gmail.com
Address: 184 Tupelo Road, Naples, FL 34108
Business: Byerly Aviation & Naples Jet Center
Address: 377 Citation Point, Naples, FL 34104

Home Phone: 239-431-7288
Cell Phone: 309-397-2525
Business Phone: 239-649-7900

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? YES
If so, how long? 14 years
Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? NO
If so, what office?

Are you employed by the City of Naples Airport Authority or any other governmental body? NO
If so, what is your position?

Are you related to anyone employed by the City of Naples Airport Authority? (Name) NO

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? YES
If so, what Board or Committee? NAA Noise Compatibility Committee

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? NO
If so, what Council, Board or Committee?

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Personal reference
Phone
Address
Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature

Date

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

Florida has a very broad public records law. Most written communications to or from Naples Airport Authority officials and employees regarding Authority business are public records available to the public and media upon request. Your communications and contact information may therefore be subject to public disclosure.

Application for Volunteer Service 12/28/2020
**ROBERT BRUCE BYERLY**

**FAA QUALIFICATIONS**
- Airline Transport Pilot Airplane MEL, CE-500, CE-525S, DC-4, DC3-TP, EMB-500
- Commercial Pilot Single Engine Land
- Private Pilot Rotorcraft Helicopter
- Medical: FAA Second Class 8/24/2016 No Limitations

**TRAINING**
- Simcom – King Air Initial (1996) and Twin Commander Recurrent
- CAE – Phenom 100 Initial (2012)
- Debut LLC – Twin Commander Recurrent (2016)
- Norton Aviation – Phenom 100 Recurrent (2016)

**AVIATION EXPERIENCE**

**BYERLY AVIATION**
  - President, Vice President, Paint and Interior Shop Manager, Charter Pilot, Chief Pilot, Aircraft Sales

**NAPLES JET CENTER**
- 2007-
  - Co-Owner, VP, Pilot, Aircraft Sales

**NAPLES AIR**
- 2017-Current
  - Pilot

**FLIGHT EXPERIENCE**

- **10,387 HOURS TOTAL TIME**
  - Multi-engine Fixed Wing 7,225
  - Turboprop PIC 5,137
  - Jet PIC 444
  - Rotorcraft 140

- No incidents, accidents or violations

**EDUCATION**
- Vanderbilt University – BS Economics 1992
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: Bruce Byerly

Address: 184 Tupelo Road, Naples, FL 34108

Committee Position(s) that you qualify to represent (check all that apply):

Active Pilot  X  Northwest Quadrant Resident  _____  Southwest Quadrant Resident  _____

1. Please tell us why you are interested in serving on the NCC.

As a current active committee member, I have enjoyed working with and serving the Naples Airport Board, airport users and community. I would like to see the FAA Part 150 study to its conclusions moving forward. I have enjoyed contributing to the process and interacting with my Naples neighbors, airport staff, committee and board members and hope to continue to have the opportunity to do so.

2. Please share what from your background, experience, and interests you will bring to the Committee as a member.

As a current aviation professional and pilot with 14 years full time residency in Naples, I will bring a wide range of pilot experience to the role as active pilot on the committee. As a cyclist and occasional boater, I am able to see the airport from around the community, not just from a pilot's perspective.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization.

I treat every issue as sensitive when it comes to airport community relations. Daily, I interface with the community and with pilots and aircraft owners from all over the world. Whenever a neighbor has a question or concern about aircraft or airports, I take the time to listen to the concern and understand the issue. Quite often, I find concerns are related to a lack of understanding of how the airport works and what, for example, the benefits of the low level night operations of mosquito control or life saving helicopter operations bring to Naples community. To me, maintaining active and personal outreach is critical to addressing concerns and strengthening my neighbors' understanding of the benefits of the airport as a critical part of our public infrastructure.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent?
I believe in the equitable distribution of public goods. Interests of neighborhoods should be balanced and fairly analyzed as reactionary policy decisions can easily lead to unintended consequences as have been documented in other parts of the country. I believe the part 150 study is key to making sure we encourage fair changes that will benefit all residents.

5. Do you have any concerns about your ability to attend the meetings of the NCC?

I do not anticipate missing any NCC meetings and believe my attendance record for NCC meetings reflects my ability to contribute to the committee. I am generally accessible, most recently responding quickly enabling an in-person quorum to allow the meeting to move forward.

6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport.

Aviation is lifelong a profession and passion for me. My background includes professional and recreational flying and aircraft support. With over 11,500 hours of flight time, I hold an Airline Transport Pilot license with Rotorcraft and 5 type ratings for jets and large aircraft. I’m currently an aircraft owner including a light twin and a share of a Piper J3 Cub. My experience with large flight departments, airline support, and light aircraft owners and pilots give me a broad and current experience from which to draw.

7. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations.

For 14 years, I have proudly raised my 3 children in Naples and appreciate the importance of maintaining the lifestyle that makes Naples attractive to all of us. Both my wife Lynn and I own business which serve the Naples community and actively volunteer for community service.
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: DOUGLAS H. DITTRICK
Home Phone: (239) 529 3448
Email: [Email Address]
Cell Phone: (201) 926 8640
Address: 14 BRAMBLEWOOD POINT, NAPLES, FL 34105
Business: RETIRED
Address: 

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? YES
If so, how long? 5 YEARS
Are you a City of Naples and/or Collier County registered voter? YES
Do you now hold public office? NO
Are you employed by the City of Naples Airport Authority or any other governmental body? NO
If so, what is your position?
Are you related to anyone employed by the City of Naples Airport Authority? (Name) NO
Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? NO
If so, what Board or Committee?
Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? NO
If so, what Council, Board or Committee?

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Mr. FRANK SLYE
Personal reference
400 WINDERMERE WAY Apt 101 NAPLES
Phone: 239 262-8088
Email: frank-slye@comcast.net
Address

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature: DOUGLAS H. DITTRICK
Date: FEB 01 2021

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or decooper@flynaples.com.

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Application for Volunteer Service 12/28/2020
Douglas H. Ditrick

Mr. Ditrick is President and CEO of Douglas Communications Corporation II (DCCII), which he founded in 1986 to acquire and operate companies with an emphasis in the area of cable television. DCCII currently provides consulting services in the communications and chemicals fields.

He has been active in the cable television field since 1966 and served as Chairman of the National Cable Television Association from 1979 to 1981. In 1982 he was named Executive of the Year by Cable Television Business magazine. In 1984, he received the Vanguard Award for outstanding contributions to the cable television industry.

A 1955 graduate of Ohio Wesleyan University, he has remained active in the University. He was a director of the Alumni Association for 10 years and served 2 years as President. In 1991, he was elected to the Board of Trustees and served as Vice Chair, then Chairman of the Board for 4 years. In 1993 he received the Alumni Award and was inducted into the Founders Circle in 1998.

He is a member of Phi Gamma Delta and served as an Archon Councilor, Vice President and, in 1996-1998, he was Archon President. He was elected to the Phi Gamma Delta Educational Foundation in 2002 and served as President of the Foundation from 2004-2006.

Mr. Ditrick currently serves on the Board of the American Red Cross. He was Chairman of the Bergen-Hudson Chapter and Chaired the New Jersey State Service Council of the Red Cross.

Mr. Ditrick has served as President of the Northeast Region Boy Scouts of America from 2003 to 2006. He was Chairman of the Ridgewood-Glen Rock Council and has received the Silver Beaver and Silver Antelope Award. He currently is a member of the National Executive Board of the Boy Scouts of America.

He is the Chairman of the Valley Health System and in 1997-2001 he chaired The Valley Hospital Board of Trustees. He served on the Ridgewood Board of Education from 1979-1988 and was President for five of those years. From 1979-1992 he was on the Board of Family Counseling Service. He has served as an Elder in the Community Church of Upper Ridgewood. He has also served as President of the local Rotary Club and was on the Board of the New Jersey Aviation Hall of Fame.

Mr. Ditrick is currently or has served as a Director of Vornado Operating Company, Fleet Bank, N.A., DTC Communications Inc., and Atlantic Specialty Chemical Company.

He is married to the former Barbara Slocum and they reside in Ridgewood, New Jersey. Since retired. They have three daughters, all married and nine grandchildren.
Addendum to Douglas H. Dittrick bio

1955 USAF
1957 Flight School 57L
  Bainbridge GA AB - Primary
  Laredo TX AFB - Jet Basic
  Willliams AZ AFB - F-86 Fighter Training
1958-59 Bergstrom AFB - Fighter Squadron
1960-61 Springfield AB, OH - Ohio Air National Guard - Pilot
1961-63 Atlantic City AB, NJ - NJ Air National Guard - Pilot
  (Includes one year active duty)

Commercial Pilot License #1374273
  Multi Engine
  Instrument
  Approximately 4,000 hours

Previous Aircraft ownership:
  Lear Jet 35
  Beech Baron 58
  Casa Saeta 200
NAME: Douglas Dittrick

Address: 14 Bramblewood Point, Naples, FL 34105

Committee Position(s) that you qualify to represent (check all that apply):
Active Pilot _____ Northwest Quadrant Resident X Southwest Quadrant Resident _____

1. Please tell us why you are interested in serving on the NCC. Interest in aviation and past experience in aviation

2. Please share what from your background, experience, and interests you will bring to the Committee as a member. Former military pilot, plus civilian experience as commercial rated pilot with instrument rating and approximately 4,000 hours

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization. Experience as a former aircraft owner - 3 planes - and as a civilian pilot. Extensive experience on numerous Boards of non-profit organizations.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent? Being active on various community groups before moving to Naples in addition to many years of being involved as an owner and pilot provides background and context to understand the needs of the airport and to balance that with our neighbors.

5. Do you have any concerns about your ability to attend the meetings of the NCC? None

6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport. N/A

7. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations. Extensive work on non-profit Boards combined with aviation experience provide excellent background for this position
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Nancy Hyman - Reiser                      Home Phone: 585-739-9513
Email: NCHyMAN@AOL.COM                        Cell Phone: 585-739-9513
Address: 168 Edgemere Way S, Naples, FL 34105
Business: N/A                                      Business Phone:

Address: _________________________________

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? YES
If so, how long? 7 YRS If you a City of Naples and/or Collier County registered voter? YES
Do you now hold public office? NO If so, what office?
Are you employed by the City of Naples Airport Authority or any other governmental body? NO
If so, what is your position?
Are you related to anyone employed by the City of Naples Airport Authority? (Name) NO
Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? NO
If so, what Board or Committee?
Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? NO
If so, what Council, Board or Committee?
What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

__________________________________________  ______________________________
Susan Stanley                              239-381-2191
Personal reference                        Phone
366 Edgemere Way, Naples, FL 34105       ______________________________
Email: ROSUSAN@AOL.COM

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

__________________________________________  ______________________________
Signature                                 Date

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Application for Volunteer Service 12/28/2020
NANCY HYMAN-REISER
nehyman@aol.com | 585-739-9513 | Naples, FL 34105

Summary

Hardworking and reliable with team-oriented mentality. Strong deductive skills and ability to see both sides of an issue.

Skills

- Working collaboratively
- Planning and coordination
- Policy evaluation
- Policy development
- Flexible

Experience

Penfield Country Club Women's Association
Penfield, NY
Board Member
10/2020 - Current

Penfield Country Club Women's Association
Penfield, NY
Board Member
10/2018 - 10/2020

Wyndemere CC House Committee Group
Naples, FL
President
04/2019 - 04/2020

Wyndemere CC House Committee Group
Naples, FL
Board Member
04/2018 - 03/2019

Nancy E Hyman Charitable Foundation
Glenview, IL
President
01/2013 - Current

Education and Training

University Of Buffalo | Buffalo, NY
Political Science
Four years toward PhD concentrating on International Conflict Resolution and survey research.
09/1990-94

Nazareth College Of Rochester | Rochester, NY
Bachelor of Arts in Political Science
05/1989
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: Nancy Hyman Reiser

Address: 168 Edgemere Way S, Naples, 34105

Committee Position(s) that you qualify to represent (check all that apply):
Active Pilot    Northwest Quadrant Resident    Southwest Quadrant Resident

I am a resident in the Northeast Quadrant

1. Please tell us why you are interested in serving on the NCC.

   As a member and resident of Wyndemere Country Club, I live directly in the flight path of runway 5. My family and my neighbors live with the consequences of air traffic over our homes and club facilities on a daily basis. It is a frequent topic of conversation within the community and we need representation on this committee.

2. Please share what from your background, experience, and interests you will bring to the Committee as a member.

   I have served and currently serve on a number of boards & committees that require satisfying the needs of diverse interests, age groups, and points of view.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization.

   In my role as chair-person and board member of several different organizations, I have found that the best way to find a solution is to hear many points of view. Achieving consensus in a group is rare, therefore the challenge is finding a workable compromise.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent?

   The interests of my neighborhood are integral to those of the entire quadrant.
5. Do you have any concerns about your ability to attend the meetings of the NCC?

   I spend the summers up north, otherwise I am available.

6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport.

   N/A

7. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations.

   I am a resident of Naples, and the interests of the entire Naples community are very important to me.
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: John C. Kuntz
Home Phone: 

Email: John@ALLDRYSWFL.COM
Cell Phone: 412-596-0289

Address: 434 Rosemeade Dr
Naples, FL 34105

Business: ALL DRY SWFL
Business Phone: 239-231-8565

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Collier

If so, how long? 2 years
Are you a City of Naples and/or Collier County registered voter? Y

Do you now hold public office? N
If so, what office?

Are you employed by the City of Naples Airport Authority or any other governmental body? N

If so, what is your position?

Are you related to anyone employed by the City of Naples Airport Authority? (Name) N

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? N

If so, what Board or Committee?

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? N

If so, what Council, Board or Committee?

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Local Activities Relevant to my Community - Wyndemere

Fred Schulte
Personal reference
Phone 801-580-2173
Address
Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature

Date 01/27/2020

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

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Application for Volunteer Service 12/28/2020
VC EXECUTIVE

JOHN@ALLDRYWFL.COM

239-231-8565

WWW.MYALLDRY.COM

EXPERIENCE

LABERKS INTERACTIVE
1996 - 2005
Founder
Formed a team of brilliant programmers and developers working on long term projects for Mellon Financial, American Eagle Outfitters, Dell Computer Corporation, and others.
Sold company in 2005

BELLEFIELD SYSTEMS
2009-2019
Founder
Developed a groundbreaking applications (apps) for the legal industry used by 1000+ law firms worldwide.
Sold company in 2019

ALL DRY SWFL LLC
2020 - present
Founder
Water and mold mitigation service serving Southwest Florida.
All Dry LLC is being franchised throughout the US.

SKILLS

Private Pilot
IFR
Commercial

EDUCATION

MECHANICAL ENGINEERING
University of Pittsburgh
VOLUNTEER EXPERIENCE OR LEADERSHIP

The Children's Home of Pittsburgh – Trustee
Pittsburgh Social Venture Partners – Chair Emeritus
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: ____ John Kuntz

Address: ___ 434 Rosemeade Lane Naples FL 34105

Committee Position(s) that you qualify to represent (check all that apply):

Active Pilot ___ X ___ Northwest Quadrant Resident ___ X ___ Southwest Quadrant Resident ___

1. Please tell us why you are interested in serving on the NCC. I have heard, read, and seen on social media, a lot of rhetoric about the airport, typically negative in nature. I would like to present the facts and hear those with issues that are real.

2. Please share what from your background, experience, and interests you will bring to the Committee as a member. I am a pilot with an IFR rating. I have owned several companies with significant numbers of employees and I have served on several non profit boards in all capacities = I can deal with diverse personalities.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization. The boards I have served on were made up of very diverse personalities, the only way to get things done was to be able to get the group to communicate in an effective manner. I served as board chair for Pittsburgh Social Venture Partners. One of our directives was to decide which non-profits where no longer viable due to the shrinking population, this was a sensitive as it gets as every one of those involved have given their lives to the entity they were with.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent? Living in Wyndemere is one of the hot zones I would surmise. I am very interested in learning what the concerns are for the entire quadrant but I certainly would thing we have it all happening here.

5. Do you have any concerns about your ability to attend the meetings of the NCC? No.
6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport. *I have been flying for 20 years, which provides me with a good base of flying knowledge, I could guess that would allow me to be able to quickly pick up on the FAA rules and regs which affect our airport.*

7. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations.

*I am looking forward to learning more about the trials and challenges at KAPF, the needs and wants of the constituency it serves, to understand the issues of those that are not the constituency of KAPF, and to share and educate what we are doing to address issues and what are the issues which are out of our control.*

*From my short orientation with Raul and Diane I have already learned that there is a tremendous amount of transparency. It is very important that everyone be aware of what information is readily available for consumption.*
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: **ERNEST LINNEMAN**  Home Phone: **239-430-0030**
Email: **pvm3b@gmail.com**  Cell Phone: **239-289-2358**
Address: **980 Calle Ocho Drive**
Business: **RETIRED**  Business Phone: **N/A**

Are you a resident of, and domiciled within, the City of Naples and/or Collier County?  **YES**
If so, how long?  **20**  Are you a City of Naples and/or Collier County registered voter?  **YES**
Do you now hold public office?  **YES**  If so, what office?  **MEMBER OF NOISE COMPATIBILITY COMMITTEE**
Are you employed by the City of Naples Airport Authority or any other governmental body?  **NO**
If so, what is your position? 
Are you related to anyone employed by the City of Naples Airport Authority? (Name)  **NO**
Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees?  **YES**
If so, what Board or Committee?  **BOARD OF NAPLES AIRPORT AUTHORITY 2003-2013**
Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County?  **YES**
If so, what Council, Board or Committee?  **NAA - NOISE COMPATIBILITY COMMITTEE**

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Member of Port Royal Club

**JOSEPH MCMACKIN**  239 263-0616

Personal reference

**2616 Treasure Lane Naples FL 34102**  **fjmcmackin36@gmail.com**

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

**Signature**  12/31/20

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Ernest W Linneman

Application for reappointment to Noise Compatibility Committee

1) I have a home in the southwest quadrant of the airport so arrivals and departures from Runway 5- 23 fly near my home frequently.

2) I have been a past member of the NAA Board of Commissioners from 2003 to 2013.

3) I am a member of the Port Royal Property Owners Association and have regular contact with its Board members and staff. I would communicate with them concerning noise issues.

4) I have an extensive background as an engineer and executive in the aerospace industry retiring as Senior Vice President Corporate Planning and Development of Allied Signal Aerospace (now Honeywell) Its aerospace revenues at the time were $6 billion (Garrett, Bendix, Garmin) I am familiar with aircraft performance and
operating capabilities and limitations and open to continue learning about them.

5) My tenures on the NAA board and the NCC have given me practice in “working and playing well with others”.

6) I happily accept the absence of compensation for NCC involvement.

7) I am very familiar with the obligations of the Florida Sunshine and Record Laws and accept their constraints.
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: Ernest Linneman

Address  980 Galleon Drive Naples FL 34102:

Committee Position(s) that you qualify to represent (check all that apply):
Active Pilot       Northwest Quadrant Resident       Southwest Quadrant Resident  **

1. Please tell us why you are interested in serving on the NCC

   I believe I have a combination of Aviation industry and aircraft performance knowledge coupled with 20 years of living in the southwest quadrant to make intelligent and effective contributions to resolving issues.

2. Please share what from your background, experience, and interests you will bring to the Committee as a member

   I retired from my position as Senior Vice President Planning and Development Honeywell Aerospace Sector and moved into my current home twenty years ago. Since then I served from 2003 to 2013 as a board member of the Naples Airport Authority and was fully exposed to the issues facing the board and the community.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization. In my job as Senior VP dealing with strategic trade offs was vital. My service as an NAA Board member presented me with similar and very relevant today issues.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent? The quadrant citizens who live near the departure end of runway 23 and approach end of runway 5 are most affected by aircraft noise and need to be considered most in the efforts of the southwest quadrant representative.

5. Do you have any concerns about your ability to attend the meetings of the NCC?
As long as the meetings are sensitive to the need to “distance” and utilize masks as much as feasible re speaking up. In addition I am fortunate in that I have received a vaccination.

6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport.

7. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations.

. I TAKE MY RESPONSIBILITIES SERIOUSLY !!
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: August Stasio                      Home Phone: 239-596-1437
Email: stasi28@gmail.com                  Cell Phone: 239-776-1577
Address: 14403 Marsala Way Naples, FL 34109
Business: Retired

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes
If so, how long? 20 Yrs
Are you a City of Naples and/or Collier County registered voter? Yes
Do you now hold public office? No
If so, what office?

Are you employed by the City of Naples Airport Authority or any other governmental body? No
If so, what is your position?

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? No
If so, what Board or Committee?

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No
If so, what Council, Board or Committee?

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?
Volunteer- CCSO - Assigned to the Aviation Unit

Personal reference

Phone

Address

Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature: [Signature]          Date: 29 Jan 2021

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

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August M. Stasio
14403 Marsala Way
Naples, FL 34109
Phone: 239-596-1437
Cell: 239-776-1577
Email: stas128@gmail.com

CIVILIAN EXPERIENCE

United Airlines – Captain, Retired
Airlines Transport Pilot (ATP): DC-10, DC-8, B-727, DC-7, DC-6, CV-440, CV-340, CV-240

2016-Present: Collier County Sherriff Office – Civilian Volunteer
Assigned to the Special Operations Aviation Unit

1998-2010: AMS Enterprises, Inc. – Annapolis, Maryland
Founder and President of consulting firm dealing with commercial and military flight systems. Member of a Boeing/NASA/FAA/Aviation Weather Information (AWIN) implementation team. Responsible for system development and operational analysis dealing with weather product enhancements in support of situational awareness and safety of flight concepts.

1995-1997: Allied Signal Aerospace, Inc. – Fort Lauderdale, Florida
Manager, Flight Operations Programs. Developed plans and programs dealing with Future Air Navigation Systems (FANS), X-Band weather radar, and avionics systems integration. Member of Allied Signal’s commercial avionics team responsible for new aircraft equipment, and retrofit programs.

1966-1995: United Airlines

Flight Manager – Provided operational supervision and technical expertise in the management of line flying to ensure safe and efficient flight operations. Functioned as an FAA Check Airman designee, and was responsible for pilot Initial Operating Experience (IOE) and line check activities. Developed, and coordinated operational policies, procedures and flight standards.

Plans and Analysis – UAL’s flight operations representative to the city and county of Denver, CO during the design, construction, and initial operational phases of Denver’s new International Airport (DIA). Test pilot member on UAL’s New Aircraft Evaluation team for B-777 and A-320 acquisition activities. Program Manager for Electronic Resource System (ERS), and Cockpit Weather Information (CWIN) development programs.

Accident Investigator – Functioned as a member of the National Transportation Safety Board’s (NTSB) DFDR/CVR and Performance Group teams during United’s Flight 232 (Sioux City) and Air Florida’s Flight 90 (DC) accident investigations. UAL – Air Line Pilots Association (ALPA) Engineering, Maintenance and Safety Chairman involved in DC-10 and DC-8 accident investigations in Chicago, Mexico City, Salt Lake City and Portland.

Flight Instructor/Training Check Airman – Functioned as an instructor and FAA Check Airman designee on DC-6, B-727, DC-8, and DC-10 type aircraft at United’s Flight Training Center, Denver, Colorado.

Administrator – Managed and instructed Cockpit Resource Management (CRM) seminar activities; a UAL developed program designed to improve aircraft operations and safety of flight by enhancing human factors awareness and synergistic behavioral principles.

Engineering Test Pilot – Tested aircraft at McDonnell Douglas and Boeing factory locations for acceptance deliveries. Tested and released aircraft to line service after maintenance and overhaul cycles.

Project Pilot – Subject Pilot during flight test activities on NASA’s Quiet Short-Haul Research Aircraft (QSRA), NASA-AMES Wind Shear study, NASA-Langley Microwave Landing System (MLS) and Cockpit Weather Information Programs (CWIN).
August M. Stasio  
14403 Marsala Way  
Naples, FL 34109

MILITARY EXPERIENCE

United States Air Force - Colonel, Retired

Command Pilot – Type Aircraft: B-52, B-47, KC-135, T-38, T-33, C-124, T-29, T-28, T-34

1967-1989: USAF - Active Reserve

State Preparedness Liaison Officer - State Military Forces, Sacramento, California. Liaison between California’s State Adjutant General and USAF installation commanders in CA pertaining to Military Support on Civil Defense and Military Support to Civil Authorities involving drug interdiction and special operations activities.

Air Operations Staff Officer - HQ USAF, Pentagon, DC and HQ Strategic Air Command (SAC), Offutt AFB, Nebraska. Provided planning interface between active and reserve mission operations. Functioned as an Air Staff advisor on SAC’s KC-10 acquisition program with management responsibilities at McDonnell Douglas Aircraft Company, Long Beach, California during production and critical design reviews.

Air Operations - Chief, Stan/Eval - HQ 4th AF, McClellan AFB, California and Air Base Group, Hamilton AFB, California. Project officer for KC-135 Air Force - Active/Reserve conversion program, Developed and implemented procedures during involvement in Southeast Asia air operations.

1959-1965: USAF – Active Duty (Security Clearance – (TS ESI)

Instructor Pilot/Flight Examiner - 92nd Bomb Wing, Fairchild AFB, Washington and 68th Bomb Wing, Chennault AFB, Louisiana. Performed pilot duties during Strategic Air Command (SAC) nuclear and conventional munitions flight operations to include the Cuban Missile Crisis and B-52 Southeast Asia mission deployments. Flight tested special procedure tactics for B-47 Terrain Avoidance operations.

United States Navy – AD3 (Petty Officer 3rd Class)

1952-1958: US Navy

Aviation Machinist - Engine and airframe mechanic on F4U, AD and F9F type aircraft.

EDUCATION

1986: CA Specialized Training Institute - Military Support to Civil Authorities
1986: National Defense University
1978: De Anza College - Education
1973: Instrument Pilot Instructor School
1964: Squadron Officers School
1959: USAF Aviation Cadet Program - BS, Aeronautical Science - Distinguished Graduate
1953: USN Aviation Machinist Mate School - Distinguished Graduate

AFFILIATIONS

Military Officers Association of America  
Fleet Reserve Association

Pg 2
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: __August Stasio__

Address: 14403 Marsala Way Naples, FL 34109

Committee Position(s) that you qualify to represent (check all that apply):

Active Pilot __X__    Northwest Quadrant Resident _____    Southwest Quadrant Resident _____

1. Please tell us why you are interested in serving on the NCC.
   Previous experience in dealing with noise abatement procedures and related operations.

2. Please share what from your background, experience, and interests you will bring to the
   Committee as a member.
   Provided Resume that reviews both military and civilian aviation knowledge and experience.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a
   liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission
   of the organization.
   United Airlines flight operations representative to Denver city and county officials regarding
   noise abatement issues at Stapleton (DEN) and DIA airports.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant
   that you represent?
   Improvements to airport and pilot procedures can be helpful in reducing both departure and
   arrival noise issues.

5. Do you have any concerns about your ability to attend the meetings of the NCC?
   None

6. If applying for the active pilot position, please describe your aviation background and
   qualifications as a pilot and how that will help you represent the perspective of the pilots who use
   the Naples Airport.
   Please review the previously provided Resume that was included with my initial application.

7. Please use the remaining space for additional information not included above, that will assist the
   Board of Commissioners in their deliberations.
   Twenty year full time resident in support of our community.
Name: greg wertheimer  Home Phone: 617-901-2140
Email: gwertheimer@chbosotn.com  Cell Phone: 617-901-2140
Address: 280 edgemere way east naples 34105

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes
If so, how long? 3 years  Are you a City of Naples and/or Collier County registered voter? Yes
Do you now hold public office? No  If so, what office? 
Are you employed by the City of Naples Airport Authority or any other governmental body? No
If so, what is your position? 
Are you related to anyone employed by the City of Naples Airport Authority? (Name) No
Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? No
If so, what Board or Committee? 
Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No
If so, what Council, Board or Committee? 

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Greater Naples Leadership

Personal reference  Phone

Address  Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature  Date

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

Florida has a very broad public records law. Most written communications to or from Naples Airport Authority officials and employees regarding Authority business are public records available to the public and media upon request. Your communications and contact information may therefore be subject to public disclosure.
GREGORY L. WERTHEIMER
280 Edgemere Way East, Naples FL 34105 • Mobile: 617-601-2140 • gwerteimer@chboston.com

C.E.O./C.O.O./S.V.P.

EXECUTIVE PROFILE

Entrepreneurial executive with an exemplary record in spearheading technology and real estate development startups, identifying and restarting manufacturing companies to become highly profitable enterprises, and successfully positioning companies for sale. Outstanding history in driving multi-million dollar revenues through organic growth and successful acquisition and disposition of multiple and diverse assets. Acknowledged for technological innovation; recipient of a distinguished award from a major publication. Previously served as Vice-Chairman of the Board of Directors and Chairman of Compensation and Facilities Committees for a large multi-site regional hospital. Detailed visionary, talented relationship builder, and advanced negotiator, coupled with a strong finance and business acumen.

NOTABLE CONTRIBUTIONS

• Championed the development of growth stage technology companies and positioned them to become leaders in their industry.
• Redeveloped large scale commercial real estate properties; successfully generated 95% occupancy from the ground up.
• Recently orchestrated a real estate development, which generated $50M+ in residential real estate sales with strong internal rates of returns in a declining market.
• Successfully raised a total of $1B+ in debt and equity.

CORE LEADERSHIP COMPETENCIES


PROFESSIONAL EXPERIENCE

CH BOSTON, LLC, North Chelmsford, MA: Real Estate Investment and Private Equity Company. www.chboston.com

Managing Partner, 2000 – Present
Lead a diversified enterprise, including real estate and private equity investments. Company also provides advisory services in mergers and acquisitions, financing, and strategic management. Direct a contracted team of highly skilled financial, marketing, and strategic consulting professionals.

Accomplishments:

• Invested in and helped direct growth stage technology companies in generating significant investment returns. Played a key role in building a company to profitability of $5M+ and positioning the corporation as an industry leader.
• Raised and successfully managed multiple multi-million dollar real estate investment funds.
- Advised small to multinational firms in mergers and acquisitions for successful transactions, which resulted in funding of tens of millions of dollars. Helped finance operations by raising venture capital, strategic equity, and debt.
- Selected by premiere private equity firm to resuscitate a distressed consumer electronics company as interim CEO (a consulting arrangement, 2000-2002).
- Identified, negotiated, acquired, financed, developed, and managed multiple residential and commercial real estate developments.
- Engineered, planned, and received all local approvals; built and sold $50M+ of residential subdivisions over two years in a down market, generating 30%+ internal rates of return.
- Financed, acquired, and fixed underperforming commercial real estate assets, generating strong cash flow, which in some cases exceeded the purchase price and produced multi-million dollar profits.

CHELMSFORD HOLDINGS, INC., North Chelmsford, MA: Start-up Commercial Real Estate Company. www.chelmshold.com

President, 1992 – 2018
Initially acquired large-scale commercial property from a major financial institution that foreclosed on prior developer. Established a pool of funds for the acquisition of millions of square feet of similar properties with successful results.

Accomplishments:
- Redeveloped and repositioned assets, successfully marketing and leasing to attain a long-term 95+% occupancy from virtually no occupancy. Redeveloped properties, including management of architectural design, engineering work, construction, and leasing.
- Generated through the acquisition of deals multi-million dollar net operating income with internal rate of returns in excess of 25%.
- Created significant investor value by redeveloping assets.
- Launched startup of a full service in-house property management operation.
- Recruited, trained, and managed highly qualified property management and full service in-house construction teams.
- Developed in-house leasing capabilities.
- Created on-line marketing program.
- Established excellent relationships with banking community and the local communities.

ARIS TECHNOLOGIES, INC., Cambridge, MA: Software/Internet Communications Company. www.verance.com

Chief Executive Officer/Founder, 1994 – 1999
Organized company around a new, innovative technology concept. Raised financing for development of patented award-winning communications technology. Hired and led 12 direct and 90 indirect reports. Structured and initiated product development and commercialization strategy.

Accomplishments:
- Raised over $100M in equity from premiere venture funds.
- Developed company to become a leader in its industry.
- Built highly skilled scientific team and created innovative patented software.
- Trailblazed marketing efforts and introduced a disruptive technology into established industry.
- Hired world class executive team with significant industry expertise.
- Established product offering that became the industry standard.
- Hired 100+ skilled employees.
- Merged company with leading industry player.
- Registered with SEC for public offering.
Gregory L. Wertheimer
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PIONEER VENTURE FUND, Bangalore, India: India-based venture capital company.
Partner, 1994 – 1995
Assisted in the organization and financing of first funds for a technology-focused venture group in India - one of the first ventures of its kind with a directive to invest in Indian companies.

WALTHAM TECHNOLOGIES, INC., Chelmsford, MA: Industrial manufacturing holding company.
President/CEO, 1987 - 1994
Acquired assets of a bankrupt manufacturing business. Restarted, staffed, and managed 500 employees in multiple manufacturing locations. Used holding company to purchase and sell related businesses.

Accomplishments:
- Created $50M+ of revenue growth with solid profitability.
- Diversified business into aerospace, medical, and automotive industries.
- Ranked #105 on the 1993 INC. 500 list of fastest growing privately owned businesses.
- Invested in product development and manufacturing technology.
- Built excellent mechanical and electrical engineering staff. Also built excellent federal, commercial marketing, & sales teams.
- Hired and drove high performing management team as well as instituted disciplined financial controls.
- Opened new markets domestically and internationally.
- Acquired Imperial Chemical’s PSI Division and a 600 acre manufacturing site.
- Successfully sold company to strategic buyer.


EDUCATION
University of Buffalo, BS, Economics
Attended NYU Graduate School of Business

BOARD LEVEL APPOINTMENTS
- Currently a member of the Board of Directors of CourtSmart Digital Systems, Inc., Chelmsford Holdings, Inc., Lifelinks-Association of Retarded Citizens (VP and Treasurer), and Nashua River Watershed Association.
- Served as Vice Chairman of the Board of Trustees for Saints Memorial Hospital and Chairman of Compensation and Facilities Committee. Currently leading hospital in strategic planning process and in current drive to affiliate with a large hospital system. Participated in hiring current CEO and senior management and actively working with team to implement strategic plan.
- Advisory Board for Maho Bay- a leading sustainably designed hospitality and resort company.

PROFESSIONAL AFFILIATIONS
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: Greg Wertheimer

Address: 280 Edgemere Way East Naples FL 34105

Committee Position(s) that you qualify to represent (check all that apply):

Active Pilot _____ Northwest Quadrant Resident _____X____ Southwest Quadrant Resident _____

1. Please tell us why you are interested in serving on the NCC.
   As a fulltime resident of Naples and in particular a Wyndemere resident I am fully aware of the
   challenges of having an active airport adjacent to residential housing. Initially I would like to get
   educated about all of the factors that determine airplane noise levels and how we might help
   mitigate some of the impact. I also think it is in the interest of the airport commissioners to have
   someone actively represent the airport and the airports attempt address sound issues to my fellow
   Wyndemere members. There tends to be a lot of consternation within our club that perhaps is not
   based on facts. There is currently a high level of hostility towards loud planes overhead. I believe
   I can be a liaison to help clarify the issues and perhaps calm the waters. Perhaps.

2. Please share what from your background, experience, and interests you will bring to the
   Committee as a member.
   I am not a pilot or an airplane expert. But I have been responsible for activities that impact large
   segments of the population where I lived. First as the CEO and principal owner of a large-scale
   manufacturing company- where we had to be good citizens. Additionally, I served on a variety of
   non-for-profit boards (in senior positions) and in one case served for 17 years on a community
   based hospital system board where we were the largest employer in the area. Dealing with the
   various community constituents was one of the toughest, but one of our most important
   challenges.

3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a
   liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission
   of the organization.
   At one point in the hospital system, I referenced above, we had gone through a strategic
   plan/assessment and determined that we could no longer stay independent. I lead the effort to
explore the various available options - developed a plan, went through a rigorous selection process and then negotiated a transaction. That was the easy part. We then had to convince the community we operated in and our catholic sponsors to agree to this merger. It took a ton of buy-ins from a whole lot of different constituents. But got it done and the systems has done exceptionally well, and the community has benefited and is grateful.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent? Not sure I understand this question - why can’t these interests be the same? If airplane noise is a concern for my neighbors why wouldn’t that be shared by the quadrant? I guess if the flight path could be spread over more areas that would reduce a concentration of noise over one area in particular, but I’m not sure that this is even feasible or safe. This is case where I just need to understand more about the various noise reductions options available.

5. Do you have any concerns about your ability to attend the meetings of the NCC? No - my history of being engaged is to be fully engaged.

6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport.
   I’m not applying for any pilot positions or any airport positions.

7. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations. Not sure my background gives me any special insight into airplane noise factors, but I’m a fast study and will get up to speed quickly. I am basically retired (still managing investments properties on a limited basis) and desire to get involved in something that has a balance of intellectual stimulation and at the same time is contributing something positive to the community.
Name: Jamie Dobson
Home Phone: 847-902-5502

Email: jdgolf171@gmail.com
Cell Phone: as above

Address: 171 Edgemere Way South
Business: Abbott Laboratories
Address: 100 Abbott Park Rd, Abbott Park, IL 60064

Business Phone: 224-668-8779

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? Yes

If so, how long? 3 1/2 yrs
Are you a City of Naples and/or Collier County registered voter? Yes

Do you now hold public office? No
If so, what office?

Are you employed by the City of Naples Airport Authority or any other governmental body? No

If so, what is your position?

Are you related to anyone employed by the City of Naples Airport Authority? (Name) No

Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? No

If so, what Board or Committee?

Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? No

If so, what Council, Board or Committee?

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Golf Committee member at Wyndemere

RYAN COZZETTO - CEO Wyndemere 239-263-7205
Personal reference
700 Wyndemere Way, Naples, FL
Phone
rcozzetto@wyndemere.com
Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Signature

Date 1/29/2021

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Application for Volunteer Service 12/28/2020
W JAMES DOBSON
171 Edgemere Way South, Naples FL 34105
Jdgolf171@gmail.com
Phone: (847) 902-5502

COMMERCIAL HEALTHCARE LEADER
Award winning commercial leader with diverse skill set and proven track record. Decisive leader delivering consistent sales and margin growth through innovation, process improvements and flawless execution. Built and developed highly productive teams that are diverse, motivated and multi-disciplined.

CAREER HISTORY – ABBOTT LABORATORIES, DIAGNOSTICS DIVISION

MANAGING DIRECTOR, US SALES & SERVICE           LAKE FOREST, IL           2014 - Present

- 2017 - Negotiated and won largest Commercial contract with Quest Diagnostics
- 2015 – Increased capital sales by 30% vs prior year
- 2015 – Reagent/Consumable growth was 2 X market growth and increased gross margin by 250 bps
- 2014 – Negotiated and closed Quest Diagnostics for sole source HIV contract
- 2014 – Increase sales by 7% and margin by 9% YoY
- 2014 – Successfully negotiated and executed contract to outsource field service

SR. DIRECTOR, DISTRIBUTION SALES                  LAKE FOREST, IL                  2010 - 2013
Lead the US Distribution Sales team and exceed sales and margin goals for the channel (Physician Office Labs and small hospitals/IDN’s). Responsible for total P&L of the channel. Developed the organization to achieve both short and long term objectives to ensure future success, including strategic partnerships with US distributors. Develop staff for positions of additional responsibility within ADD and Abbott and identify succession plans for future open positions.

- 2013 – Successfully renegotiated new distribution agreement with McKesson Med Surg (after PSS acquisition) improving exclusivity position for key Abbott products. Chemistry sales increased by 43% YoY
- 2012 – Won Manufacture of the Year from PSS with 18% total growth YoY
- 2011 - Restructured hospital distribution agreements to increase access and improve margin by 350 bps
- 2010 - Negotiated distribution agreement with Fisher Healthcare to sell Abbott products to small hospitals and regional reference labs

AREA COMMERCIAL DIRECTOR                          ABBOTT PARK, IL                  2006 - 2009
Working closely with US VP of Commercial Operations, profitably grow US business by developing key strategies and implementing effective programs to the US Commercial organization allowing the sales and marketing teams to exceed the strategic, tactical, and financial objectives. Coordinate the functional groups to ensure plans and objectives are met. Build an organization capable of meeting its goals and sustaining itself over time, ensuring that leaders are in place that can sustain the organization's goals.

- 2009 – Developed and successfully launched a margin improvement program to the US diagnostics business resulting in double digit profit improvement
- 2008 – Restructured US Commercial organization to more effectively leverage commercial resources and strengthen market position
- 2007 - Successfully negotiated several multi-million dollar contracts with key hospitals and IDN's
DIRECTOR, CONTRACTS & PRICING  
ABBOTT PARK, IL  
2005

Selected by VP US Commercial Operations to run the Contracting and Pricing department. Responsible for delivering annual financial plan, sales and margin, for the U.S. business. Supports sales/margin objectives by developing pricing strategies for all major customer channels, and creating and managing contract programs, consistent with overall pricing strategies that ensure goal achievement while maximizing profitability. Develop and maintain contract language and instrument acquisition options that meet customer and ADD business needs. Also responsible for providing decision support systems to sales and marketing teams to enable effective management of businesses. Establishes policies and standards to ensure compliance with governmental regulations. Monitoring customer contract compliance, analyzing/processing rebates and creating disclosure reports.

- Successfully transitioned C&P team to a true business partner with US Sales organization by developing new standards of performance and encouraging C&P team to understand customer's needs when developing pricing and contracting solutions
- Launched contract compliance initiatives that increased compliance by 10% in 2006.
- Successfully executed the first price increase in Abbott Diagnostics in over 5 years

AREA DIRECTOR, US SALES  
CINCINNATI, OH  
2002 - 2004

Responsible for the total commercial operation (Sales and Service) of the Cincinnati Region. Total P&L responsibility. Develop long term, strategic relationships with Key Accounts in the Area. Develop management team. Develop and execute strategy/tactics to exceed sales and profit plan.

- Recruited and developed new team to support new divisional strategy/priorities
- Streamlined Area service business and reduced service costs by 4%
- Area Director of the Year on 2003. Increased sales 18% YoY
- 14% sales growth in 2002

REGIONAL SALES MANAGER  
CINCINNATI, OH  
1999 – 2001

Responsible for the effective operation of the region. This includes top line sales and the development of 7 District Sales Managers and ~ 75 sales specialists. Provide strategic direction to the region, which allows them to exceed sales plan.

- Turned around poorly performing region and in first year moved from last to 3rd
- Improved rank to # 2 in 2000 and increased sales by 11%
- Promoted 3 of 7 District Managers to new roles within Abbott
- Lead team tasked to developed and launch new sales compensation plan for entire US Sales organization

MARKETING MANAGER  
SANTA CLARA, CA/ABBOTT PARK, IL  
1995 – 1998

Global product responsibility for strategy and product development for Lab Automation, and the Cell-Dyn 3000 series. Recommends and Ranks R&D Programs for the Business Unit. Develop core marketing materials and provided support to North America/Europe and Asia/Pac. After a year and a half, moved to Chicago to work on the US Marketing team to develop and execute strategic and financial plans for the U.S. Hematology Business Unit. Provide appropriate direction to U.S. Sales Force. Identify key market trends and evaluate in terms of risk and opportunity and make recommendations to Divisional V.P. of Sales and Marketing. Develop Product Managers to become successful District Sales Managers.

- In the Global marketing role, conducted worldwide search to identify, contract and develop a product (slide maker and stainer) required to round out Abbott’s hematology portfolio. Created global marketing plan and successfully launched the product in late 1996
- In the US Marketing role, launched award winning marketing programs to accelerate US hematology sales. Achieved Sales targets in 1997 and 1998 while operating within marketing budget
DISTRICT SALES MANAGER  TORONTO, ON  1990 - 1994

Front Line Sales Management. Primary responsibilities included exceeding sales targets and developing sales representatives. District Included Ontario and Maritime Provinces. $15.0/$23 MM Sales districts and up to 10 direct reports

- District Manager of the Year in 1991 and 1994

SALES REPRESENTATIVE  EDMONTON, AB  1985 - 1989

Customer facing sales representative. Started in Edmonton Alberta and the promoted to Account Executive in Toronto, Ontario.

- Sales Rep of the Year in 1986 and 1987

AWARDS

- 12 Presidents Clubs (Top 15% of sales force)
- 2 President’s awards (Significant contributions to Abbott selected by Division President)
- 2 Marketing Awards for outstanding achievement

EDUCATION

BSc, Biochemistry
McMaster University, Hamilton, Ontario, Canada
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE
APPLICATION FOR VOLUNTEER SERVICE

Name: Julie A. Schmelzle
Email: jaschmelzle@gmail.com
Address: 4811 Sycamore Drive, Naples, FL 34119
Business: Bank of America

Home Phone: 239 641-7366
Cell Phone: 239 641-7366
Business Phone: 239 598-8803

Are you a resident of, and domiciled within, the City of Naples and/or Collier County? yes
If so, how long? 32
Are you a City of Naples and/or Collier County registered voter? yes
Do you now hold public office? no
If so, what office? n/a
Are you employed by the City of Naples Airport Authority or any other governmental body? no
If so, what is your position? n/a
Are you related to anyone employed by the City of Naples Airport Authority? (Name) no
Do you now, or have you ever, served on the City of Naples Airport Authority Board or its Committees? no
If so, what Board or Committee? n/a
Do you currently serve on the Council, Board or any Committee of the City of Naples or Collier County? no
If so, what Council, Board or Committee? n/a

What community activities have you participated in such as Civic Clubs, Neighborhood Organizations, etc.?

Greater Naples Chamber of Commerce Director and Chair Elect; Community School of Naples and Community School Foundation Directors; Leadership Florida and Leadership Collier

Michael Wynn
Personal reference
9220 Bonita Beach Rd SE # B200, Bonita Springs, FL 34135

239 960-0494 (assistant Karen Hargrove)
Phone
Email

I acknowledge that I have received a copy of the Naples Airport Authority Noise Compatibility Committee By-Laws, and understand that regular attendance at meetings is expected. My signature below affirms that all of the information provided above is accurate to the best of my knowledge.

Julie A Schmelzle
Digitally signed by Julie A Schmelzle
Date: 2021.02.03 10:20:37 -06'00'
Signature

2-3-2021
Date

PLEASE ATTACH YOUR RESUME and forward it to Diane Cooper, Deputy Executive Director, City of Naples Airport Authority, 160 Aviation Drive North, Naples, FL 34104. You may also fax your application and resume to 239-643-4084. Questions should be directed to 239-643-0733 or dcooper@flynaples.com.

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Application for Volunteer Service 12/28/2020
Diane,

Good morning. Please find attached my application to serve on the Noise Compatibility Committee. I have pre-cleared my application but should I be selected, I will have a final conflict clearance prior to accepting. Thank you and have a great Wednesday!

Julie A. Schmelzle
Senior Vice President
Senior Relationship Manager
Commercial Banking
Bank of America
9128 Strada Place Suite 10110, Naples, Florida 34108
T 239.598.8803  M 239.227.8281  (new as of 10/6/2020)
 julie.schmelzle@bofa.com

Securities and investment services provided by BofA Securities, Inc.

Learn More about Bank of America Financial Life Benefits: FLB video

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Julie A. Schmelzle
Global Commercial Bank
Senior Vice President – Senior Client Manager

Julie A. Schmelzle is currently a Senior Vice President and Senior Client Manager with responsibility for corporate client relationships within the middle market sector serving primarily South Florida. She works with a diversified client base in the general industries segment of middle market banking. Areas of expertise include: Agribusiness, Retail, Healthcare, Financial Intermediaries (1 of select National Leads for this industry sub-group)

She joined Bank of America in 1989 and has resided in Southwest Florida since 1990. Throughout her career at Bank of America, she has served commercial client segments in a variety of roles from credit analyst, relationship manager, team leader and senior client manager and Suburban Market Integration Executive for the Southwest Area. In addition to her position on the senior leadership team she is a founding leader of the Ft. Myers/Naples Chapter of LEAD for Women and currently co-chairs the Southeast US Mentoring Program. She has received multiple awards to include: 2017 Liz Lardi Spirit Award, 2017 and 2019 Delivering One Company (#3 nationwide), 2015 Commercial Banking APEX Award, (3) Award of Excellence in Commercial Banking, Award of Excellence in Partnerships, Most Innovative Solution and multiple Leadership Forums.

She has been actively involved in organizations supporting education, economic development and work-force housing. She presently serves as a long-term Trustee and Vice President of the Board at the Community School of Naples with focused efforts in foundation/endowment, advancement/fund raising and reward and recognition efforts for the Institution. Her passion for athletics and community building led to a founding member role the Seahawk Football Program. She is past Chairman of The Partnership of Collier’s Future Economy, a subsidiary of The Greater Naples Chamber of Commerce and Chair-Elect of The Greater Naples Chamber of Commerce Board. Leadership roles throughout her community placed her on the Top 54 Power Players by “Gulfshore Business”. She is a recipient of AUWA recognition; Gulfshore Business 40 under 40 and Opportunity Naples Volunteer of the Year. She participated in the Cornerstone XXXVI 2017-18 Leadership Florida program. Her leadership qualities were highlighted in 2017 as a Bowling Green State University Distinguished Alumni and 2017 Naples Illustrated Leading Ladies.

She earned her Bachelors Degree from Bowling Green State University with a major in Public Relations and dual minors in Economics and Political Science. She is married to George C. Schmelzle, CEO and President of Insurance and Risk Management Services – Assured Partners, a national insurance corporation. They have three grown children: Megan, Lauren and George. They enjoy spending their time with family, friends, traveling and cooking.
NAPLES AIRPORT AUTHORITY
NOISE COMPATIBILITY COMMITTEE (NCC)
PRE-INTERVIEW QUESTIONNAIRE

Name: __Julie A. Schmelze__________________________

Address: __4811 Sycamore Drive, Naples, FL 34119__________________________

Committee Position(s) that you qualify to represent (check all that apply):

Active Pilot _____ Northeast Quadrant Resident ___X___ Southwest Quadrant Resident _____

1. Please tell us why you are interested in serving on the NCC.

I am a 31 year resident of Collier County and have resided in the NE quadrant for 25 years. I am familiar with the NAA as an economic engine and asset of Collier County. The importance of this particular committee is significant in creating a sound community relationship. At this critical juncture within the Part 150 Noise Study and the priorities adopted by the NAA, I view the importance of serving as a member of the NCC as critical in ensuring deep community understanding and appreciation of the NAA as community asset. I have a strong strategic background and a deep network within the community which will serve the needs of the NCC if appointed.

2. Please share what from your background, experience, and interests you will bring to the Committee as a member.

As a 30+ year financial services professional and career long focus on mid to large cap commercial clients across various industries, I have a well-developed analytical and financial acumen pared with deep risk management, strategic planning and operational excellence having led significant projects in operational/transactional optimization. Working with complex, global companies throughout my career, I work across jurisdictions in areas of international and domestic treasury, capital raise, risk and compliance. The importance of my day-to-day work prepares me as an efficient volunteer that will add value and insight to the needs of NCC.

Additionally, my past and current involvement in economic development and community building will allow me to bring forward my knowledge and influence for the benefit of the NCC.

My ability to learn further and articulate in more detail the function of the NAA as it incorporates safety, noise and good corporate citizenry will enable me to be a thoughtful ambassador of information on behalf of the NCC. As a full time professional and community leader, my reach and influence is significant and will be a solid contribution to the NCC if appointed. As with my professional and community volunteer roles, I will be an active participant in the committee. I am naturally inquisitive and quick to grasp information gained by research and study.
3. Please share your experience in dealing with controversial and/or sensitive issues in serving as a liaison, ensuring all voices are heard, serving both your constituents and adhering to the mission of the organization.

I have been involved in multiple sensitive issues as an officer level board member of two complex organizations involving mission and personnel. There will always be a multitude of different opinions on how an organization is set to operate but my role as trustee/board or committee member is for the benefit of the organization. I have consistently balanced listening to the communities served; it is a skill well developed. Those decisions and actions are not always 100% supported by all constituents and accepting that role is one I have a firm grasp.

4. How will you balance the interests of your neighborhood with the interests of the entire quadrant that you represent?

My professional ethics are at play within every role that I have – both for my professional responsibilities and those called for in my current board roles. I will step aside in any situation of an appearance of conflict and understand the requirements of the role within the by-laws. As an active community leader, I understand the importance of listening, distilling and serving in a role for the greater community good. Providing insight and feedback from that gained within my neighborhood will always be handled in a professional manner.

5. Do you have any concerns about your ability to attend the meetings of the NCC?

I have no concerns around my ability to attend the meetings. I am a full time resident and able to secure my calendar in advance.

6. If applying for the active pilot position, please describe your aviation background and qualifications as a pilot and how that will help you represent the perspective of the pilots who use the Naples Airport.

N/A

7. Please use the remaining space for additional information not included above, that will assist the Board of Commissioners in their deliberations.